

ADB – BANGLADESH: BUSINESS OPPORTUNITIES SEMINAR

19 December 2021

Background

Bangladesh Resident Mission (BRM) of ADB organizes the Business Opportunities Seminar (BOS) annually as its flagship event to bring the talent and opportunities together to contribute to the development of Bangladesh. BOS will apprise the business opportunities available in the ADB funded projects in Bangladesh. Currently, uncontracted amount under ADB funded projects in the country is over \$4.5 billion. BOS generates interest among the contractors and consultants to explore opportunities in ADB funded projects, helps to locate ADB's business opportunities, helps prepare high-quality and responsive bids and proposals and also inform ADB's procurement and anticorruption procedures.

In response to ongoing COVID-19 pandemic, BRM will undertake the 2021 BOS virtually. Virtual format will be flexible and able to connect more participants and speakers from around the world. Over 400 participants from different business sectors are expected to join. Experts from ADB and business communities will be the experts and panelists in BOS.

Objectives

During the Business Opportunities Webinar, participants will have the opportunity to:

- discover ADB's achievements in Bangladesh, and available business opportunities.
- meet virtually with ADB staff in procurement, consulting, project management, and related operations as well as sector specialists.
- hear presentations on how to qualify for ADB-financed contracts.

At the end of the Business Opportunities Webinar, participants will have:

- discovered the advantages of ADB-financed contracts.
- understood ADB's policies and procedures for procurement of goods and works, the recruitment of consultants, and the engagement of NGOs and civil societies.
- learned how to locate business opportunities.
- learned the best ways to prepare responsive bids and proposals.
- received information on business opportunities by sector currently available under ongoing ADB-financed projects, and upcoming ADB pipeline projects.

Target Participants

- Consultants
- Contractors
- Suppliers
- Civil Society Organizations

Registration

Registration opens on 15 November at website given below and closes on 18 December 2021.

Event Webpage:

<https://www.adb.org/news/events/adb-business-opportunities-seminar-bangladesh-2021>

Register through <https://bdpamt.org/bos> or, QR code below.



Schedule and Zoom Link:

ADB Business Opportunities Seminar - Bangladesh 2021

Date and Time: 19 December 2021, 9:00 am – 1:30 pm

Zoom Link: <https://adb-org.zoom.us/j/99149839209>

Zoom Meeting ID: 991 4983 9209

Passcode: ADB-BAN21

This would be a one-stop forum for consultants, contractors, manufacturers, and suppliers looking to provide goods and services for ADB funded projects in Bangladesh.

AGENDA

Time	Activities
09:00 am – 09:30 am	BOS link opens for participants
09:30 am – 10:00 am	<p>Virtual Tour of ADB's Key Achievements in Bangladesh [digital booth: highlight of sectors—audio, video, photographs, and animated videos; infographics; recorded short conversation by Country Director, MOF/ERD Officials, Sector Specialists, Project Directors/Deputy Project Directors, Contractors/Consultants, and beneficiaries on ADB's projects and development effectiveness—each sector: 5 minutes].</p> <p>Energy Transport Water and other Urban Infrastructure and Services Education and Health Agriculture, Natural Resources and Rural Development Finance and Public Sector Management</p>
Opening Session	
10.00 am – 10.10 am	<ul style="list-style-type: none"> • Welcome Address by Mr. Edimon Ginting, Country Director, ADB-BRM
10.10 am – 10.20 am	<ul style="list-style-type: none"> • Keynote Speech by Ms. Fatima Yasmin, Secretary, Economic Relations Division (ERD)
10.20 am – 10.30 am	<ul style="list-style-type: none"> • Inaugural Speech by Chief Guest, Mr. A H M Mustafa Kamal, Hon'ble Minister of Finance
Session I: Opportunities in Bangladesh for Contractors and Consultants	
10.30 am – 10.45 am	<ul style="list-style-type: none"> • Bangladesh Portfolio at a Glance, and Ongoing Procurement and Consultancy Opportunities: by Mr. Tika Limbu, Principal Portfolio Management Specialist
10.45 am – 11.00 am	<ul style="list-style-type: none"> • ADB Bangladesh Country Operations Business Plan, and Upcoming Pipeline Projects and Opportunities: By Mr. Soon Chan Hong, Senior Economist
11.00 am – 11.15 am	<ul style="list-style-type: none"> • Questions and Answers: moderated by Mr. Tika Limbu
Session II: Advantage of ADB Business Opportunities in Bangladesh	
11.15 am – 11.45 am	<ul style="list-style-type: none"> • Bidding ADB Financed Projects: By Ms. Janyrna Rhor, Principal Procurement Specialist
11.45 am – 12.00 pm	<ul style="list-style-type: none"> • Finding Information on ADB Funded Projects—Identifying Opportunities for Goods, Works and Consultancy Services: By Mr. M. Zulyaminayn, Senior Procurement Officer
12.00 pm – 12.15 pm	<ul style="list-style-type: none"> • Preparing Responsive Bids and Proposals: By Mr. Humayun Kabir, Procurement Officer
Session III – Panel Discussion - Moderator: by BRM CD or his delegate	
12:15 pm – 1:15 pm	<ul style="list-style-type: none"> - Chief Engineer, Local Government Engineering Department (LGED) - Chief Engineer, Roads and Highways Department (RHD) - Representative from Contractors - Representative from Consultants - Mohammed Zulyaminayn, Senior Procurement Officer, ADB-BRM - Integrity Specialist, OAI, ADB HQ
Concluding Session	
1:15 pm – 1:30 pm	<ul style="list-style-type: none"> • Concluding Remarks by Dr. Pear Mohammad, Additional Secretary, ADB Wing Chief, ERD • Vote of Thanks by Mr. Edimon Ginting, Country Director, ADB-BRM