



ASIAN DEVELOPMENT BANK



Australian Government



THE WORLD BANK
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Pacific Infrastructure Business Opportunities Seminar 2024

Date: Wednesday 22 May-Thursday 23 May 2024

Location: Nadi, Fiji (Crowne Plaza Hotel)

The Pacific Infrastructure Business Opportunities Seminar is for international, regional and local contractors and consultants interested in contributing to infrastructure development activities in the Pacific.

Hosted by the Government of Fiji and the Asian Development Bank, in partnership with Australian Government and the World Bank, with support from the Pacific Islands Forum Secretariat, Pacific Regional Infrastructure Facility, New Zealand Government, United States Government, the Government of Japan, European Union and European Investment Bank. This flagship in-person event brings business community together with key representatives from Pacific governments and development partners to discuss the infrastructure development priorities for the Pacific region, especially growing opportunities in Transport, Energy, Water, ICT, Social (Health and Education) Infrastructure Sectors.

To strengthen business community and public buyers' exchange and encourage increased local participation, the event features briefing for new entrants, sector specific industry feedback session and networking opportunities.

In support of the Pacific Quality Infrastructure Principles, the event will include a focused panel discussion on how different institutions' procurement system can maximise positive impacts through integrating environmental, social, climate resilience, economic considerations.

The event will offer an unrivalled opportunity to better understand the growing business opportunities in the Pacific and explore how the local, regional and international public and private sector can work in partnership to further grow the trade and investment relationship towards sustainable infrastructure development in the Pacific.

The two day events will cover:

- presentations of consolidated infrastructure project pipelines in 2024-2025 in PICs;
- new features in procurement guidelines and processes;
- useful information for new entrants;
- opportunity to provide market feedback to public buyers and funders
- local participation approach;
- networking and Q&A opportunities with development partners and governments

Register here: <https://forms.office.com/r/Aa2eaTRzPp>

Day 1 – Wed 22 May

Time	Description of Session	
8:45-9:15am	Welcome and Housekeeping Opening Remarks	ADB and Government of Fiji
9:15-10:15am	Getting Started with Infrastructure Business Opportunities in Pacific <ul style="list-style-type: none"> - How to get started/ Where to find information - Typical process - Successful strategies and approaches - Tips on submissions – increasing success rate - Emerging trends - Relevant business information platforms 	Moderator: PRIF Speakers: PIC Govt Rep, ADB, Business Community Rep, Trade Commission Rep
10:15-10:30am	Explaining the new Procurement Pipeline Presentation	Austrade
10:30-10:50am	Morning tea	
10:50-12:00pm	Procurement Pipeline Presentation – Fiji, Cook Islands, Tonga	Moderator: Samoa Speakers: Reps from Government of Fiji, Cook Islands, Tonga
12:00-1:20pm	Lunch	
1:20-2:20pm	Procurement Pipeline Presentation – Vanuatu, Palau, Nauru	Moderator: PNG Speakers: Reps from Government of Fiji, Cook Islands, Tonga
2:20-3:50pm	Industry Feedback - Reflections on opportunities and challenges of doing business (break out sessions) Key topics arising from pre-event market survey (to be issued to delegates in the week of 15 April)	Moderators: Sector specific experts, PRIF
3:50-4:15pm	Afternoon tea	
4:15-5:00pm	Procurement Pipeline Presentation – Solomon Islands, RMI	Moderator: Vanuatu Speakers: Reps from Government of Solomon Islands, RMI
5:00pm	Closing for Day 1	
From 6:00pm	Networking Drinks	

Day 2 – Thur 23 May

Time	Description of Session	
8:45-9:00am	Opening of Day 2	ADB
9:00-9:20am	Recap of Industry Engagement Sessions	Group Moderators
9:20-10:20am	Development Partner Presentations (ADB, World Bank, Australia)	Moderator: Fiji Speakers: Reps from ADB, WB, Aus
10:20-10:40am	Morning tea	
10:40-11:40am	Procurement Pipeline Presentation - Samoa, Tuvalu, Kiribati	Moderator: Tonga Speakers: Reps from Government of Samoa, Tuvalu, Kiribati
11:40-12:30pm	Procurement Pipeline Presentation – PNG, Timor Leste	Moderator: Solomon Islands Speakers: Reps from Government of PNG, Timor Leste
12:30-1:30pm	Lunch	
1:30-2:30pm	Development Partner Presentations (New Zealand, US, JICA, EIB)	Moderator: Cook Islands Speakers: Reps from NZ, US, JICA, EIB
2:30-3:45pm	Value what matters most: How government procurement can support sustainable impacts in Pacific	Moderator: ADB Speakers: PIFS, Fiji, PRIF, Australian Government
3:45-4:05pm	Afternoon Tea	-
4:05-4:40pm	Upcoming Regional Knowledge Product Business Opportunities Events	Moderator: ADB Speakers: PRIF, Australian and NZ Trade Commissions
4:40-5:00pm	Final Reflection + Closing remarks	ADB