

VIRTUAL BUSINESS OPPORTUNITIES SEMINAR

26 October 2021

11:00am – 1:05pm (Sydney time)

8:00 – 10:05am (Manila time)

AGENDA

Sydney time (MLA time)

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| 11:00am (8:00am) | Housekeeping (2 minutes) |
| 11:02am (8:02am) | Welcome Remarks (8 minutes)
Tony McDonald, Executive Director, Board of Directors, ADB
Christopher Lim, Senior Trade and Investment Commissioner, Austrade |
| 11:10am (8:10am) | Introductory Remarks (5 minutes)
Eric Gagnon, Principal Procurement Specialist, Procurement, Portfolio and Financial Management Department (PPFD), ADB |
| 11:15am (8:15am) | ADB Business Opportunities: Project Pipelines
<i>Brief presentations of ongoing and upcoming business opportunities within ADB's regional departments.</i>

Private Sector Operations on Agribusiness (15 minutes)
Martin Lemoine, Principal Investment Specialist, Private Sector Operations Department (PSOD), ADB
Kathryn Jarvis, Consultant, PSOD, ADB
Brett Sutton, Consultant, PSOD, ADB |
| 11:30am (8:30am) | Education Sector (15 minutes)
Shanti Jagannathan, Principal Education Specialist, Sustainable Development and Climate Change Department (SDCC) |
| 11:45am (8:45am) | Health Sector (15 minutes)
Benjamin Coghlan, Senior Health Specialist, SDCC |
| 12:00pm (9:00am) | Doing Business with ADB and the ADB Procurement System (45 minutes)
ADB Update on Procurement Processes and Systems
COVID-19 Opportunities
Galiya Ismakova, Principal Procurement Specialist, PPFD, ADB |
| 12:45pm (9:45am) | Australian Case Study (10 minutes)
Simon Gorman, Managing Director, Reeves international / CCB Envico |
| 12:55pm (9:55am) | Q&A and Closing (10 minutes) |