



## BUSINESS OPPORTUNITIES SEMINAR

Jointly Organized by  
Mongolian National Chamber of Commerce and Industry,  
Asian Development Bank and the World Bank

Conference Hall - Mongolian National Chamber of Commerce and Industry

20 May 2022

MNCCI Building, Mahatma Gandhi Street, 15<sup>th</sup> Khoroo, Khan-Uul District, Ulaanbaatar

### PROGRAM

Time	Activity/Topic	Remarks
08:30-09:00	Registration	
09:00-09:15	Opening Remarks <ul style="list-style-type: none"><li>• <i>MNCCI President - Amartuvshin Otgondavaa</i></li><li>• <i>ADB Mongolia Resident Mission Country Director – Pavit Ramachandran</i></li><li>• <i>WB Country Manager for Mongolia – Andrei Mikhnev</i></li></ul>	
09:15-09:35	Current Business Environment of Mongolia <ul style="list-style-type: none"><li>• <i>MNCCI Secretary General - Bayasgalan Saranjav</i></li></ul>	
09:35-09:55	Overview of ADB Sovereign Operations in Mongolia <ul style="list-style-type: none"><li>• <i>Itgel Lonjid, Senior Social Sector Officer, ADB</i></li></ul>	
09:55-10:15	Overview of WB Sovereign Operations in Mongolia – World Bank Financed Projects in Mongolia <ul style="list-style-type: none"><li>• <i>Gantuya Paniga – Operations Analyst, WB</i></li></ul>	
10:15-10:30	<b>Tea/Coffee Break</b>	
10:30-11:15	Business Opportunities in ADB Administered and Financed Projects – What You Should Know as a Bidder <ul style="list-style-type: none"><li>• <i>Hiet Tran – Senior Procurement Specialist, ADB</i></li></ul>	
11:15-12:00	Business Opportunities in WB Funded Projects – Tips and Tricks - How to Win Contracts Financed by the WB <ul style="list-style-type: none"><li>• <i>Anna Wielogorska – Lead Procurement Specialist, WB</i></li></ul>	
12:00-12:15	ADB Safeguards – Project Experience Sharing <ul style="list-style-type: none"><li>• <i>Arnaud Heckmann, Principal Urban Development Specialist, ADB</i></li></ul>	

12:15-12:30	WB Safeguards – ESF Requirements and Implication for Project Delivery <ul style="list-style-type: none"> <li>• <i>Ross Butler – Senior Social Development Specialist, WB</i></li> </ul>	
12:30-13:30	<b>Lunch Break</b>	
13:30-14:00	Projects and Programs Reflected in the Great Reset Policy <ul style="list-style-type: none"> <li>• <i>Anar B, Investment Policy Department, Ministry of Economy and Development</i></li> </ul>	
14:00-14:30	WB Non-Sovereign Operations in Mongolia – IFC’s Operations in the Mongolian Financial Sector <ul style="list-style-type: none"> <li>• <i>Batmunkh Batbold – Senior Financial Sector Specialist, Project Leader, WBG IFC</i></li> </ul>	
14:30-15:00	ADB Non-Sovereign Operations in Mongolia - ADB’s Support to Private Sector and Public-Private Partnership <ul style="list-style-type: none"> <li>• <i>James Anderson - Senior Private Sector Business Development Expert</i></li> <li>• <i>Rosemary Castillo Ong – Senior Public-Private Partnership Specialist, ADB</i></li> </ul>	
15:00-15:15	<b>Tea/Coffee Break</b>	
15:15-16:50	Open Discussion <ul style="list-style-type: none"> <li>• Knowledge Sharing (Voluntary)</li> <li>• Q&amp;A</li> </ul>	
16:50-17:00	Closing Remarks <ul style="list-style-type: none"> <li>• <i>MNCCI Secretary General - Bayasgalan Saranjav</i></li> </ul>	
<b>END OF PROGRAM</b>		