

BUSINESS  
OPPORTUNITIES  
FAIR



ADB Headquarters, Manila, Philippines



# 6<sup>th</sup> ADB Business Opportunities Fair

Environment, Natural Resources  
and Agriculture – South Asia

By: Cynthia Malvicini, SARD

25 March 2015

*The views expressed in this presentation are the views of the author/s and do not necessarily reflect the views or policies of the Asian Development Bank, or its Board of Governors, or the governments they represent. ADB does not guarantee the accuracy of the data included in this presentation and accepts no responsibility for any consequence of their use. The countries listed in this presentation do not imply any view on ADB's part as to sovereignty or independent status or necessarily conform to ADB's terminology.*

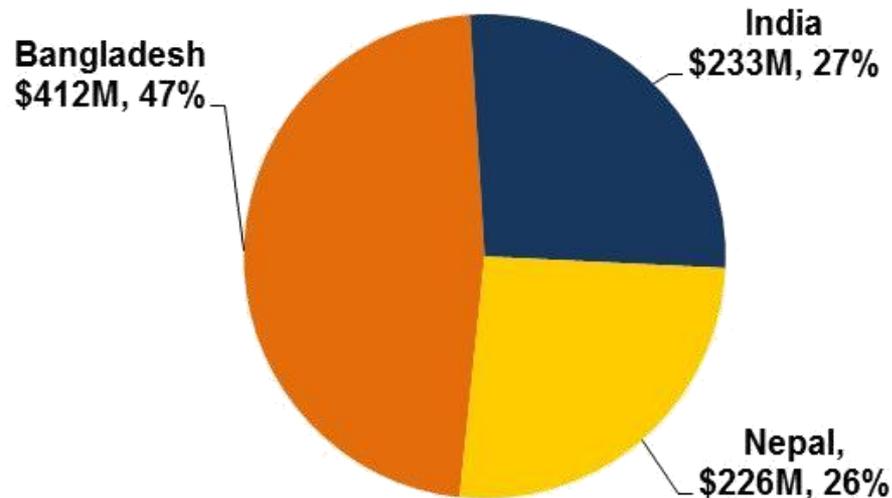
ADB

# Key Operating Areas

- ▶ Irrigation
- ▶ Water resources management
- ▶ Agribusiness development
- ▶ Coastal management
- ▶ Flood and river bank protection
- ▶ Rural reconstruction
- ▶ Climate change adaptation

