

## VIRTUAL BUSINESS OPPORTUNITIES SEMINAR FOR BUSINESS FRANCE

7 October 2020

9:00 – 10:45am (France time)

3:00 – 4:45pm (Manila time)

### AGENDA

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France time (MLA time)

- 9:00am (3:00pm)      Opening Remarks (5 minutes)  
Rachid Boulaouine, Country Director, Business France Indonesia, Head of Industries & Cleantech, Asia Pacific region  
Anne Marchal, French Advisor to the Executive Director (Constituency Office for France, Belgium, Italy, Spain, Portugal, Switzerland)
- 9:05am (3:05pm)      Introducing ADB (5 minutes)  
Introduction of Virtual BOS Goals  
Rustam Abdukayumov, Director, Procurement Division 2, PPFD  
  
Stephane Bessadi, Senior Procurement Specialist, PPFD
- 9:10am (3:10pm)      Overview of SERD (Southeast Asia Department) (12 mins)  
ADB in Southeast Asia  
Priority Sectors  
Vijay Padmanabhan, Director, Urban Development and Water Division, SERD
- 9:22am (3:22pm)      ADB Business Opportunities: Project Pipelines  
*Brief presentations of ongoing and upcoming business opportunities within ADB's regional departments.*  
  
Climate Resilient Infrastructure (12 minutes)  
Frederic Asseline, Principal Climate Change Specialist, SDCC
- 9:34am (3:34pm)      Importance of Water and Sanitation in Rebuilding Post-COVID19 (12 minutes)  
Jacobus Veerman, Senior Water Resources Specialist, SDCC
- 9:46am (3:46pm)      Private Sector Operations: Opportunities and Priorities in Southeast Asia and the Pacific (10 minutes)  
Jackie Surtani, Director, Infrastructure Finance Division 2

- 9:56am (3:56pm) Doing Business with ADB and the ADB Procurement System (30 minutes)  
ADB Update on Procurement Processes and Systems  
Keiko Koiso, Senior Procurement Specialist, PPF
- 10:26am (4:26pm) Presentation of Business France's Support to French Firms at ADB (10 mins)  
Anna Austria, Conseillère Marchés BAsD (ADB Liaison Officer), Business France
- 10:36am (4:36pm) Q&A (9 minutes)
- 10:45am (4:45pm) END