

ADB Business Opportunities Seminar

European Roadshow

ZURICH, SWITZERLAND

19 March 2026

09:00 AM – 17:30 PM (CET)

Time	Min	AGENDA
9:00 - 9:30	30	Registration, Coffee & Networking
9:30 - 9:45	15	Welcoming remarks by Switzerland Global Enterprise Patrick Walser , Director Industrial Programs
9:45 - 10:45	60	Presentation of ADB Operations, Procurement and Doing Business with ADB Sharlene Shillingford-Mcklmon , Principal Procurement Specialist, PPFD
10:45 - 11:00	15	Coffee Break
11:00 - 11:15	15	Business support by the ADB European Representative Office (ERO) Seung-Min Lee , Deputy Representative, ERO
11:15 – 12:00	45	ADB Opportunities in the Transport Sector Masahiro Nishimura , Principal Transport Specialist, SD1-TRA
12:15 - 13:30	75	Networking lunch
13:30 - 14:15	45	ADB Opportunities in the Water and Urban Development Sector Massimo Petrone , Principal Urban Development Specialist, SD2-WUD
14:15 - 15:00	45	ADB Opportunities in the Energy Sector Adnan Tareen , Principal Energy Specialist, SD1-ENE
15:00 - 15:15	15	Coffee Break
15:15 - 15:45	30	HSD (Health and Education) Nino Edilashvili , Associate Education Officer, Human and Social Development Sector, SD3-HSD
15:45 - 16:15	30	Climate Change and Circular Economy Alex Harvey , Senior Climate Change Specialist, CCRE
16:15 - 16:30	15	Technical Break
16:30 - 17:15	45	Examples of wins under ADB-funded projects and key success factors Dave dela Cuesta , Director DFI <ul style="list-style-type: none"> - Case studies of successful ADB-funded projects, insights on key success factors. - Guidance on pitching solutions and expertise with development-oriented messaging.
17:15 - 17:30	15	Wrap-up and closing words
17:30 -		Apero, light dinner and Networking

