

BUSINESS
OPPORTUNITIES
FAIR



ADB Headquarters, Manila, Philippines



6th ADB Business Opportunities Fair

ADB General Requirements:

ADB Strategy for PPPs

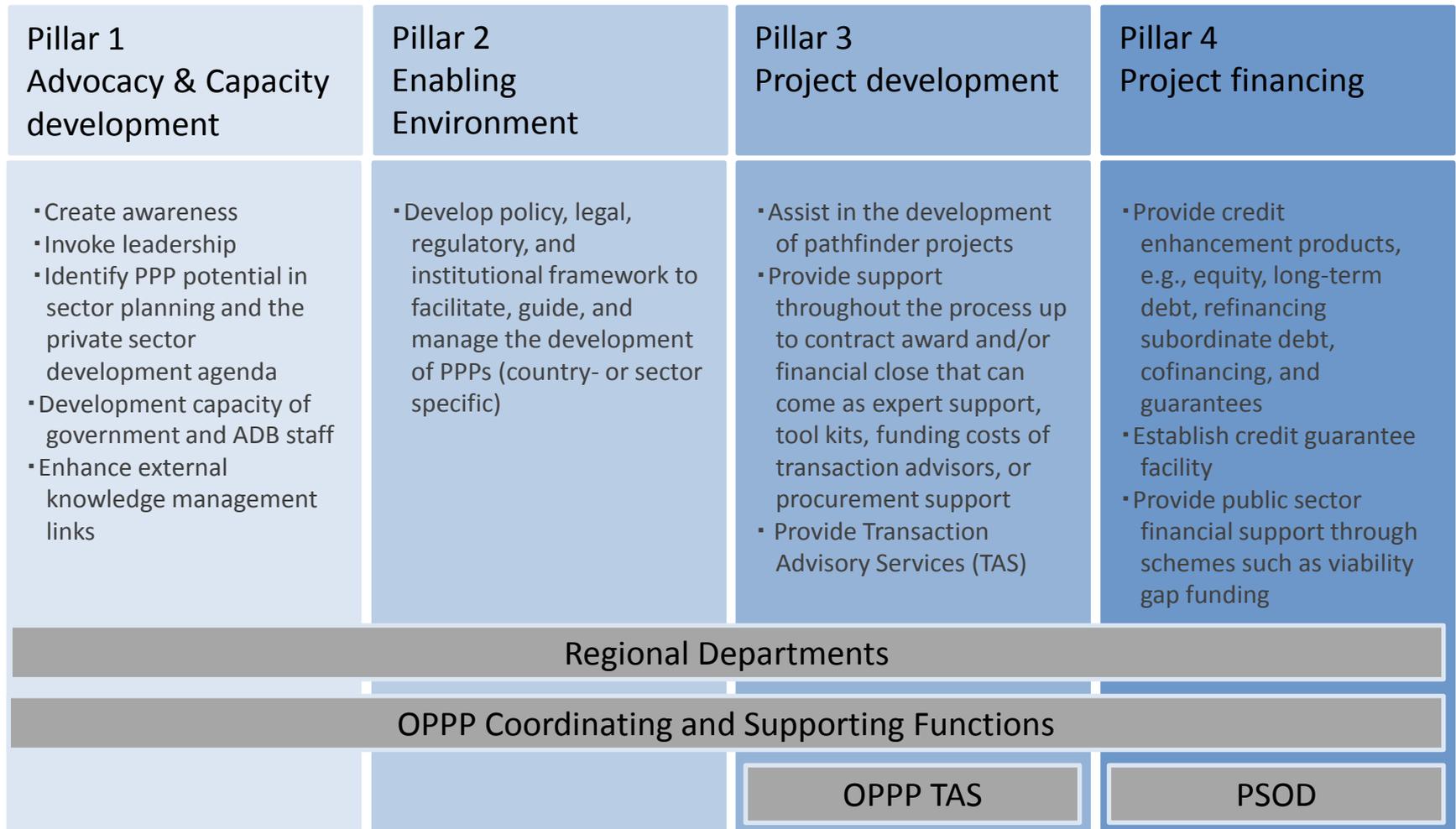
By: Pratish Halady, OPPP

26 March 2015

The views expressed in this presentation are the views of the author/s and do not necessarily reflect the views or policies of the Asian Development Bank, or its Board of Governors, or the governments they represent. ADB does not guarantee the accuracy of the data included in this presentation and accepts no responsibility for any consequence of their use. The countries listed in this presentation do not imply any view on ADB's part as to sovereignty or independent status or necessarily conform to ADB's terminology.

