



Solving Complex Challenges Together

ADB Business Opportunities Seminar | Procurement Workshop



WHERE: WASHINGTON, DC
WHEN: THURSDAY 2 APRIL 2026
VENUE: ADB North American Representative Office
900 19th Street NW, Suite 700, Washington, DC 20006

AGENDA

8:30-9:00 AM: Coffee/Meet and Greet with Participants

9:00-9:05 AM Welcome & Introductions

Alain Borghijs
Deputy Representative
North American Representative Office, ADB

9:05-10:15 AM: Doing Business with the ADB

Jeff Taylor
Chief Procurement Officer
Procurement, Portfolio and Financial Management Department
Asian Development Bank

10:15-11:15 AM: **Bidding Strategies and Merit Point Criteria**

Kevin Moore
Director
Procurement, Portfolio and Financial Management Department
Asian Development Bank

11:15-11:30 AM: **Coffee Break**

11:30-12:30 PM: **Understanding the ADB's updated Environmental and Social Framework**

Presenting Virtually from ADB HQ, Manila

Bruce Dunn
Director, Safeguards
Office of Safeguards
Asian Development Bank

Felix Nii Tettey Oku
Principal Safeguards Specialist
Office of Safeguards
Asian Development Bank