

6th ADB Business Opportunities Fair Urban Development and Water ---Southeast Asia presentation by: Sonia Chand Sandhu 25 March 2015

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Lending Pipeline, 2015-2017

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Project Name	Country	Туре	Amount (US\$ M)	Contact
2015 National Firm				
Integrated Urban Environmental Management in the Tonle Sap Basin	CAM	Loan	47.0	Anupma Jain
Mandalay Urban Services Improvement				
Project	MYA	Loan	60.0	Eri Honda
Angat Water Transmission Improvement				Paul van
Project	PHI	Loan		Klaveren
Water District Development Sector				Stella
Project	PHI	Loan		Tansengco-
				Schapero
Urban Environment and Climate Change				
Adaptation	VIE	Loan	100.0	Eri Honda
Water Sector Investment Program				
(Multitranche Financing Facility) PFR3	VIE	Loan	142.5	Hubert Jenny
2015 Regional Firm				
Second GMS Corridor Towns				Rudolf
Development Project - Cambodia	CAM	Loan	54.0	Frauendorfer
Second GMS Corridor Towns				Rudolf
Development Project – Lao PDR	LAO	Loan	45.0	Frauendorfer
Second GMS Corridor Towns				Rudolf
Development Project – Viet Nam	VIE	Loan	100.0	Frauendorfer

Note: Projects are indicative, pending ADB Management and Board approval, and approval timelines are subject to change.

Lending Pipeline, 2015-2017

Project Name	Country	Туре	Amount (US\$ M)	Contact
2015 National Standby			•	
IKK Water Supply Project	INO	Loan	50.0	Paul van Klaveren
Solid Waste Management Sector Project	PHI	Loan	70.0	R. Frauendorfer
Secondary Cities Development Project				Sonia Chand
(Ha Giang, Hue and Vinh Yen)	VIE	Loan	170.0	Sandhu
Water Sector Investment Program MFF				
PFR 4	VIE	Loan	497.0	Hubert Jenny
2016 National Firm				
Urban Environmental Improvement	LAO	Loan	25.0	Anupma Jain
Third GMS Corridor Towns Development				
Project	MYA	Loan	80.0	Eri Honda
2016 National Standby				
Provincial Cities Water Supply Project	CAM	Loan	30.0	Michael White



Lending Pipeline, 2015-2017

Project Name	Country	Туре	Amount (US\$ M)	Contact
2017 National Firm				
Provincial Cities Water Supply Project	CAM	Loan	30.0	Michael White
Green Cities Investment Project	INO	Loan	100.0	Paul van
				Klaveren
Second Water Supply and Sanitation				
Sector Project	LAO	Loan	25.0	Michael White
Metro Manila Wastewater Improvement				Stella
Project	PHI	Loan	100.0	Tansengco-
				Schapero
Third Secondary Cities Development				Sonia Chand
Project	VIE	Loan	110.0	Sandhu



Nonlending Pipeline, 2015-2017

Project Name	Country	Туре	Amount (US\$ M)	Contact
2015	Country	.,,,,,	(000)	Joniusi
Water District Development Sector				Stella Tansengco-
Capacity Development	PHI	CDTA	1.00	Schapero
Support Green and Resilient Urban				Sonia Chand
Development in Viet Nam	VIE	CDTA	2.00	Sandhu
GMS Integrated Urban Development for				
Cross-Border Economic Zones	REG	CDTA	0.9	Anupma Jain
Provincial Cities Water Supply Project				
(Standby)	CAM	PPTA	1.10	Michael White
2016				
Third Rural Water Supply and Sanitation				
Project	CAM	PPTA	0.80	Michael White
Sustainable Urban Development 2	INO	PPTA	1.00	Paul van Klaveren
Second Water Supply and Sanitation				
Project	INO	CDTA	1.50	
Second Green Cities Assistance	INO	CDTA	1.00	Paul van Klaveren
Program				
Preparing the Metropolitan Sewerage				Javier Coloma
Project	INO	PPTA	1.50	Brotons

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Nonlending Pipeline, 2015-2017

Project Name	Country	Туре	Amount (US\$ M)	Contact
2016	Country	турс	(00\$ 141)	Contact
Urban Environmental Improvement				
Project	LAO	PPTA	0.75	Anupma Jain
Second Water Supply and Sanitation				
Sector Project	LAO	PPTA	0.75	
Preparing the Mandalay Urban Services				
Improvement Project II	MYA	PPTA	1.00	Eri Honda
Third Secondary Cities Development				Sonia Chand
Project	VIE	PPTA	0.80	Sandhu
Preparing the Fourth Corridor Towns				
Development Project	REG	PPTA	2.50	
2017				
Urban Water Supply and Sanitation				
Project	LAO	PPTA	0.75	



Opportunities

- A. Direct with ADB
- Consulting services for project implementation
 - L3232-CAM: Urban and Water Supply Sector

Package Number	General Description
1 a	WTP rehabilitation
1b	Pipelines
2	Stung Treng
3	Siem Reap

 G9177-MYA: Pro-Poor Community Infrastructure and Basic Services

General Description	Estimated Number of Contracts	Comments
1. Civil works for drainage works, water supply, local access, and latrine supplies	40–50	Small contracts, packaged for local contractors or community contracts;



