

6th ADB Business Opportunities Fair

Public Management, Financial Sector and Trade Division (SEPF)

Southeast Asia Department (SERD)

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**BUSINESS
OPPORTUNITIES
FAIR**



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Outline

- SERD countries where SEPF has ongoing and pipeline projects
- SEPF – strategic focus and type of operations
- Loan and TA pipelines (2015-2016)
- SEPF country focal

Southeast Asia Department

ADB

Brunei Darussalam

- * Cambodia
- * Indonesia
- * Lao People's Democratic Republic
- Malaysia
- * Myanmar
- * Philippines
- Singapore
- * Thailand
- * Viet Nam

- * Countries where SEPF has ongoing and pipeline projects

Main Focus of Interventions

- Public management – public financial management, fiscal decentralization, SOE restructuring, economic growth
- Finance – banking and non-banking institutions, capital markets, insurance, social security, pension funds, micro-finance/insurance, financial inclusion, housing
- Trade – trade facilitation, ASEAN support
- Private sector development - Public – private partnership, SME development, youth employment/jobs

2015-2016	Sector	Loans (million)
Cambodia	Public management	35.0
Indonesia	Financial market	400.0
Philippines	PPP, capital market (2 loans)	600.0
Vietnam	Financial sector deepening	100.0
Regional	ASEAN economic community	300.0
Total	6 loans	1,435.0

2015-2016	Sector	TAs (million)
Cambodia	Public financial management (1 TA)	0.80
Indonesia	Capital market, PPP, taxation (3 TAs)	9.50
Philippines	PPP, capital market, public financial management (3 TAs)	21.8
Lao PDR	Public finance management, governance (1 TA)	0.75
Myanmar	PPP (1 TA)	1.00
Regional	ASEAN capital market (1 TA)	1.50
Total	10 TAs	35.35

SEPF Lending Pipeline

2015-2016

Project Name*	Country	Type	Amount (US\$ M)	Contact
Decentralized Public Service & Financial Mgt Program, SP2	CAM	Loan	35.0	Juan Luis Gomez
Second Financial Market Development & Integration Program	INO	Loan	400.0	Sani Ismail

SEPF Lending Pipeline 2015-2016

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Project Name*	Country	Type	Amount (US\$ M)	Contact
Expanding Private Participation in Infrastructure Program	PHI	Loan	300.0	Juan Luis Gomez
Encouraging Investment through Capital Market Reform	PHI	Loan	300.0	Stephen Schuster

SEPF Lending Pipeline

2015-2016

Project Name*	Country	Type	Amount (US\$ M)	Contact
Financial Sector Deepening Program, SP2	VIE	Loan	100.0	Stephen Schuster
ASEAN Economic Community 2015 Implementation Support Program	REG	Loan	300.0	Sani Ismail/ Lingling Ding

SEPF Non-Lending Pipeline 2015-2016

Project Name*	Country	Type	Amount (US\$ M)	Contact
Preparing for Second Decentralized Public Services & Financial Mngt	CAM	PPTA	0.800	Juan Luis Gomez
Support to Capital Market Development	INO	CDTA	1.5	Sani Ismail

SEPF Non-Lending Pipeline 2015-2016

Project Name*	Country	Type	Amount (US\$ M)	Contact
Tax Revenue Admin Modernization and Policy Improvement	INO	CDTA	5.0	Rabin Hattari
Support for Public Private Partnership (Part of SIAP Cluster)	INO	CDTA	3.0	Aziz Haydarov

SEPF Non-Lending Pipeline 2015-2016

Project Name*	Country	Type	Amount (US\$ M)	Contact
Post-Program Partnership Framework for Governance & Capacity Dev't in PSM	LAO	PPTA	0.75	Prasanna Jena
Promoting Private Sector Participation Project	MYA	PPTA	1.0	Grant Hauber

SEPF Non-Lending Pipeline 2015-2016

Project Name*	Country	Type	Amount (US\$ M)	Contact
Enhancing Youth School-to-Work Transition	PHI	PPTA	1.3	Kelly Hattel
Local Govt Finance & Fiscal Decentralization Reform Program	PHI	CDTA	0.500	Juan Luis Gomez

SEPF Non-Lending Pipeline 2015-2016

Project Name*	Country	Type	Amount (US\$ M)	Contact
Strengthening PPPs in the Philippines II	PHI	CDTA	20.0	Aziz Haydarov/ Juan Luis Gomez
Enhancing ASEAN capital Market Integration	REG	CDTA	1.5	Sani Ismail

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