

ADB Business Opportunities Fair 2013

Recruitment of consultants

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Where most opportunities are?

1. **Infrastructure**
2. **Environment**
3. **Regional Cooperation and Integration**
4. **Finance Sector Development**
5. **Education**



Limited opportunities for consultants

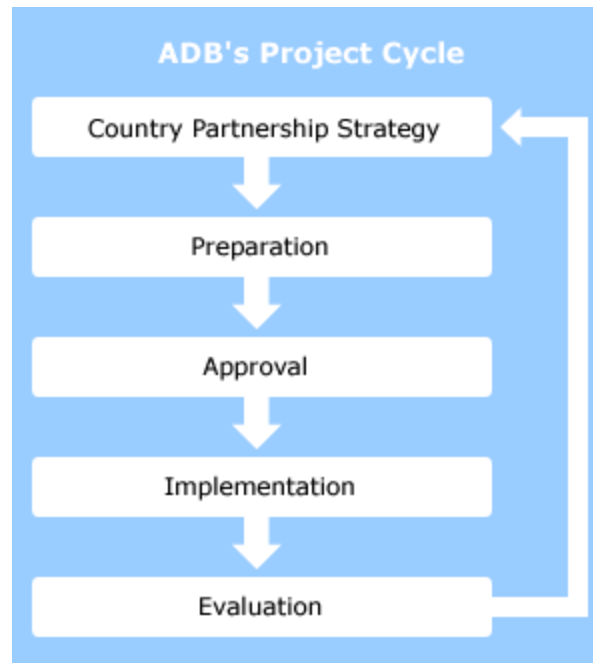
Health

Agriculture

Disaster and Emergency
Assistance



ADB Project Cycle and Business Opportunities



Business Opportunities

Consultants

- Technical Assistance*
- Staff Consulting*
- Grants**
- Loans**

Suppliers and Contractors

- Grants**
- Loans**
- Institutional Procurement*

* Procured by ADB (exception – delegated TA)

** Procured by the Borrower

Procurement Ranking Consulting Services (Loans)

Rank	2010	2011	2012
1 st	IND	IND	KOR
2 nd	INO	KOR	AUS
3 rd	AUS	INO	IND
4 th	VIE	PAK	CAN
5 th	BAN	SWI	FRA

*based on Nationality of Bidder

** ADB has 67 member countries

Procurement Ranking Consulting Services (EA Administered Grants)

Rank	2010	2011	2012
1 st	AFG	USA	NEP
2 nd	PRC	PRC	AUS
3 rd	NZL	NEP	UKG
4 th	NEP	VIE	KOR
5 th	AUS	KOR	CAN

*based on Nationality of Bidder

** ADB has 67 member countries

Procurement Ranking Consulting Services (ADB Administered Grants)

Rank	2010	2011	2012
1 st	CAM	AUS	UKG
2 nd	IND	GER	NET
3 rd	NEP	IND	IND
4 th	USA	PHI	CAM
5 th	NZL	NZL	AUS

*based on Nationality of Bidder

** ADB has 67 member countries

Procurement Ranking Consulting Services (TAs)

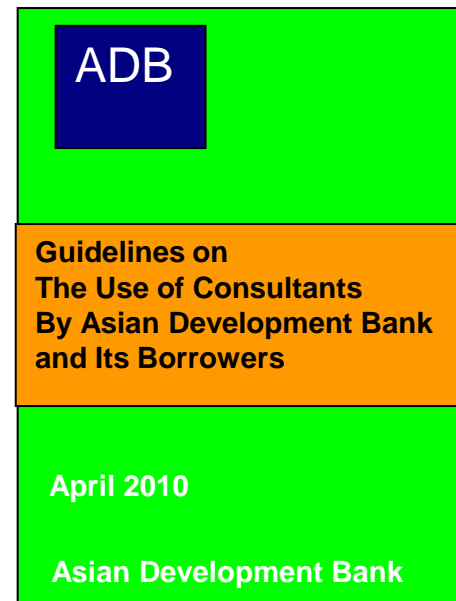
Rank	2010	2011	2012
1st	USA	USA	PHI
2nd	AUS	AUS	AUS
3rd	IND	NZL	UKG
4th	UKG	UKG	USA
5th	PHI	IND	IND

*based on Nationality of Bidder

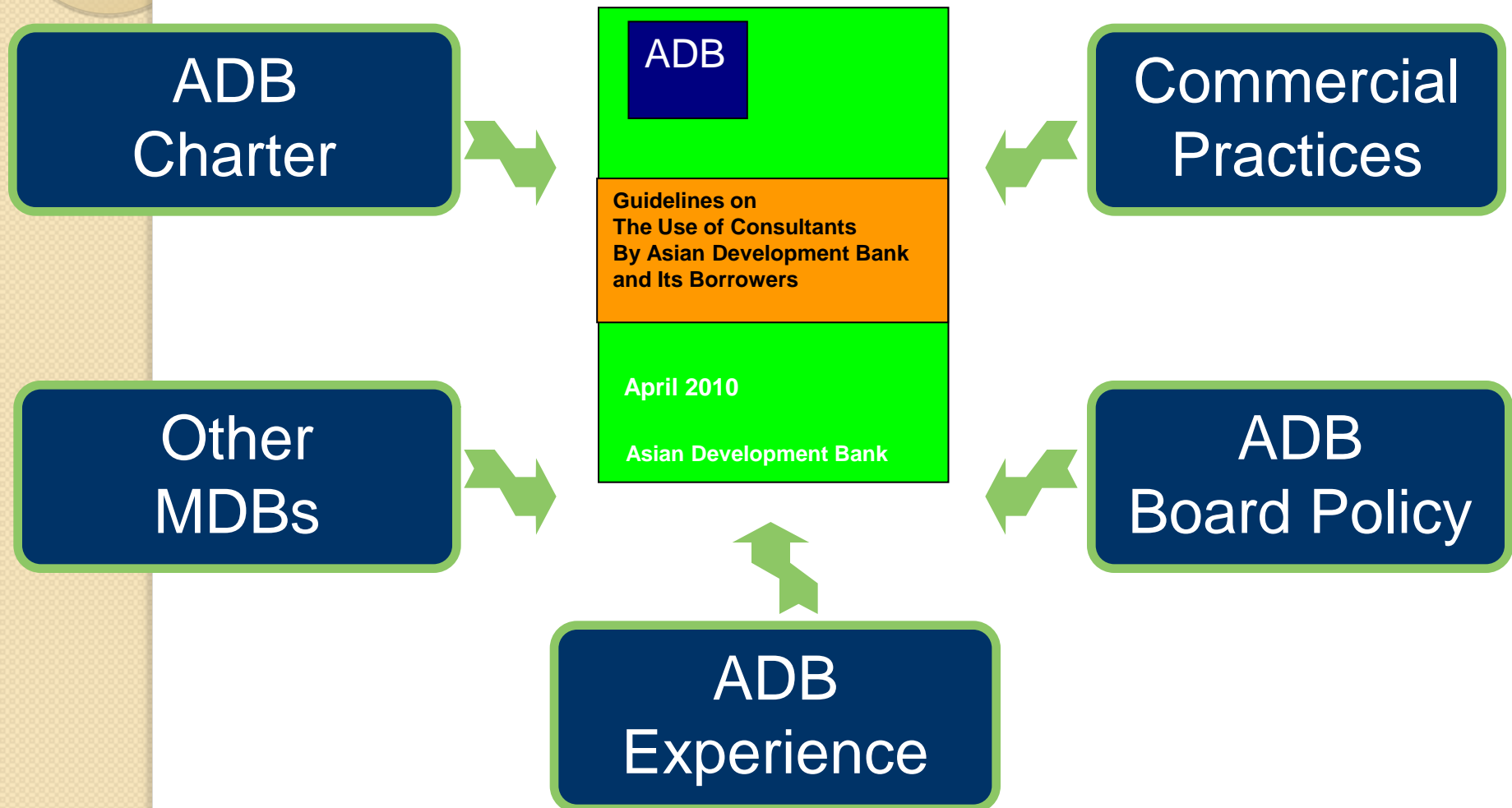
** ADB has 67 member countries

Guidelines on the Use of Consultants by ADB and its Borrowers (2010)