■ L3041-LAO: Water Supply and Sanitation Project

General Description	Estimated Number of Contracts	Procurement Method	Comments
Construction contracts (works)			
Civil works to support NRW programs in 5 towns	5	NCB	Estimated contract value: \$61,840 each
Rehabilitation and expansion of water supply systems in 5 towns.	5	ICB	Estimated contract value: \$2,295,220 each
Development of new water supply systems in 6 towns.	6	ICB	Estimated contract value: \$1,318,767 each
Civil works for village environmental improvements and public sanitation facilities	11	NCB	Estimated contract value: \$176,000 each



Supply and delivery (goods)			
Household sanitation under village environmental improvements	Multiple contracts	Shopping	Estimated contract value less than \$10,000 each for local materials purchase
5 vehicles for PCU and PIA Consultant	1	NCB	
6 vehicles for PIUs	3	Shopping	Estimated contract value \$64,000 each
11 No. 1- tonne flatbed trucks for PNPs	3	Shopping	Estimated contract value less than \$55,000 each
31 motor bikes for PCU, consultants, PIUs	4	Shopping	
Leak detection equipment (electronic listening stick and ground microphone) and meter test bench (for PNPs)	5	Shopping/LIB	Estimated contract value less than \$100,000 each
Leak detection equipment (electronic listening stick and ground microphone) and portable flow meter (for PCU/Consulant)	1	Shopping/LIB	
Valves, pipes, district meters and fittings for NRW programs in 5 towns	5	NCB	.Estimated contract value \$92,760 each
Laboratory equipment (11 sets)	3	Shopping	Estimated contract value \$29,000 each
Office equipment, computers, furniture for subsector working group on water supply and sanitation, PCU, PIA and PIUs and OPWTs	21	Shopping	Estimated contract value \$8,000 each
Office modifications for PCU, PIA and PIUs	12	Shopping	Estimated contract value \$5,000 each
Small scale O&M equipment for OPWT (for VEI)	3	Shopping	Estimated contract value \$51,000 each
IEC Materials for community subproject information and hygiene awareness	55	Shopping	Estimated contract value less than \$10,000 each. 5 contracts x 11 towns
Community consultation events and hygiene awareness campaigns	55	Shopping	Estimated contract value less than \$10,000 each. 5 contracts x 11 towns
Supply and delivery of bulk water meters, pressure control valves and customer meters	3	Shopping/LIB	Estimated contract value: \$254,000



- Individual consultants:
 - L3232-CAM: Urban and Water Supply Sector

General Description	Recruitment Method	Review (Prior / Post)	Advertisement Date (quarter/year)
Project	QCBS (80:20)	Prior	Q4/2014
Implementation			
Assistance			
Consultant			

 G9177-MYA: Pro-Poor Community Infrastructure and Basic Services

General Description	Estimated Number of Contracts	Comments
2. Independent monitoring	3	



L3123-INO: Metropolitan Sanitation Management and Investment Project

General Description	Estimated Number of Contracts	of V	curement lethod	Domestic Preference Applicable	Comments
SEWERAGE FACILITY - W	ORKS				
1. CIMAHI CITY a. Wastewater Treatment Plant	1	ICB		No	
2. JAMBI CITY a. Wastewater Treatment Plant	1	ICB		No	
b. Wastewater Collection System	1	ICB		No	
3. MAKASSAR CITY a. Wastewater Treatment Plant	1	ICB		No	
b. Wastewater Collection System	1	ICB		No	
4. PALEMBANG CITY a. Wastewater Treatment Plant	1	ICB		No	
b. Wastewater Collection System	1	ICB		No	
5. PEKANBARU CITY a. Wastewater Treatment Plant	1	ICB		No	
b. Wastewater Collection System	1		ICB	No	
SEWERAGE FACILITY - W 1. CIMAHI CITY a. Wastewater Collection System	ORKS 1		NCB	No	



General Description	Estimated Number of Contracts	Recruitment Method	Type of Proposal	Comments			
SEWERAGE FACILITY – CONSULTING SERVICES							
MAKASSAR CITY							
Construction Supervision	1	QCBS		All Bidders to be prequalified			
CIMAHI CITY							
Construction Supervision	1	QCBS		All Bidders to be prequalified			
JAMBI CITY							
Construction Supervision	1	QCBS		All Bidders to be prequalified			
PEKANBARU CITY							
Construction Supervision	1	QCBS		All Bidders to be prequalified			
ADB Project Implementation Suppor	1 t PISC	QCBS		1,143 PMs 71 PMs Int'l 1,072 PMs Nat'l			



L3041-LAO: Water Supply and Sanitation Project

General Description	Estimated Number of Contracts	Procurement Method	Comments
Training courses in computer, English language, financial management, specialized services, etc.	160	Shopping	Estimated contract value \$500-5,000
Project accounting for PCU	1	CQS (biodata)	Contract with a national accountancy firm
External monitor for resettlement.	1	ICS 3 CVs	
Financial auditing of project	1		State Audit Office
Independent audit of PNPs	1	CQS (biodata)	Contract with national accountancy firm
IT support for project and for establishing and maintaining sector website for 7 years	1	CQS (biodata)	Contract with a national IT company
Resource experts from Provincial Waterworks Authority of Thailand	1	SSS Government to government agreement	



We look forward to doing business with you.

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