

## VIRTUAL BUSINESS OPPORTUNITIES SEMINAR

31 August 2022

9:00 – 11:00am (Denmark time)

3:00 – 5:00pm (Manila time)

### AGENDA

Denmark time (MLA time)

- 9:00am (3:00pm) Opening Remarks (5 minutes)  
David Michael Schjerlund, Head of Department for Export, Innovation and Government & Public Affairs, Ministry of Foreign Affairs
- 9:05am (3:05pm) Introductory Remarks (5 minutes)  
Rustam Abdukayumov, Director, Procurement Division 2, Procurement, Portfolio and Financial Management Department (PPFD), ADB
- 9:10am (3:10pm) ADB Business Opportunities: Project Pipelines  
*Brief presentations of ongoing and upcoming business opportunities within ADB's regional departments.*
- Circular Economy (15 minutes)  
James Baker, Senior Circular Economy Specialist, Sustainable Development and Climate Change Department (SDCC), ADB
- 9:25am (3:25pm) Water (waste management, water resources, non-revenue water, etc.) (15 minutes)  
Christian Walder, Water Supply and Sanitation Specialist, SDCC, ADB
- 9:40am (3:40pm) Energy (efficiency, green transition, solar, wind, etc.) (15 minutes)  
David Morgado, Senior Energy Specialist, SDCC, ADB
- 9:55am (3:55pm) Doing Business with ADB and the ADB Procurement System (30 minutes)  
ADB Update on Procurement Processes and Systems  
Galiya Ismakova, Principal Procurement Specialist, PPF, ADB
- 10:25am (4:25pm) Case Example from a DK Company Working with ADB (10 minutes)  
Antti Inkinen, Director, Asia and Pacific, NIRAS
- 10:35am (4:35pm) Q&A and Dialogue (20 minutes)
- 10:55am (4:55pm) Closing Remarks (5 minutes)  
Marie Gad, Director, Global Development and Sustainability, Confederation of Danish Industries

Moderator: Clara Halvorsen, Confederation of Danish Industries