- Policies and procedures for selecting, contracting and monitoring consultants.
- Applicable to both ADB and Borrower-administered contracts



Guidelines on the Use of Consultants by ADB and Its Borrowers - Sources



Coverage of the Guidelines

- Procurement Guidelines

- Procedures apply to all contracts for goods and works financed in whole or in part by ADB.

- Consulting Guidelines

- Consulting services to which these Guidelines apply are generally of an intellectual and advisory nature covering a wide range of sectors, both public and private, and a wide range of services at all stages of the project cycle. These guidelines do not normally apply to other types of services in which the physical aspects of the activity predominates (e.g. construction of works).

General Considerations

1. need for high-quality service
2. Need for economy and efficiency
3. Need to give all qualified consultants an opportunity to compete in providing the services financed by ADB
4. ADB's interest in encouraging the development and use of national consultants from developing member countries (DMCs)
5. Need for transparency in the selection process
6. Need for increasing focus on anticorruption and observance of ethics

Governance

- Conflict of Interest is any situation in which a party has interests that could improperly influence that party's performance of official duties or responsibilities, contractual obligations, or compliance with applicable laws and regulations
 - Conflict between consulting and procurement activities
 - Conflict among consulting assignments
 - 'Family' relationship between the consultant and the borrower
 - Government officials – a special case
- Unfair Competitive Advantage
 - Equal access to information
 - Upstream (PPTA) and downstream (Loan Projects) issues
- Fraud and Corruption
- Penalties (Misprocurement and Sanctioning)

Consulting Trends

- Use of e-Procurement by ADB (CMS) and its Borrowers
- Gradual increase of national inputs.
- Gradual decrease of international inputs.
- Inter-disciplinary assignments
- PPP/ PSP/ Non-sovereign lending

Web-Networking Opportunities

- ADB set-up network to facilitate collaboration between consultants looking for business partners to pursue ADB-funded opportunities. Consultants/consulting entities will need to have LinkedIn profile to be able to use the facility
- **ADB Consultants Network:**
<http://www.linkedin.com/e/qfo72y-gkf0zuh8-6r/vgh/3796524/>
- As of 5 March 2012, the group has 2116 members

Guidelines on the Use of Consultants

- Selection Methods and Determination of Consultants' source (International or National)

Selection Methods (Firms)

Selection Method	Technical Proposal Evaluation	Financial Proposal	Selection procedure
LCS – Least Cost Selection	>= 750 out of 1000	Lowest priced	Firm with lowest priced responsive proposal wins
QCBS – Quality and Cost based selection	>= 750 out of 1000	Competitive (Quality-cost ratio 70:30; 80:20; 90:10)	Firm representing the best combination of quality and price wins
FBS – Fixed Budget Selection	>= 750 out of 1000 And Highest Technical Score	<= budget	Firm with the best technical proposal and the financial proposal within the budget wins
QBS – Quality Based Selection	>= 750 out of 1000 And Highest Technical Score	Supporting documents to prove financial position of the firm, remuneration of experts, social and overhead charges	Negotiations are conducted with the firm that presented the best technical proposal
CQS – Consultants' Qualification Selection	Amplified Expression of Interest (EOI) Structured EOI submission >= 750 out of 1000		Negotiations are conducted with the firm that presented the best expression of interest
SSS – Single Source Selection	>= 750 out of 1000	Supporting documents to prove financial position of the firm, remuneration of experts, social and overhead charges	Negotiations are conducted with the firm that is selected without benefit of competition

Factors Affecting Choice of Selection Method

- ADB's recruitment principles emphasize competition
- Technical complexity of the assignment
- Size and value of the assignment
- Assessment of national consulting industry
- Budget constraints/transaction costs
- Urgency / response to emergency situations/
natural disasters

Guidelines on the Use of Consultants

- Commercial Practices.
- 2.33. In the case of loans on-lent by a financial intermediary to private sector enterprises or autonomous commercial enterprises in the public sector, the sub-borrower may follow well-established private sector or commercial practices that have been determined by ADB to be acceptable to it. Consideration shall also be given to the use of competitive procedure outlined earlier, particularly for large assignments.

Contract Types

- “Old” contracting arrangements
- Time based contract
- Lump sum contract
- New additions
- Indefinite delivery contract (Price Agreement)
- Retainer and/ or Contingency (Success) Fee Contract
- Performance based contracts/hybrid

New Standard Request for Proposal (SRFP)

- Harmonized document with other MDBs
- Effectivity date for implementation – shortlists finalized after 2 July 2012.
- Please note that some changes were made in October 2012 and in February 2013 (mostly editorial)

Standard RFP - Applicability

- Standard RFP is used for consulting engagements of teams of experts recruited through firms by ADB borrowers/ grant recipients
- Standard RFP is issued for all selection methods (including Single Source Selection – SSS and Consultants' Qualification Selection – CQS). Please note that other MDBs do not issue RFPs for SSS and CQS selections
- The use of SRFP is not required for selections conducted under commercial practice, selection of individual consultants and selections through ADB's online Consultant Management System (CMS).

Old RFP

1. Letter of Invitation (LOI)
2. Instructions to Consultants (ITC)
3. Tech. Proposal – TECH Forms 1-8
4. Fin. Proposal – FIN Forms 1-5
5. Terms of Reference (TORs)
6. Standard Forms of Contract
7. List of ADB Member Countries

New SRFP

PART I – SELECTION PROCEDURES AND REQUIREMENTS

- 1: Letter of Invitation (LOI)
- 2: Instructions to Consultants,
- 3: Technical Proposal Forms
- 4: Financial Proposal Forms
- 5: Eligible Countries
- :6 Bank's Policy – Corrupt and Fraudulent Practices
- 7: Terms of Reference (TORs)

PART II – CONDITIONS OF CONTRACT AND CONTRACT FORMS

- 8: Standard Forms of Contract (includes Section 6 above)



Standard Request for Proposals – Loan and Grant Consulting Summary of major changes

PART I – SELECTION PROCEDURES AND REQUIREMENTS

Section I: Letter of Invitation (LOI)

- This Section is a template of a letter from the Client addressed to a shortlisted consulting firm inviting it to submit a proposal for a consulting assignment. The LOI includes a list of all shortlisted firms to whom similar letters of invitation are sent, and a reference to the selection method and applicable guidelines or policies of the financing institution that govern the selection and award process.

