

BUSINESS OPPORTUNITIES SEMINAR
ADB-Indonesia Business Opportunities Seminar 2026
10 August 2026
08:30-16:00 PM (Indonesia time)

AGENDA

Monday, 10 August 2026 – Business Opportunity Seminar			
Time	**Duration**	**Activity**	**Speaker**
08:30 – 09:00	30'	Registration	
09:00 – 09:15	15'	Welcome and opening remarks	IRM Management BAPPENAS
		Group Photo	
09:15 – 09:25	10'	**Session 1: 2026 ADB Business Opportunities Fair – At a glance**	Mr. Bisma
09:25 – 09:45	20'	**Session 2: 2026 ADB Procurement Directive: Embedding Quality, Sustainability and Impact** Overview of ADB's policies and procurement directive for ADB Borrowers	Ms. Suharyani
09:45 – 10:45	60'	**Session 3: Delivering Quality Infrastructure (Merit Point Criteria, Local Participation and Early Market Engagement, and Standard Bidding Document Update, and Strengthening Contractual Performance)**	Mr. Prasath
10:45 – 11:00	15'	Coffee break	
11:00 – 12:30		**Session 4: Doing Business with ADB**	Facilitated by: Yutirsa
	15'	• Overview of the Indonesia portfolio and pipeline	IRM COT
	15'	• INO Energy portfolio and pipeline	Energy Officer/Specialist
	15'	• INO AFNR portfolio and pipeline	AFNR Officer/Specialist
	15'	• INO WUD portfolio and pipeline	WUD Officer/Specialist
	15'	• Q&A	
12:30 – 13:30	60'	Lunch	
13:30 – 15:00		**Session 5: Doing Business with ADB**	Facilitated by: Suharyani
	15'	• INO Health portfolio and pipeline	Health Officer/Specialist
	15'	• INO Education portfolio and pipeline	Education Officer/Specialist
	15'	• INO Transport portfolio and pipeline	Transport Officer/Specialist
	15'	• INO Private Sector portfolio and pipeline	PSOD Officer/Specialist
	15'	• Q&A	
15:00 – 15:30	30'	**Session 6: Bidding Strategy and Opportunity** • Bidding Strategy • Procurement opportunity through ADB website	Ms. Yutirsa Yunus
15:30 – 16:00	15'	Closing remarks and final coffee break	Mr. Prasath