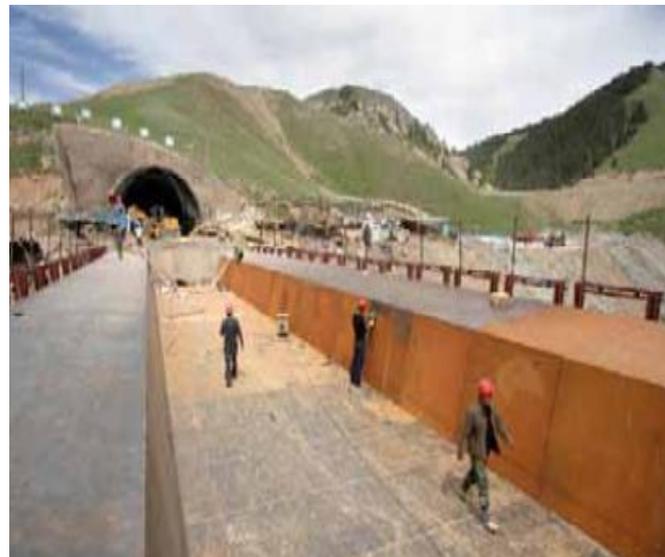
ADB

ADB PPP Operational Plan

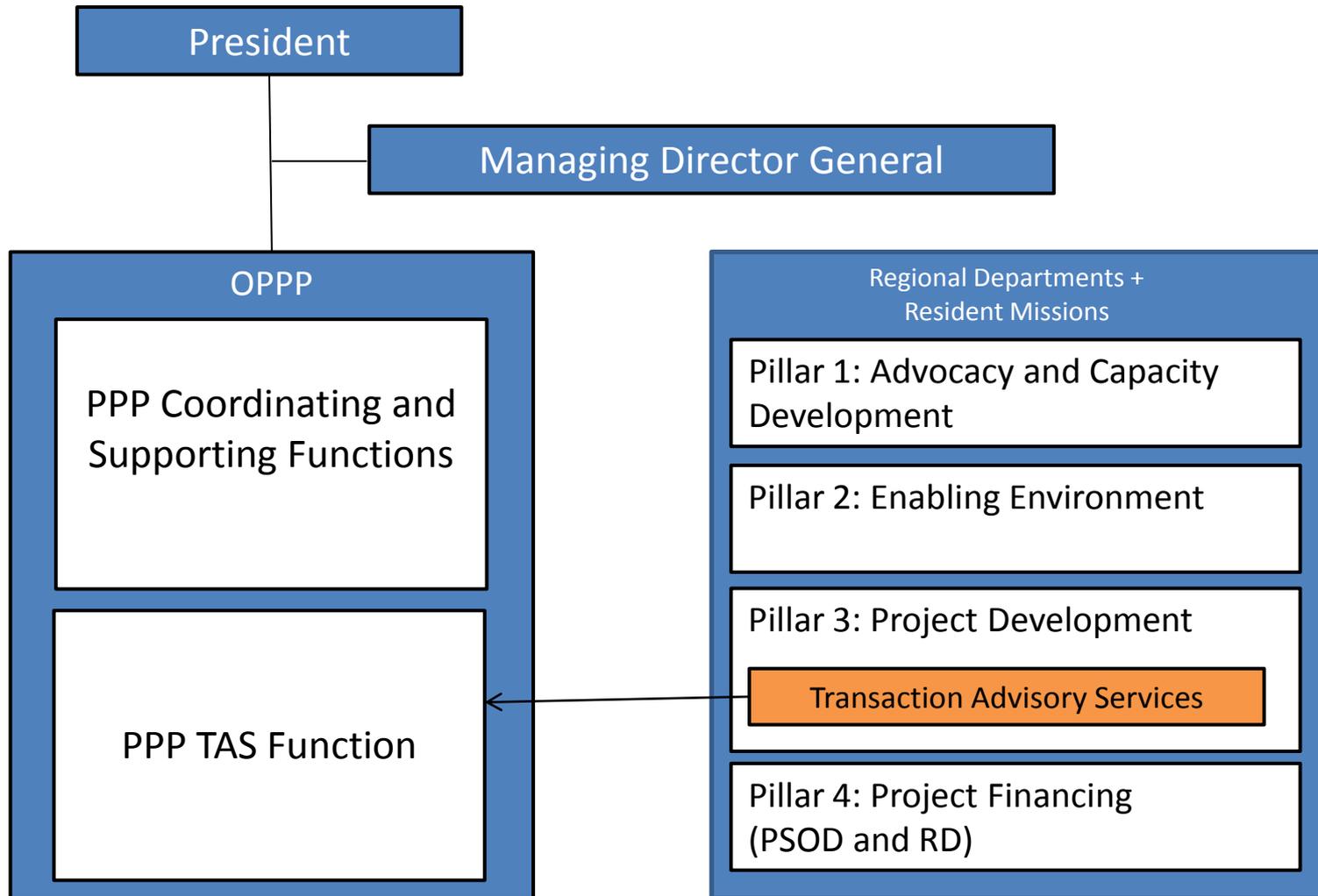


Project Risks

- Political Risk
- Institutional Risk
- Regulatory Risk
- Contractual Risk
- Technological Risk