Section 2: Instructions to Consultants, Data Sheet, Summary and Personnel Evaluation Forms and Grounds for Disqualification of the Experts.

- This Section consists of two parts: “Instructions to Consultants” and “Data Sheet”. “Instructions to Consultants” contains provisions that are to be used without modifications. “Data Sheet” contains information specific to each selection and corresponds to the clauses in “Instructions to Consultants” that call for selection-specific information to be added. This Section provides information to help shortlisted consultants prepare their proposals. Information is also provided on the submission, opening and evaluation of proposals, contract negotiation and award of contract. Information in the Data Sheet indicates whether a Full Technical Proposal (FTP), Simplified Technical Proposal (STP) or Biodata Technical Proposal (BTP) shall be used.
- Summary and Personnel Evaluation Forms and Grounds for Disqualification of the Experts are attached as well

Section 2 – Instructions to Consultants

- New definitions: “Key expert(s) means an individual professional whose skills, qualifications, knowledge and experience are critical to the performance of the Services under the Contract and whose CV is taken into account in the technical evaluation of the Consultant’s proposal”
- “Non-Key Expert(s)” means an individual professional provided by the Consultant or its Sub-Consultant and who is assigned to perform the Services or any part thereof under the Contract and whose CVs are not evaluated individually.

Section 2 – Instructions to Consultants - COI and Unfair Competitive Advantage

- 3. The Consultant has an obligation to disclose to the Client any situation of actual or potential conflict that impacts its capacity to serve the best interest of its Client. Failure to disclose such situations may lead to the disqualification of the Consultant or the termination of its Contract and/or sanctions by the Bank.
- 4. Fairness and transparency in the selection process require that the Consultants or their Affiliates competing for a specific assignment do not derive a competitive advantage from having provided consulting services related to the assignment in question. To that end, the Client shall indicate in the **Data Sheet** and make available to all shortlisted Consultants together with this RFP all information that would in that respect give such Consultant any unfair competitive advantage over competing Consultants.
(potentially problematic, as Client is assumed to possess all information related to unfair competitive advantage)

Section 2. Data Sheet - Guidance on legal status of the firm

- Proof of legal status establish Consultant's legal capacity to enter into binding and enforceable contracts and may be supported by:
- Certificate of incorporation in an ADB member country.
- Partnerships duly organized in an ADB member country
- Universities, institutions, public sector organizations, and NGOs that are not legally incorporated shall provide other documentation that establishes their legal capacity to enter into binding and enforceable contracts with the Client (such as charter, statute, etc.).

Section 3. Technical Proposal – Standard Forms

Section 4. Financial Proposal – Standard Forms

Technical Forms

- Form TECH-6 (for FTP, STP and BTP)
Team Composition, Assignment, and Key Experts' inputs
- Made adjustments to table all “Key” and “Non-Key” experts to check eligibility
- Included ADB template for CV (other MDBs do not have templated CV for the purpose of SRFP)

Financial Forms

- Breakdown of remuneration includes remuneration of Non-key experts



Section 5. Eligible Countries

**Section 6 Bank Policy – Corrupt and
Fraudulent Practices**

Section 5 - No substantive change

**Section 6 is now forming part of RFP and
part of the contract as well**

Section 7. – Terms of Reference

- Expanded coverage/ Templated approach
- 1. Background _____
- 2. Objective(s) of the Assignment _____
- 3. Scope of Services, Tasks (Components) and Expected Deliverables
 - 3.1 _____
 - 3.2 [indicate if downstream work is required]
 - 3.3 [indicate if training is a specific component of the assignment]
- 4. Team Composition & Qualification Requirements for the Key Experts (and any other requirements which will be used for evaluating the Key Experts under Data Sheet 21.1 of the ITC)

Section 7. – Terms of Reference

5. Reporting Requirements and Time Schedule for Deliverables

At a minimum, list the following:

- (a) format, frequency, and contents of reports;
- (b) number of copies, and requirements to electronic submission (or on CD ROM). Final reports shall be delivered in CD ROM in addition to the specified number of hard copies;
- (c) dates of submission;
- (d) persons (indicate names, titles, submission address) to receive them; etc.

If the Services consist of or include the supervision of civil works, the following action that require prior approval by the Client shall be added: “Taking any action under a civil works contract designating the Consultant as “Engineer”, for which action, pursuant to such civil works contract, the written approval of the Client as “Employer” is required.”

Section 7. – Terms of Reference – Client's Inputs

6. Client's Input and Counterpart Personnel

(a) Services, facilities and property to be made available to the Consultant by the Client: _____
[list/specify]

(b) Professional and support counterpart personnel to be assigned by the Client to the Consultant's team:
_____ [list/specify]

7. Client will provide the following inputs, project data and reports to facilitate preparation of the Proposals: (list/ specify/ attach. If none, state N/A

PART II – CONDITIONS OF CONTRACT AND CONTRACT FORMS

Standard Forms of Contract

- Large assignments:

Lump sum or Time based

- Small assignments:

One form for lumpsum/ time based (trial basis)

Consultants recruited by ADB

Major differences:

- ADB uses electronic procurement platform (Consultant Management System)
- Tax-exemption status apply to contracting party (but not to subconsultants), except “where a member deposits with its instrument of ratification or acceptance a declaration that such member retains for itself and its political subdivisions the right to tax salaries and emoluments paid by the Bank to citizens or nationals of such member” (Article 56 of ADB Charter)

Consultant Management System

- Is an integrated system for registration and maintaining profiles of both consulting entities and individuals. DACON (for consulting entities registration) and DICON (for individual consultant registration) are no longer being used by ADB.
- Allows consultants to register online via the Internet. The registration need to be updated at least once per year to avoid deactivation.
- Consultant Management System (CMS) registration of consultant or consulting entity is necessary to express interest online. There are 2 types of CMS registration – i) simplified (shall not take more than 15 minutes to complete; ii) full (depends on the qualifications) . Full registration is required prior to issuance of contract. Full registration (project information) is necessary for new CSRN, otherwise EOIs through new CSRN would not be accepted.

CMS - Simplified and Full Registration

- **Simplified Registration** Allows consultants to register quickly. Information required in the simplified registration process would be the **Basic Information** and **Attachments and Certification** for both individuals and firms
- Tip: Registration must be completed within 30 minutes to avoid time-outs. Consultant information must be ready prior to registration.
- **Full Registration** ADB encourages consultants to complete the full registration to increase chances of being selected as the selection process of consultants starts with a search based on the consultants' experience and other related information. Allows consultants to provide additional information about their consultancy experience.
- Information required in the **full registration of individual consultants** would include **Work Experience, Credentials** and **Additional Information**
- **Consulting firm full registration** would require **Business Details, Employees of the Organization** and **Key Experts**
- **Note:** It is mandatory for consultants to be registered in CMS prior to expressing interest in ADB-financed TA projects and staff consulting assignments. During negotiations, consulting firms must have their team members register in CMS before contract award.

CMS features

- Consultant Management System (CMS) provides facility for online registration, recruitment and management of qualified and eligible consultants for ADB-administered projects.
- Through CMS, consultants can:
 - register and keep their profiles updated;
 - receive weekly email notifications on new consulting opportunities;
 - receive and respond to Requests for Proposals (RFPs) for firms' engagements;
 - receive and respond to Non-Committal Inquiries (NCI) for individual consultants' engagements;
 - create and submit proposals online;
 - negotiate and finalize contracts; and
 - submit feedback on completed projects.

