



Workshop for Women Entrepreneurs: How to Best Engage in International Trade

Date 9 June 2023
Venue Shangri-La Ulaanbaatar
 19 Olympic Street, Sukhbaatar District-1, Ulaanbaatar, Ulan Bator
Dress Code Business Attire

EVENT SCHEDULE					
Friday, 9 June 2023 [09:00 AM - 4:00 PM]					
Session	Time		Activity / Topic	Speaker	Duration
	09:00	09:30	Registration and Welcome Coffee		
1	09:30	09:40	Welcome Remarks	Saranzaya Gerelt-Od, ADB	10 mins
2	09:40	10:00	Breaking Barriers: Creating an Inclusive Workplace and Promoting Women's Leadership	Ganbyamba Shoovdor, Khan Bank	20 mins
3	10:00	10:45	International Trade and Finance (1st session) <ul style="list-style-type: none"> ○ Trends in Global Trade & Finance ○ Agreeing the International Contract of Sale & ICC Incoterms 2020 ○ Payment methods for International Trade 	Vincent O'Brien, ICC	45 mins
	10:45	11:00	Coffee Break		
	11:00	12:00	International Trade and Finance (continuation) <ul style="list-style-type: none"> ○ The role and function of documents in international trade ○ Documentary Letters of Credit ○ Standby Letters of Credit ○ International Guarantees Q&A (15 min)	Vincent O'Brien, ICC	60 mins
	12:00	1:00	LUNCH and NETWORKING at Café Park Buffet Restaurant		60 mins
4	1:00	2:00	First Steps International Trade <ul style="list-style-type: none"> ○ Acting as an Importer in Trade Finance ○ Acting as an Exporter in Trade Finance ○ Negotiation of international sales contracts Q&A (15 min)	Vincent O'Brien, ICC	60 mins
5	2:00	2:30	Supply Chain Finance – Why Should Entrepreneurs Explore this? Q&A (10 min)	Aparna Soni Bhalla, ADB	30 mins
	2:30	3:00	Coffee Break		
6	3:00	3:45	State Supporting Mechanisms for Small and Medium-Sized Businesses Q&A (15 min)	Gerelzaya Altangerel, SME Agency, Mongolia	45 mins
7	3:45	4:00	Closing Remarks	Bolormaa Luvsandorj, Women Entrepreneurs Council	15 mins
END					

ADB TSCFP – Workshop for Women Entrepreneurs: How to Best Engage in International Trade
 9 June 2023, Ulaanbaatar

ON-SITE CONTACTS	
Technical Contents of the Workshop	<ul style="list-style-type: none"> • Roberto Leva Relationship Manager, ADB TSCFP rleva@adb.org, WhatsApp: +63999 999 2484 • April Ann Cruz Relationship Associate, ADB TSCFP aacruz.consultant@adb.org; WhatsApp: +63917-7100-418
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