# Active Loan & Grant Portfolio

as of 6 March 2015



24 investment/co-financed loans and 13 grants

Total active portfolio: \$871M

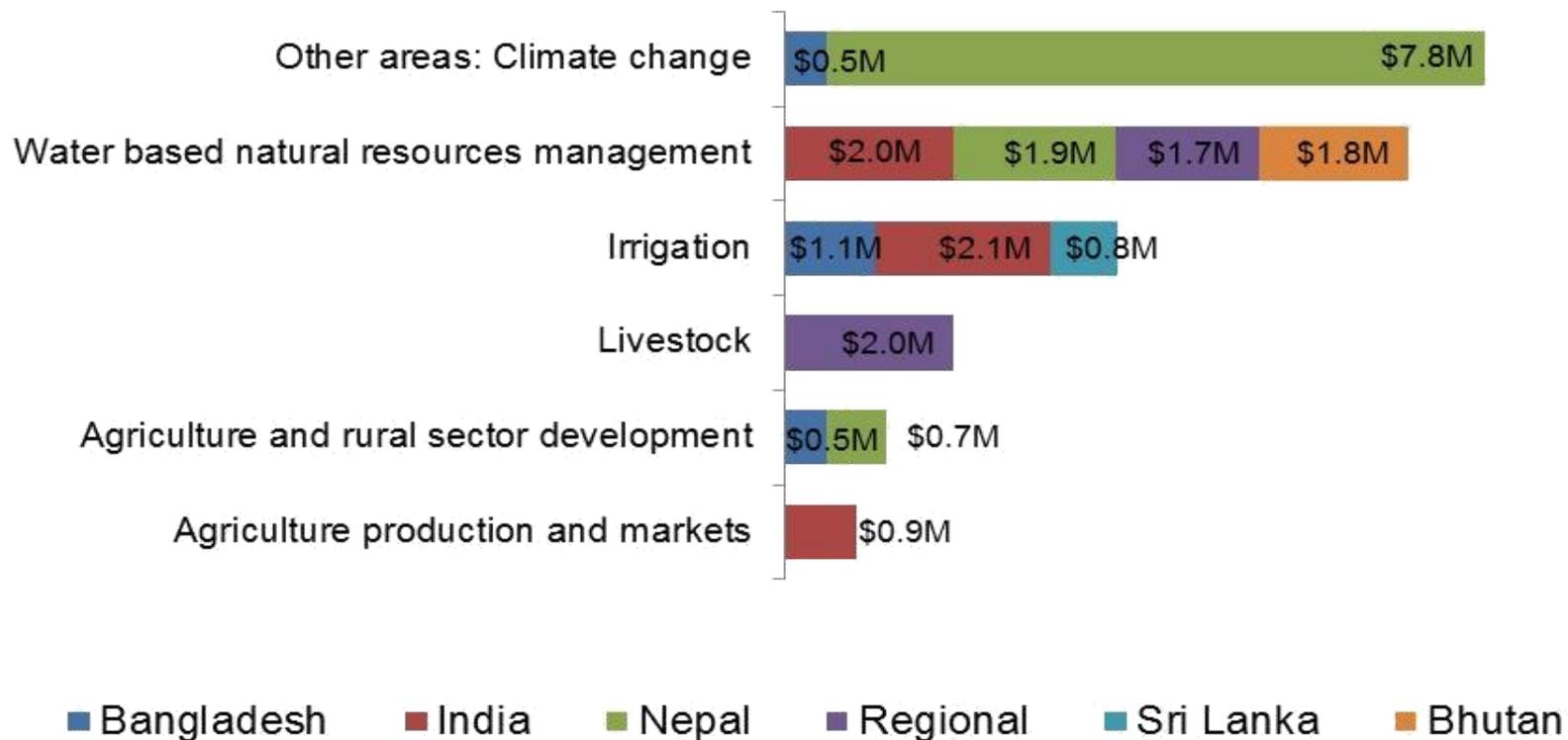
54% of projects are led by ADB Resident Missions

# Investments by Subsector



# Technical Assistance Activities

as of 6 March 2015



# Areas of Business Opportunities

## Consulting Services (Firm/Individual)

- project preparation
- feasibility study
- project design
- project implementation and management support

## Civil Works

- irrigation facilities
- rural roads
- riverbanks and embankment
- coastal engineering
- agribusiness facilities

## Supply of Goods/Equipment/Materials

- machines, computers, vehicles, etc

# Current Portfolio: BANGLADESH

Project Title	Net Loan/ Grant (\$M)	Approval	Completion
Southwest Area Integ Water Resources Planning & Mgt	21.2/12.5	Nov 2005	Dec 2015
Second Crop Diversification Project*	40.8	Jun 2010	Dec 2016
Sustainable Rural Infra Improvement*	55.6	Nov 2010	Dec 2016
Participatory Small-Scale Water Res Sector*	81	Sep 2009	Dec 2017
Second Chittagong Hill Tracts Rural Dev*	48.5	Jul 2011	Jun 2019
Coastal Climate-Resilient Infrastructure	40.3/10.0	Sep 2012	Jun 2019
Flood Prot'n and River Bank Erosion Risk Mgt (Proj 1)	58.5	Jul 2014	Jun 2019
Irrigation Management Improvement	41.4	Jun 2014	Dec 2020