Consulting Services Recruitment Notice (CSRN)

- The Consulting Services Recruitment Notice (CSRN) provides detailed information on the consulting services required for ADB financed or administered technical assistance, loans and grants and provides the ability to collect expressions of interest (EOI).
- Starting from 26 January 2009, the system also allows advertisements of Staff Consulting Assignments, Indefinite Delivery Contracts and Special Assignments.
- Starting 1st week of September 2010, use webmailing facility to inform consultants on currently advertised opportunities.
- In 2012 CSRN became fully integrated with CMS

Expressions of Interest (EOIs)

- For projects and assignments administered by ADB, EOIs are expected to be presented online through CSRN (Consulting Services Recruitment Notice)
- If for any reason, you are unable to use the e-facility, send the EOI to project officer stated in the CSRN. Standard template for EOI shall be followed. You may also attach EOI to your Consultant Management System registration page and cross-reference your submission.
- For EA administered assignments, submit EOI online (if option is available) and also send the copy of the EOI to EA contact person stated in the notice.
- Standard EOI templates are available at <http://www.adb.org/site/business-opportunities/operational-procurement/consulting/documents>

CMS e-Sourcing for Consulting Firms

- E-sourcing facility – electronic submission of technical and financial proposal
- Not a “drop-box” facility, e.g. requires sustainable internet connection and filling up templated forms.
- Checks technical proposal vis-à-vis data sheet
- Checks financial proposal submission vis-à-vis data sheet and technical proposal. Picks up inconsistencies, that result in “error” or “warning” messages.
- The conflict will need to be resolved prior to submission of the proposal. Internally inconsistent proposals can't be submitted.
- Proposal can be returned to “draft status” from “submitted” before deadline.
- Key lesson: Be prepared; aim to submit proposal several days prior, communicate with ADB if there are technical difficulties

CMS eSourcing for Consulting Firms— Key procedural changes

- QBS submissions require financial proposal at the same time as technical. Financial proposal remain encrypted. Only first ranked consulting entity will need to present substantiation of rates. If you did not prepare financial proposal, you will not be able to submit proposal at all.
- All members of association/ JV shall be registered in CMS prior to submission
- All proposed personnel shall be registered in CMS prior to contract award.
- Copy of government issued IDs is required to establish identity of the individual consultant, his/ her willingness to participate in the tender and eligibility.



CMS eSourcing for individual Consultants– Key procedural changes

- Copy of government issued IDs is required to establish identity of the individual consultant, his/ her willingness to be considered for ADB-funded assignment and eligibility.
- Non-committal Inquiries are now processed through CMS.
- Consultants need to enter payment instructions as part of contract negotiations for individual consultant contract

How to access CMS?

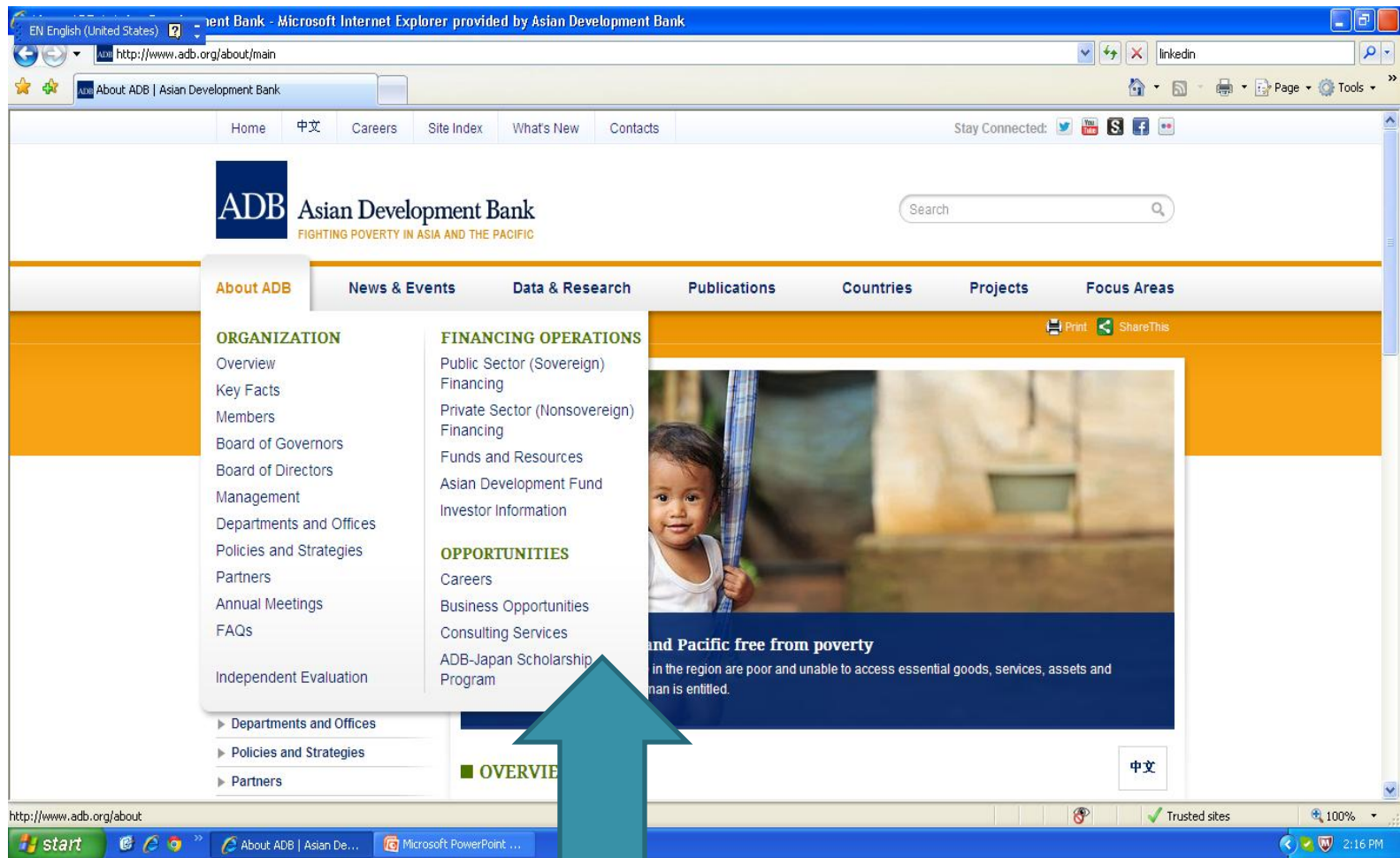
<http://www.adb.org/Consulting/cms.asp>

- Log-in to <http://www.adb.org/>
- Click on the Opportunities tab
<http://www.adb.org/Opportunities/>
- Click on the Business Opportunities
<http://www.adb.org/Business/Opportunities/default.asp>
- Click on Consulting Services
<http://www.adb.org/Consulting/default.asp>
- Click on Consultant Management System (CMS)
<http://www.adb.org/Consulting/cms.asp>
- Choose Appropriate Portal (e.g. consulting entity registration or individual consultant registration or consultant portal)

CMS User Support

- ADB supports users of CMS through variety of Business Change Management Solutions:
- QRGs-Quick Reference Guides on use of CMS modules (available at the right hand side of CMS portal)
- E-learning video - Responding to Request for Proposal and preparing Technical and Financial Proposals is available at https://uxdmz06.adb.org/OA_HTML/adb/xxcrs/help/CMS%20Overview.htm
- E-learning video- Responding to Non-committal inquiry for Individual Consultants is available at https://uxdmz06.adb.org/OA_HTML/adb/xxcrs/help/CMS%20NCIs.htm
- Dedicated line of user support at cmshelp@adb.org (available Monday-Friday, 8 am – 5 pm Manila time)

ADB Business Opportunities – Where to Find?