- Construction Risk
- Macroeconomic Risk
- Operational Risk
- Environmental Risk
- Change in Requirements Risk
- Demand Risk
- Other Risks



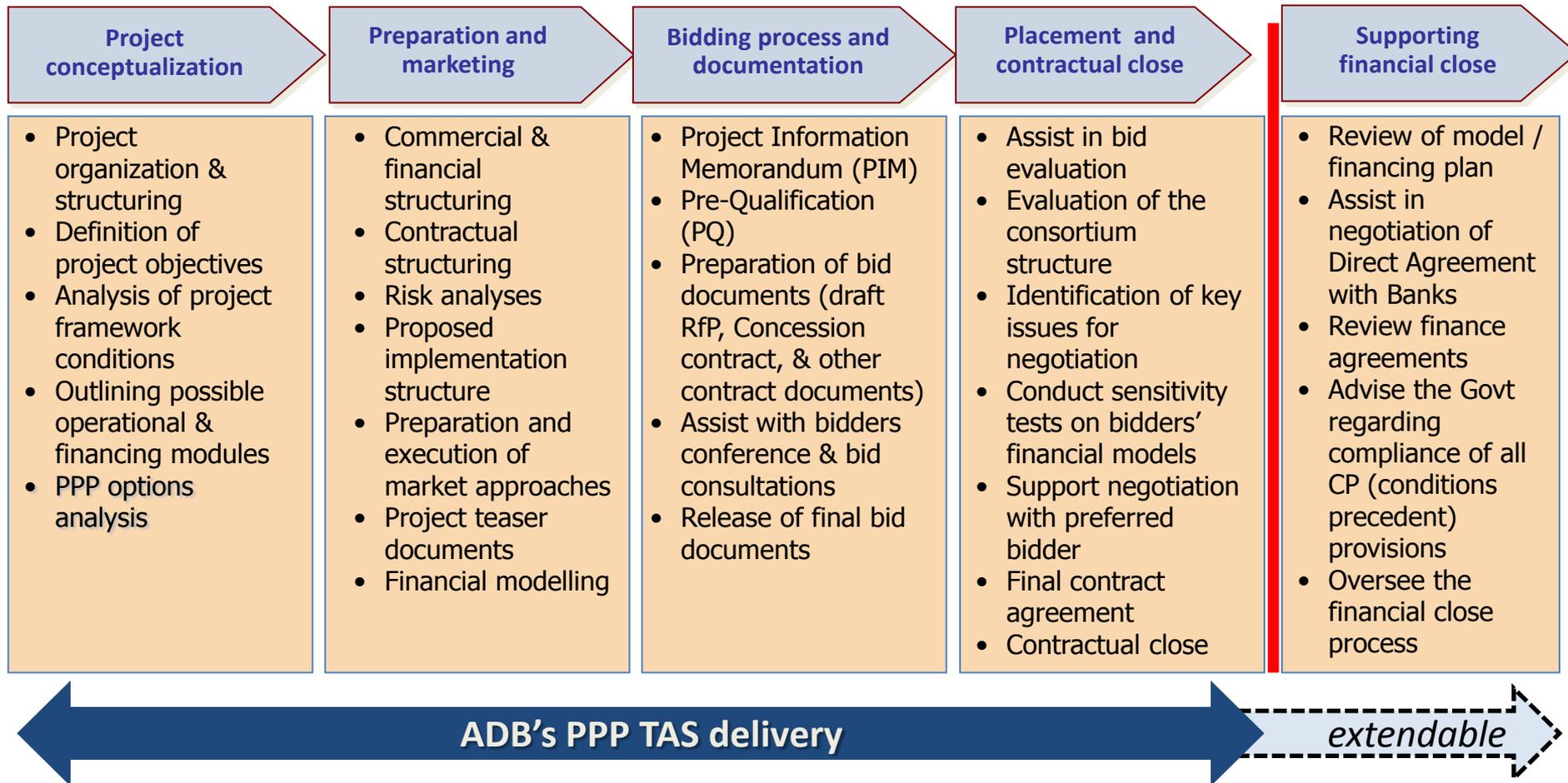
What is OPPP and what does it do?