\*Administered by ADB's Bangladesh Resident Mission

# Opportunities: BANGLADESH

Project/Works and Consulting Services Packages	Estimate (\$M)/pckg	Advert Date
<b>Coastal Climate-Resilient Infrastructure</b> <ul style="list-style-type: none"> <li>Civil works for upazila roads, growth centers, markets (NCB packages)</li> </ul>		
<b>Flood Prot'n and River Bank Erosion Risk Mgt (Proj 1)</b> <ul style="list-style-type: none"> <li>Supply of geotextile bags (2 ICB packages)</li> <li>Riverbank protection, embankment works (NCB packages)</li> <li>National consultancy assignments for resettlement plan implementation, community-based flood risk mgt support, livelihood devt support, mgt information system devt, etc.</li> </ul>	5.96	Q2 2015
<b>Irrigation Management Improvement</b> <ul style="list-style-type: none"> <li>Coastal embankment rehab + khal re-excavation (2 ICB packages)</li> <li>Farmers' distribution system, stage 1:2,000 ha: pipeline (ICB)</li> <li>Upgrading of electrical distribution lines (ICB)</li> <li>Farmer distrib'n, pumps &amp; prepaid meter system (3 ICB packages)</li> <li>Construction of new water control structures, sluice; rehabilitation of structures, sluice &amp; repair of BWDB buildings (ICB)</li> </ul>	8.46 1.88 3.00 3.62 3.21	Q3 2015 Q3 2015 2016 2016 2016
<b>Southwest Area Integ Water Res Planning and Mgt (Additional Financing)</b> <ul style="list-style-type: none"> <li>For 2015 approval; main consultancy likely to be advertised in 2015</li> </ul>	7.00	Q3 2015
<b>Second Irrigation Management Improvement</b> <ul style="list-style-type: none"> <li>Project preparatory technical assistance for approval in 2015; Main consultants likely to be advertised towards Q4 2015 or early 2016</li> </ul>		

# Current Portfolio: INDIA

Project Title	Net Loan/ Grant (\$M)	Approval	Completion
Orissa Integ Irrigated Ag & Water Mgt (Proj 1)	46.5	Sep 2008	Mar 2015
Agribusiness Infrastructure Devt (Proj 1)*	35.1	Sep 2010	Jun 2018
Agribusiness Infrastructure Devt (Proj 2)*	11.2	Dec 2011	Dec 2015
Assam Integrated Flood & Rvrbank Risk Mgt (Proj 1)	49.9	Oct 2010	Jul 2016
Sustainable Coastal Protection & Mgt (Proj 1)*	51.6	Oct 2010	Jun 2017
Karnataka Integ & Sustainable Water Res Mgt (Proj 1)	31.0	Oct 2014	Mar 2019

\*Administered by ADB's India Resident Mission

# Opportunities: INDIA

## Project/Works and Consulting Services Packages

### Karnataka Integ & Sustainable Water Res Mgt (Proj 1)

- Command area development – small works for community participation

### Orissa Integ Irrigated Ag & Water Mgt (Proj 2)

- Works for coastal embankments restoration, canals construction or rehabilitation & improvement (various NCB packages)
- MIS dev't and implementation services (national consultancy)

### Climate Adaptation in Vennar Subbasin of Cauvery Delta

- For approval in 2015; Works and consultancy packages to be determined

### Sustainable Coastal Protection and Management (Proj 2)

- For approval in 2015; Works and consultancy packages to be determined

### Assam Integrated Flood & Riverbank Risk Mgt (Proj 2)

- For approval in 2015; Works and consultancy packages to be determined

### National Water Use Efficiency

- Project design advance for approval in 2015; Main consultants for project preparation and detailed design likely to be advertised towards Q4 2015 or early 2016

# Current Portfolio: NEPAL

Project Title	Net Loan/ Grant (\$M)	Approval	Completion
Decentralized Rural Infra & Livelihood (w/Add'l Fin)*	43.5	Oct 2011	Jun 2017
Community Irrigation*	26.4	Sep 2010	Aug 2017
High Mountain Agribus & Livelihood Improvement*	20.0	Mar 2011	Oct 2017
Raising Incomes of Small & Medium Farmers*	20.1	Nov 2010	Jun 2018
Water Resources Project Preparatory Facility	11.0	Jul 2012	Jun 2019
Bagmati River Basin Improvement	23.4/4.5	Oct 2013	Feb 2020
Building Climate Resilience of Watersheds in Mountain Eco-Regions	23.5	Sep 2013	Jul 2020
Community-Mgd Irrigated Agri Sector (w/Add'l Fin)*	52.9	Nov 2004	Jan 2021