ADB Business Opportunities

Development Bank - Microsoft Internet Explorer provided by Asian Development Bank

EN English (United States) <http://www.adb.org/site/business-opportunities/operational-procurement/consulting> linkedin

Consulting Services | Asian Development Bank

ADB Asian Development Bank
FIGHTING POVERTY IN ASIA AND THE PACIFIC


Search

About ADB News & Events Data & Research Publications Countries Projects Focus Areas

Business Opportunities Operational Procurement Consulting ShareThis

Business Opportunities

Consulting Services



NAVIGATION

- Main
- Operational Procurement
 - Consulting Services
 - Goods, Works, and Related Services
- Institutional Procurement
- Contacts

Procurement Notices


E-mail Alerts

OVERVIEW

ADB engages individual consultants and consulting entities (firms, universities, NGOs, etc.) for a wide range of assignments. For example, consulting entities are retained for pre-investment, sector, or other studies, detailed design, contract preparation, and project supervision. Individual consultants, whether hired directly or through consulting entities, provide expert advice and help the ADB to prepare studies, appraisals, and reports.

ONLINE TRAINING

- Business Opportunities E-Learning Tool
- Responding to RFPs and Preparing & Submitting Proposals for Firms in CMS
- Responding to Non-Committal Inquiries for Individual Consultants in CMS

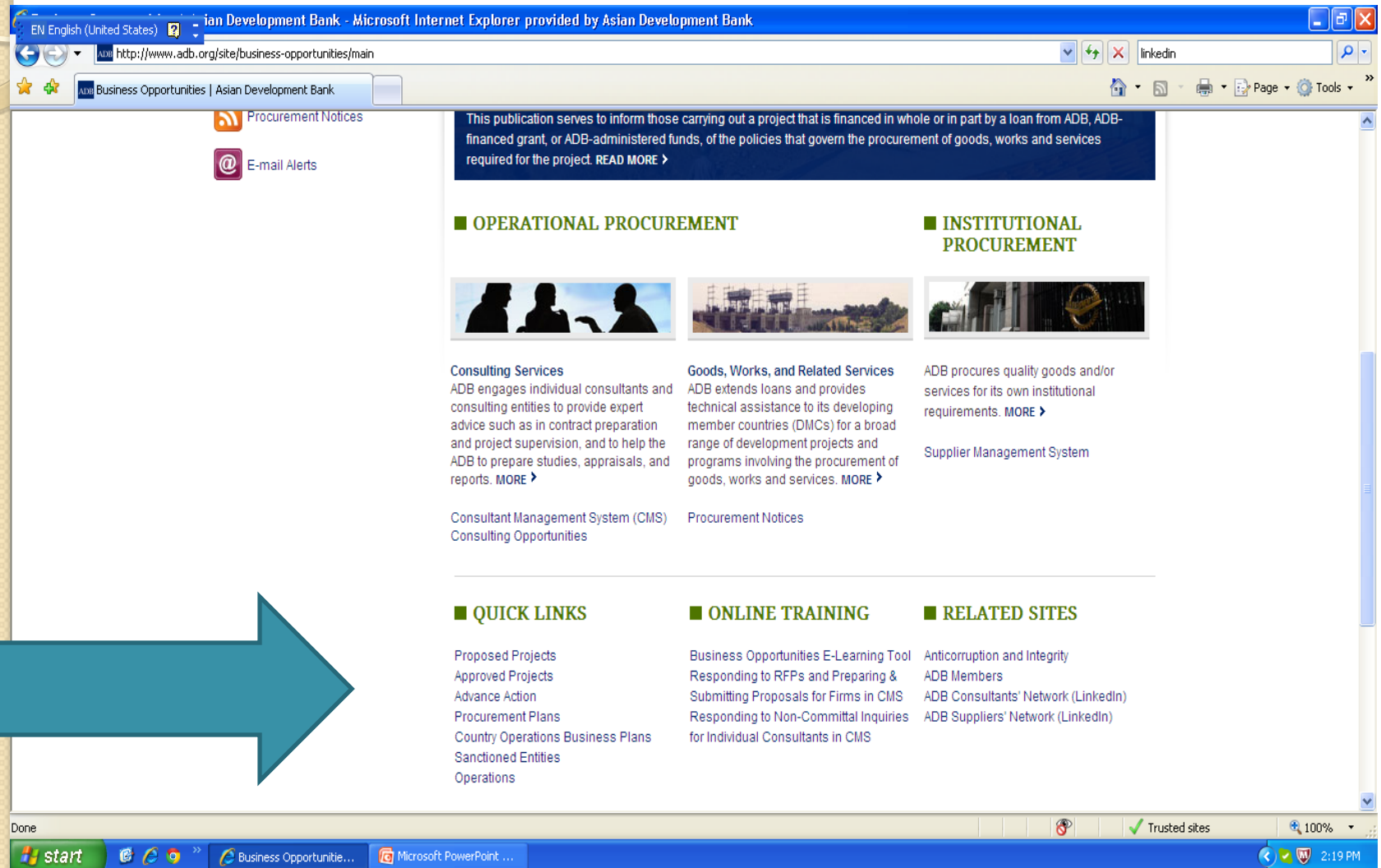


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Business Opportunities – Quick Links



EN English (United States) Asian Development Bank - Microsoft Internet Explorer provided by Asian Development Bank

http://www.adb.org/site/business-opportunities/main


Business Opportunities | Asian Development Bank

Procurement Notices

E-mail Alerts

This publication serves to inform those carrying out a project that is financed in whole or in part by a loan from ADB, ADB-financed grant, or ADB-administered funds, of the policies that govern the procurement of goods, works and services required for the project. [READ MORE >](#)


■ OPERATIONAL PROCUREMENT



Consulting Services
ADB engages individual consultants and consulting entities to provide expert advice such as in contract preparation and project supervision, and to help the ADB to prepare studies, appraisals, and reports. [MORE >](#)


Consultant Management System (CMS)
Consulting Opportunities

■ INSTITUTIONAL PROCUREMENT



Goods, Works, and Related Services
ADB extends loans and provides technical assistance to its developing member countries (DMCs) for a broad range of development projects and programs involving the procurement of goods, works and services. [MORE >](#)

Procurement Notices



ADB procures quality goods and/or services for its own institutional requirements. [MORE >](#)

Supplier Management System

■ QUICK LINKS

- Proposed Projects
- Approved Projects
- Advance Action
- Procurement Plans
- Country Operations Business Plans
- Sanctioned Entities
- Operations