RD = Regional Department; PSOD = Private Sector Operations Department

Transaction Advisory Process

- PPP transaction advisory service (TAS) is **independent advice** provided by a **specialist** to a government agency to ensure delivery of **bankable transactions** via PPP



ADB Priority Countries and Sectors for PPP

Matrix of Prioritized Sectors for TAS in DMCs

Sectors and Countries for TAS Activities				
	Energy	Transport	Water	Social
Southeast Asia				
Indonesia	First Priority	First Priority	Second Priority	Second Priority
Myanmar	First Priority	First Priority	Second Priority	Third Priority
Philippines	First Priority	First Priority	Second Priority	Second Priority
Thailand	First Priority	First Priority	Second Priority	Second Priority
Viet Nam	First Priority	First Priority	Second Priority	Third Priority
East Asia				
Mongolia	First Priority	First Priority	Second Priority	Second Priority
PRC	First Priority	First Priority	Second Priority	Second Priority
South Asia				
Bangladesh	First Priority	First Priority	Second Priority	Second Priority
Bhutan	First Priority	Second Priority	Third Priority	Third Priority
India	First Priority	First Priority	Second Priority	Second Priority
Nepal	First Priority	Second Priority	Third Priority	Third Priority
Sri Lanka	First Priority	First Priority	Second Priority	Second Priority
Pacific Asia				
Fiji	First Priority	First Priority	Second Priority	Third Priority
Papua New Guinea	First Priority	First Priority	Second Priority	Third Priority
Timor Leste	First Priority	First Priority	Second Priority	Third Priority
Central and West Asia				
Armenia	First Priority	First Priority	Second Priority	Third Priority
Georgia	First Priority	First Priority	Second Priority	Second Priority
Pakistan	First Priority	First Priority	Second Priority	Third Priority

Priority within Country

- First Priority
- Second Priority
- Third Priority

2011 Asia Infrascope and 2010 Latin America and Caribbean Infrascope, overview

	Nascent	Emerging	Developed	Mature
Score range	0-30	30-60	60-80	80-100
Asia-Pacific (and benchmark countries)	Mongolia Papua New Guinea Vietnam	Bangladesh China Indonesia Kazakhstan Pakistan Philippines Thailand	Gujarat state India Japan Korea, Rep.	Australia UK
Latin America and the Caribbean	Argentina Dominican Republic Ecuador El Salvador Honduras Jamaica Nicaragua Paraguay Trinidad & Tobago Venezuela	Colombia Costa Rica Guatemala Mexico Panama Uruguay	Brazil Chile Peru	

Source: Economist Intelligence Unit

Contact

Srinivas Sampath

Team Leader, Transaction Advisory Services
Office of Public–Private Partnership
Asian Development Bank
Tel: +63 (2) 683-1775
ssampath@adb.org

Pratish Halady

Public–Private Partnership Specialist
Office of Public–Private Partnership
Asian Development Bank
Tel: +63 (2) 632-6922
phalady@adb.org