\*Administered by ADB's Nepal Resident Mission



# Opportunities: NEPAL

Project/Works and Consulting Services Packages	Estimate (\$M)/pckg	Advert Date
<p><b>Building Climate Resilience of Watersheds in Mountain Eco-Regions</b></p> <ul style="list-style-type: none"> <li>Civil works for subprojects and government buildings (various NCB and community participation packages)</li> </ul>		
<p><b>Bagmati River Basin Improvement</b></p> <ul style="list-style-type: none"> <li>Construction of Upper Bagmati River Environment Improvement Works</li> <li>Support for rainwater harvesting, solid waste and social mobilization, watershed management, and independent environment monitoring (national consultancies)</li> </ul>	17.2	Q2 2015
<p><b>Water Resources Project Preparatory Facility</b></p> <ul style="list-style-type: none"> <li>Feasibility-level design of two irrigation projects (one major)</li> <li>Preparing a flood rise management project</li> </ul>	1.0 0.4	2015 2016

# Opportunities: SRI LANKA

Project/Works and Consulting Services Packages	Estimate (\$M)/pckg	Advert Date
<p><b>Mahaweli Water Security Investment Program (Proj 1)</b>  <b>(For approval in 2015)</b></p> <ul style="list-style-type: none"> <li>▪ Heightening of Minipe Anicut including water control facilities for LB and RB canals</li> <li>▪ Construction of Upper Elahera Canal From 0+100 Km to 6+226 Km</li> <li>▪ Construction of Mahakithula &amp; Mahakirula tanks, feeder canal of 3.66 km from Mahakitula to Mahakirula and inlet tunnel to Mahakitula tank from Nabadagahawatta diversion canal</li> <li>▪ Construction of Main Canal from Nabadagahawatta Wewa to Mahakitula Wewa inlet tunnel (From 5+250 Km to 22+460 Km)</li> <li>▪ Irrigation control gates</li> <li>▪ Improving system efficiencies and water productivity consultants</li> <li>▪ Various NCB packages for rehabilitation of Minipe LB canal, supply of operations and maintenance equipment, and other minor works and supply of goods</li> </ul>	<p>5.57</p> <p>24.77</p> <p>47.94</p> <p>21.42</p> <p>1.36</p> <p>1.35</p>	<p>Q3 2015</p> <p>Q3 2015</p> <p>Q3 2015</p> <p>Q1 2016</p> <p>Q1 2016</p> <p>Q3 2015</p>

# Contact Us

## India Resident Mission

**M. Teresa Kho**

Country Director  
[mtkho@adb.org](mailto:mtkho@adb.org)

**L. Boenawan Sondjaja**

Deputy Country Director  
[lsondjaja@adb.org](mailto:lsondjaja@adb.org)

## Sri Lanka Resident Mission

**Sri Widowati**

Country Director  
[swidowati@adb.org](mailto:swidowati@adb.org)

**Ahsan Tayyab**

Principal Portfolio Mgt Specialist  
[atayyab@adb.org](mailto:atayyab@adb.org)

## Bhutan Resident Mission

**Tshewang Norbu**

Senior Country Coordination Officer  
[tnorbu@adb.org](mailto:tnorbu@adb.org)

## Bangladesh Resident Mission

**Kazuhiko Higuchi**

Country Director  
[khiguchi@adb.org](mailto:khiguchi@adb.org)

**Oleg Tonkonjenkov**

Deputy Country Director  
[otonkonjenkov@adb.org](mailto:otonkonjenkov@adb.org)

## Nepal Resident Mission

**Kenichi Yokoyama**

Country Director  
[kyokoyama@adb.org](mailto:kyokoyama@adb.org)

**Tika Limbu**

Portfolio Mgt Specialist  
[tlimbu@adb.org](mailto:tlimbu@adb.org)

# Contact Us

## Environment, Natural Resources and Agriculture Division (SAER) South Asia Department

Tel (63-2) 632-6834 / Fax 636-2391  
<http://www.adb.org>

### Takashi Matsuo

Director

Email: [tmatsuo@adb.org](mailto:tmatsuo@adb.org)

### Cindy Malvicini

Principal Portfolio Mgt Specialist

Email: [cmalvicini@adb.org](mailto:cmalvicini@adb.org)



**THANK YOU**