■ ONLINE TRAINING

- Business Opportunities E-Learning Tool
- Responding to RFPs and Preparing & Submitting Proposals for Firms in CMS
- Responding to Non-Committal Inquiries for Individual Consultants in CMS

■ RELATED SITES

- Anticorruption and Integrity
- ADB Members
- ADB Consultants' Network (LinkedIn)
- ADB Suppliers' Network (LinkedIn)

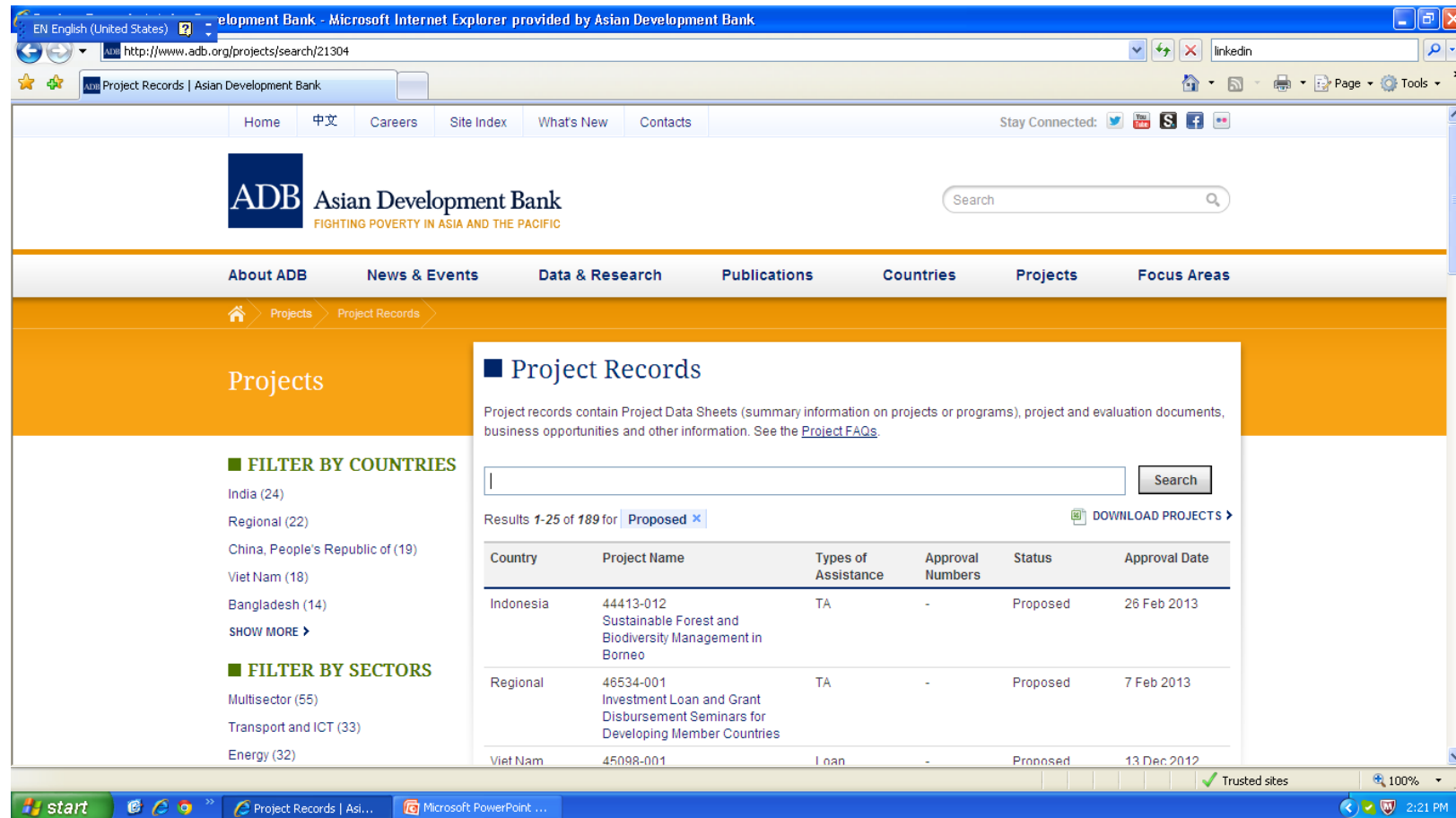
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Information on ADB Projects – Proposed Projects



The screenshot shows the ADB Project Records page in Microsoft Internet Explorer. The browser address bar displays <http://www.adb.org/projects/search/21304>. The page features a navigation menu with links to Home, 中文, Careers, Site Index, What's New, and Contacts. The ADB logo and tagline "FIGHTING POVERTY IN ASIA AND THE PACIFIC" are prominently displayed. A search bar is located in the top right corner. The main content area is titled "Project Records" and includes a description: "Project records contain Project Data Sheets (summary information on projects or programs), project and evaluation documents, business opportunities and other information. See the [Project FAQs](#)." Below this, there is a search bar and a "Search" button. The results are displayed as "Results 1-25 of 189 for Proposed". A table lists the projects, with columns for Country, Project Name, Types of Assistance, Approval Numbers, Status, and Approval Date. The table shows three projects: Indonesia (44413-012 Sustainable Forest and Biodiversity Management in Borneo), Regional (46534-001 Investment Loan and Grant Disbursement Seminars for Developing Member Countries), and Viet Nam (45098-001). The status for all three is "Proposed".

Project Records

Project records contain Project Data Sheets (summary information on projects or programs), project and evaluation documents, business opportunities and other information. See the [Project FAQs](#).

Results 1-25 of 189 for **Proposed**

Country	Project Name	Types of Assistance	Approval Numbers	Status	Approval Date
Indonesia	44413-012 Sustainable Forest and Biodiversity Management in Borneo	TA	-	Proposed	26 Feb 2013
Regional	46534-001 Investment Loan and Grant Disbursement Seminars for Developing Member Countries	TA	-	Proposed	7 Feb 2013
Viet Nam	45098-001	Loan	-	Proposed	13 Dec 2012

Information on Projects – Approved Projects

The screenshot shows the ADB website's Project Records search results. The browser is Microsoft Internet Explorer. The URL is <http://www.adb.org/projects/search/21303>. The page features the ADB logo and navigation tabs: Home, 中文, Careers, Site Index, What's New, and Contacts. A search bar is located on the right. Below the navigation, there are tabs for About ADB, News & Events, Data & Research, Publications, Countries, Projects, and Focus Areas. The 'Projects' tab is selected, leading to the 'Project Records' section. On the left, there are filters for 'Filter by Countries' (Regional (497), China, People's Republic of (267), India (251), Viet Nam (139), Bangladesh (113), and a 'Show More' link) and 'Filter by Sectors' (Multisector (472), Transport and ICT (317), and Energy (277)). The main content area displays a table of project records for 'Approved' projects, with results 1-25 of 2286. The table has columns for Country, Project Name, Types of Assistance, Approval Numbers, Status, and Approval Date. The first three rows are visible, showing projects in Kyrgyz Republic, Afghanistan, and Myanmar.

