



ADB BUSINESS OPPORTUNITIES SEMINAR

European Roadshow

LISBON, PORTUGAL
 25 March 2026
 8:30 AM – 6:00 PM (CET)

AGENDA

8.30h-9.00h	Registration
9.00h-9.05h	Welcome remarks by PT Multilaterals Working Group/AICEP
9.05h-9.10h	Welcome remarks by Bertrand Furno, Executive Director for Belgium, France, Israel, Italy, Portugal, Spain and Switzerland at the ADB Board of Directors
9.10h-9.15h	Introduction to ADB European Representative Office Seung Min Lee, ERO
9.15h-9.45h	Presentation of ADB Operations, Procurement and Doing Business with ADB Merit Point Criteria as the default evaluation method for ADB contracts & Q&A Sharlene Shillingford-McKlmon, Principal Procurement Specialist
9.45h-10:15h	ADB Opportunities in Climate Change and Circular Economy Sector & Q&A Alex Harvey, Senior Climate Change Specialist, CCRE
10.15h-10.45h	ADB Opportunities in Digital & Q&A Paolo Manunta, Senior Digital Technology Specialist, SD2-DIG
10h.45-11.25h	(Virtual) Overview of ADB Portfolio and Pipeline in other cross-cutting sectors & Q&A <ul style="list-style-type: none"> • Public Sector Management and Governance James Webb, Senior Public Sector Economist, SD3-PSMG • Health and Education Sector Nino Edilashvili, Associate Education Officer, SD3-HSD

11.25h-11.45h	<i>Coffee Break</i>
11.45h-12.15h	ADB Opportunities in Transport Sector & Q&A Masahiro Nishimura, Principal Transport Specialist, SD1-TRA
12:15h-12.45h	ADB Opportunities in the Energy Sector & Q&A Adnan Tareen, Principal Energy Specialist, SD1-ENE
12.45h-13.15h	ADB Opportunities in the Water and Urban Development Sector & Q&A Luca Di Mario, Senior Urban Development Specialist, SD2-WUD
13.15h-13.45h	ADB Opportunities in the Agriculture, Food, Nature, and Rural Development Sector & Q&A Marie L'Hostis, Water Resources Specialist, SD2-AFNR
13.45h-14.45h	<i>Lunch Break (at own convenience for participants)</i>
14.45h-18.00h	Meetings ADB's Works, Tools and Procurement With Procurement Specialist ADB European Representative Officer Sector-focused With specialists Agriculture, Food, Nature, and Rural Development Climate Change, Circular Economy Digital Energy Transport Water and Urban Development