



Workshop for Women Entrepreneurs: How to Best Engage in International Trade

Date 21 April 2023
Venue Sofitel Legend Metropole Hanoi
 15 Ngo Quyen Street, Hoan Kiem District, Hanoi
Dress Code Business Attire

EVENT SCHEDULE					
Friday, 21 April 2023 [08:00 AM - 12:00 PM]					
Session	Time		Activity / Topic	Speaker	Duration
	08:00	08:30	Registration and Welcome Coffee		
1	08:30	08:45	Welcome Remarks	Chu Hong Minh, ADB	15 mins
2	08:45	09:15	Challenges for SMEs in International Trade Q&A (10 min)	Nguyen Thi Thu Trang, VCCI	30 mins
3	09:15	10:30	International Trade and Finance <ul style="list-style-type: none"> ○ Trends in Global Trade & Finance ○ Agreeing the International Contract of Sale & ICC Incoterms 2020 ○ Payment methods for International Trade ○ The role and function of documents in international trade ○ Documentary Letters of Credit ○ Standby Letters of Credit ○ International Guarantees Q&A (10 min)	Vincent O'Brien, ICC	75 mins
	10:30	11:00	Coffee Break		
4	11:00	11:25	Supply Chain Finance Q&A (5 min)	Vincent O'Brien, ICC	25 mins
5	11:25	11:50	Case Studies (topics TBC) Q&A (5 min)	VWEC member/s	25 mins
6	11:50	12:00	Closing Remarks	Mai Thi Dieu Huyen, VWEC	10 mins
	12:00	-	Lunch and Networking at Hotel Restaurant, Sofitel Metropole		

ON-SITE CONTACTS	
Technical Contents of the Workshop	<ul style="list-style-type: none"> • Roberto Leva Relationship Manager, ADB TSCFP rleva@adb.org, WhatsApp: +63999 999 2484 • April Ann Cruz Relationship Associate, ADB TSCFP aacruz.consultant@adb.org; WhatsApp: +63917-7100-418
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