EN English (United States) - elopment Bank - Microsoft Internet Explorer provided by Asian Development Bank

http://www.adb.org/projects/search/21303

Project Records | Asian D... Login CERN Home Page

Home 中文 Careers Site Index What's New Contacts Stay Connected: linkedin

ADB Asian Development Bank FIGHTING POVERTY IN ASIA AND THE PACIFIC

Search

About ADB News & Events Data & Research Publications Countries Projects Focus Areas

Projects Project Records

Projects

Project Records

Project records contain Project Data Sheets (summary information on projects or programs), project and evaluation documents, business opportunities and other information. See the [Project FAQs](#).

Search for project records: keywords, project or approval numbers

Results 1-25 of 2286 for **Approved**

Country	Project Name	Types of Assistance	Approval Numbers	Status	Approval Date
Kyrgyz Republic	47097-001 Support a High Level Forum on Public-Private Partnerships in the Kyrgyz Republic	TA	8333	Approved	28 Feb 2013
Afghanistan	46347-001 Supporting the Inter-Ministerial Commission for Energy	TA	8328	Approved	22 Feb 2013
Myanmar	46422-001 Greater Mekong Subregion East-	TA	8330	Approved	21 Feb 2013

start Project Records | Asi... Microsoft PowerPoint ... 100% 2:23 PM

Consulting Opportunities – CSRN

<http://csrnl.adb.org/>

Internet Explorer provided by Asian Development Bank

EN English (United States)

https://uxdmz06.adb.org/OA_HTML/OA.jsp?OAFunction=XXCSR_CSRN_HOME_PAGE

Live Search

CSRN Home Page

ADB Consultant Management System

Consulting Services Recruitment Notice (CSRN)

Search Reset

TIP The Consulting Services Recruitment Notice (CSRN) provides detailed information on consulting services required for ADB-financed or administered projects. It includes terms of reference and is posted on ADB's website for periods of at least 7 days (individual consultants), 15 days (firms under ADB-administered projects), and 1 month (firms under EA-administered projects), to give consultants sufficient time to prepare expressions of interest (EOIs) that specifically address project requirements.

Search

By Country	By Sector	By Consultant Source	By Budget Amount
Select All Select None	Select All Select None	Select All Select None	Select All Select None
<input checked="" type="checkbox"/> Afghanistan (2)	<input checked="" type="checkbox"/> Agriculture and Natural Resources (22)	<input checked="" type="checkbox"/> International (58)	<input checked="" type="checkbox"/> Less than \$100,000 (100)
<input checked="" type="checkbox"/> Armenia (3)	<input checked="" type="checkbox"/> Education (4)	<input checked="" type="checkbox"/> National (86)	<input checked="" type="checkbox"/> \$100,000 to \$199,999 (12)
<input checked="" type="checkbox"/> Azerbaijan (1)	<input checked="" type="checkbox"/> Energy (28)	By Consultant Type	<input checked="" type="checkbox"/> \$200,000 to \$299,999 (4)
<input checked="" type="checkbox"/> Bangladesh (10)	<input checked="" type="checkbox"/> Finance (5)	Select All Select None	<input checked="" type="checkbox"/> \$300,000 to \$399,999 (4)
<input checked="" type="checkbox"/> Cambodia (8)	<input checked="" type="checkbox"/> Health and Social Protection (1)	<input checked="" type="checkbox"/> Firm (45)	<input checked="" type="checkbox"/> \$400,000 to \$499,999 (2)
<input checked="" type="checkbox"/> India (2)	<input checked="" type="checkbox"/> Industry and Trade (3)	<input checked="" type="checkbox"/> Individual (99)	<input checked="" type="checkbox"/> \$500,000 to \$599,999 (2)
<input checked="" type="checkbox"/> Indonesia (6)	<input checked="" type="checkbox"/> Multisector (24)	By Engagement Period	<input checked="" type="checkbox"/> \$600,000 to \$699,999 (2)
<input checked="" type="checkbox"/> Kyrgyz Republic (3)	<input checked="" type="checkbox"/> Public Sector Management (17)	Select All Select None	<input checked="" type="checkbox"/> \$700,000 to \$799,999 (2)
<input checked="" type="checkbox"/> Lao People's Democratic Republic (6)	<input checked="" type="checkbox"/> Transport and ICT (2)	<input checked="" type="checkbox"/> Less than 3 months (16)	<input checked="" type="checkbox"/> \$800,000 to \$899,999 (0)
<input checked="" type="checkbox"/> Marshall Islands (1)	<input checked="" type="checkbox"/> Water and Other Municipal Infrastructure and Services (6)	<input checked="" type="checkbox"/> 3 months to 1 year (75)	<input checked="" type="checkbox"/> \$900,000 to \$999,999 (6)
<input checked="" type="checkbox"/> Mongolia (11)	<input checked="" type="checkbox"/> Others (27)	<input checked="" type="checkbox"/> More than 1 year (53)	<input checked="" type="checkbox"/> \$1,000,000 to \$1,500,000 (2)
<input checked="" type="checkbox"/> Myanmar (2)			<input checked="" type="checkbox"/> Greater than \$1,500,000 (8)
<input checked="" type="checkbox"/> Nepal (19)			
<input checked="" type="checkbox"/> Pakistan (6)			
<input checked="" type="checkbox"/> People's Republic of China (12)			
<input checked="" type="checkbox"/> Philippines (23)			
<input checked="" type="checkbox"/> Regional (40)			
<input checked="" type="checkbox"/> Sri Lanka (2)			
<input checked="" type="checkbox"/> Tajikistan (1)			

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Consultant Management System

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https://uxdmz06.adb.org/OA_HTML/adb/adbpos/jsp/ADBCMSLogin.jsp

ADB Consultant Management System

Overview FAQ

Welcome to the Asian Development Bank's Consultant Management System

Consultant Management System (CMS) is an integrated web-based system that supports the ADB's consulting services recruitment, from advertising the opportunity to awarding consulting contracts. This portal will enable users to work with the different facilities available in CMS.

CONSULTANTS

Consultants create and update their profile, search opportunities, send Expressions of Interest (EOIs), respond to Non-Committal Inquiries (NCIs), and prepare and submit proposals.

Some consultant contracts funded through internal resources budget (Staff Consulting -SC) are selected to pilot submitting claims, advances and contract variation requests online. If your contract is selected, its details will appear in the new Contracts tab.

We expect to roll out contract administration module for all staff consulting contracts in January 2013. Consultants engaged for Technical Assistance and Grant projects would still not have this option, pending integration with the ADB's Financial system for managing TA and Grant resources.

[Click here to know who can register as consultants in CMS.](#)
By using this service, you are accepting the [CMS Terms and Conditions](#).

ADB PROJECT TEAM MEMBERS

ADB Project Team Members can access all CMS functions like creating a selection, advertising opportunities, sending Non-Committal Inquiries (NCIs), distributing Request for Proposals (RFPs), sending Notice to Proceed (NTPs), and approving requests, even while working outside of the ADB network. Login to the system by typing in your ADB Self-Service Username and Password.

EA REPRESENTATIVES

Executing Agencies (EAs) can access Consulting Services Recruitment Notice (CSRN) to post consulting opportunities for ADB-financed projects. Login to the system by typing in your registered Username and Password.

To obtain an EA account, email your ADB Project Officer and copy csrn@adb.org with the following details:

1. Email address of the agency representative
2. Full name of the agency representative
3. Name and address of the agency
4. Duration of the recruitment for the project

Login

Login using your registered username and password.

