



BUSINESS OPPORTUNITIES SEMINAR

Procurement Training for Indian Contractors

7 August 2026 Kamal Mahal, ITC Maurya, New Delhi

AGENDA

15:00-15:05	Welcome and Introduction	Akhilesh Samyal, Operations officer, ADB
15:05-15:10	Opening Remarks	Kai Wei Yeo, Principal Portfolio Management Specialist, ADB
15:10-15:40	ADB Business Opportunities	Stephane Bessadi, Senior Procurement Specialist, PPFD, ADB
15:40-16:20	Understanding ADB Procurement Directive 2026 to Prepare Competitive Bids	Anita Kumari, Associate Project Officer (Procurement), PPFD, ADB
16:20-16:30	Q&A	
16:30-17:15	Successful International Open Competitive Bidding	Shyam S Mehndiratta, Principal Procurement Officer, PPFD, ADB
17:15-17:30	Q&A	
17:30	Networking tea/coffee	