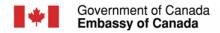


INTERNATIONAL FINANCIAL INSTITUTIONS BUSINESS OPPORTUNITES SEMINARS

March 22, 2023 (Venue: Virtual)

07:30	IT Tech Check with Presenters
08:00-08:05	Opening Remarks – Don Bobiash, Executive Director for Canada at Asian Development Bank (ADB)
08:05-08:30	Presentation from Asian Development Bank (ADB) Steven Goldfinch – Senior Disaster Risk Management Specialist Climate response and disaster mitigation priorities for The Philippines/Southeast Asia; Expertise and technologies of interest to ADB; and Potential opportunities for Canadian companies.
08:30-08:55	Presentation from World Bank (WB) Marilyn (Tata) Tolosa- Martinez – Senior Disaster Risk Management Specialist Climate response and disaster mitigation priorities for The Philippines/ Southeast Asia; Expertise and technologies of interest to WB; Procurement guidelines and processes; Pipeline of projects; and Potential opportunities for Canadian companies.
08:55-09:20	Presentation from Asian Infrastructure Investment Bank (AIIB) Julija Kuklyte Polycarp – Climate Change Specialist Climate response and disaster mitigation priorities for The Philippines/Southeast Asia; Expertise and technologies of interest to AIIB; Procurement guidelines and processes; Pipeline of projects; and Potential opportunities for Canadian companies.
09:20-09:50	 Doing Business with MDBs- Open Q&A between participating companies and MDBs Moderated by Senior Trade Commissioner Guy Boileau; Q&A likely to cover the following: MDBs corporate and project procurement opportunities for Goods, Services and Works Project pipelines and points of intervention during the project cycle to identify opportunities Successful strategies and approaches Financing criteria and approval process Measurement of success





INTERNATIONAL FINANCIAL INSTITUTIONS BUSINESS OPPORTUNITES SEMINARS

March 22, 2023 (Venue: Virtual)

09:50-10:00

Closing Remarks – Ambassador David Hartman, Embassy of Canada to the Philippines

Participants

Asian Development Bank (ADB)

Steven Goldfinch Senior Disaster Risk Management Specialist

Glen Harris Senior Procurement Specialist

World Bank

Marilyn (Tata) Tolosa- Martinez Senior Disaster Risk Management Specialist

Asia Infrastructure Investment Bank (AIIB)

Julija Kuklyte Polycarp Climate Change Specialist

Trade Commissioner Service (TCS)

Kayla Slobodnik Trade Commissioner – OLIFI/Climate Finance (Asia), Canadian

Embassy in Manila

Leah Johnston Trade Commissioner – OLIFI, Canadian Embassy in Washington

Lilian Zhou Trade Commissioner – OLIFI, Canadian Embassy in Beijing

Private Sector Liaison Officer (PSLO) Network

Industry Partners