Username

Password

[Can't access your account?](#)

Note: ADB users can login using their Oracle username and password.

Registration

New user? Register now!

Need Help?

For inquiries regarding the system, please email cmshelp@adb.org.

CMS SYSTEM UPDATE

Dear CMS Users,

We are currently testing the new modules on filing claims, requesting advances and forwarding contract variations for selected contracts in CMS.

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Consulting Services – Shortlisted Firms

<http://www.adb.org/site/business-opportunities/operational-procurement/consulting/shortlist>

The screenshot shows the Asian Development Bank (ADB) website in Microsoft Internet Explorer. The browser's address bar displays the URL: <http://www.adb.org/site/business-opportunities/operational-procurement/consulting/shortlist>. The website's header includes the ADB logo, the tagline "FIGHTING POVERTY IN ASIA AND THE PACIFIC", and a search bar. The main navigation menu lists categories such as About ADB, News & Events, Data & Research, Publications, Countries, Projects, and Focus Areas. The breadcrumb trail indicates the current location: Business Opportunities > Operational Procurement > Consulting > Shortlisted Firms. The page title is "Shortlisted Firms". Below the title, there are tabs for "TA and Grants", "Loans", and "Year-to-Date List". The main content area is titled "Current List of Shortlisted Firms for Technical Assistance and Grant-Financed Projects". It contains a paragraph stating that consulting firms have been shortlisted for technical assistance and grant-financed projects, and that consultants not shortlisted but interested in being considered for participation in technical proposals should contact the firms directly. Below this, a table lists the shortlisted firms. The first entry is for Azerbaijan, with the title "TA No. 8152-AZE: Baku Sustainable Urban Transport Investment Program (46130-001)".

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Business Opportunities Operational Procurement Consulting Shortlisted Firms

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Shortlisted Firms

TA and Grants Loans Year-to-Date List

Current List of Shortlisted Firms for Technical Assistance and Grant-Financed Projects

Consulting firms have been shortlisted for the following technical assistance and grant-financed projects and proposals submission deadlines are indicated for every project. Consultants not shortlisted but interested in being considered for participation in technical proposals should contact the firms directly. Please do not contact ADB.

AZERBAIJAN	
Title	
TA No. 8152-AZE: Baku Sustainable Urban Transport Investment Program (46130-001)	

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Consulting Services - Contracts awarded

<http://www.adb.org/site/business-opportunities/operational-procurement/consulting/contracts-awarded>

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http://www.adb.org/site/business-opportunities/operational-procurement/consulting/contracts-awarded

Contracts Awarded—Con... Login CSRN Home Page

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Business Opportunities

Contracts Awarded—Consulting Services

This section contains contracts awarded for consulting services with contract value above US\$0.1 million.

Technical Assistance Loans Grants Archive

Title		
Consulting Services: Technical Assistance – Contracts Awarded in January 2013	PDF	XLS
Consulting Services: Technical Assistance – Contracts Awarded in December 2012	PDF	XLS
Consulting Services: Technical Assistance – Contracts Awarded in November 2012	PDF	XLS
Consulting Services: Technical Assistance – Contracts Awarded in October 2012	PDF	XLS
Consulting Services: Technical Assistance – Contracts Awarded in September 2012	PDF	XLS
Consulting Services: Technical Assistance – Contracts Awarded in August 2012	PDF	XLS
Consulting Services: Technical Assistance – Contracts Awarded in July 2012	PDF	XLS
Consulting Services: Technical Assistance – Contracts Awarded in June 2012	PDF	XLS
Consulting Services: Technical Assistance – Contracts Awarded in May 2010	PDF	XLS

Done

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Consulting Services – Indefinite Delivery Contracts

<http://www.adb.org/site/business-opportunities/operational-procurement/consulting/idc>

The screenshot displays the Asian Development Bank (ADB) website in Microsoft Internet Explorer. The browser's address bar shows the URL: <http://www.adb.org/site/business-opportunities/operational-procurement/consulting/idc>. The page features a navigation menu with links to Home, 中文, Careers, Site Index, What's New, and Contacts. The ADB logo is prominently displayed, along with the tagline "FIGHTING POVERTY IN ASIA AND THE PACIFIC". A search bar is located on the right side of the header. Below the header, a secondary navigation bar includes links to About ADB, News & Events, Data & Research, Publications, Countries, Projects, and Focus Areas. The main content area is titled "Indefinite Delivery Contracts" and provides a detailed explanation of these contracts, their prequalification process, and the selection methods used. A left sidebar offers additional navigation options, including "Business Opportunities", "Operational Procurement", "Consulting Services", "Goods, Works, and Related Services", "Institutional Procurement", and "Contacts". The page also includes links to "Procurement Notices" and "E-mail Alerts". The bottom of the browser window shows the Windows taskbar with the Start button and several open applications, including "Indefinite Delivery Co...", "Login - Microsoft Inte...", and "Microsoft PowerPoint ...".

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<http://www.adb.org/site/business-opportunities/operational-procurement/consulting/idc>

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Business Opportunities

■ NAVIGATION

- Main
- Operational Procurement
 - Consulting Services
 - Goods, Works, and Related Services
- Institutional Procurement
- Contacts

[Procurement Notices](#)

[E-mail Alerts](#)

■ Indefinite Delivery Contracts

Indefinite delivery contracts (IDCs) are contracts in which individual consultants, firms, or consortia of firms are prequalified and retained for an extended period, normally three to four years, to provide advice on a particular activity, the extent and timing of which cannot be defined in advance.

Firms/consortia are prequalified using the Consultants Qualification Selection (CQS) method. Normally, up to 8 firms or consortia would be prequalified though this could vary depending on the IDC's requirement, the sector and the level of interest. IDCs are offered to prequalified firms/consortia. At this stage, there is no guarantee of any income to those prequalified, and no retainer fees are paid.

When there is a requirement for an Indefinite Delivery Contract Assignment (IDCA), three of the pre-qualified firms/consortia would be invited on a rotational basis to submit Bio-data Technical Proposals (BTPs) within an abbreviated period of time where selection could be based on Quality Based (QBS), Quality and Cost Based (QCBS) or Fixed Budget Selection (FBS).

The successful firm/consortium could be contracted on a lump sum or time based contract depending on the nature and scope of the IDCA. The selected firm/consortium would be evaluated on completion of each IDCA.

<http://alerts.adb.org/>

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Useful links

- List of ADB Member countries
<http://www.adb.org/About/membership.asp>
- Consulting Guidelines
<http://www.adb.org/Documents/Guidelines/Consulting/Guidelines-Consultants.pdf>
- Anticorruption and Integrity <http://www.adb.org/Integrity/>
- Project Administration Instructions
- <http://www.adb.org/Documents/Manuals/PAI/default.asp>
Project Cycle <http://www.adb.org/Projects/cycle.asp>
- Disclosure at ADB <http://www.adb.org/Disclosure/default.asp>
- TA Disbursement Handbook
- <http://www.adb.org/Documents/Handbooks/TADisbursement/tadisbursement.pdf>
- Loan Disbursement Handbook
http://www.adb.org/Documents/Handbooks/Loan_Disbursement/loan-disbursement-final.pdf



For More Information

www.adb.org

<http://www.adb.org/Procurement/contact.asp>

<http://www.adb.org/Consulting/contact.asp>