



## VIRTUAL BUSINESS OPPORTUNITIES SEMINAR

22 October 2020

8:30 – 10:30am (Denmark time) 2:30 – 4:30pm (Manila time)

## **AGENDA**

Denmark time (MLA time)

8:30am (2:30pm) Opening Remarks (5 minutes)

Finn Mortensen, Executive Director, State of Green

8:35am (2:35pm) Introducing ADB (5 minutes)

Introduction of Virtual BOS Goals

Rustam Abdukayumov, Director, Procurement Division 2, PPFD

8:40am (2:40pm) ADB Business Opportunities: Project Pipelines

Brief presentations of ongoing and upcoming business opportunities within ADB's regional

departments.

Private Sector Operations (10 minutes)

Jackie Surtani, Director, Infrastructure Finance Division 2

8:50am (2:50pm) Smart Cities (15 minutes)

Hong Soo Lee, Senior Urban Specialist (Smart Cities), Urban Sector Group, SDCC

9:05am (3:05pm) Smart Energy (15 minutes)

Kee-Yung Nam, Principal Energy Economist, SDCC

9:20am (3:20pm) Doing Business with ADB and the ADB Procurement System (40 minutes)

ADB Update on Procurement Processes and Systems

Stephane Bessadi, Senior Procurement Specialist, PPFD

10:00am (4:00pm) Case Example from a DK Company Working with ADB (10 minutes)

Jens Thøgersen, Project Director, Ramboll

10:10am (4:10pm) Q&A and Dialogue (15 minutes)

10:25am (4:25pm) Closing Remarks (5 minutes)

Jon Thorgaard, Danish Ambassador to Thailand and Head of the Board of Directors

for Southeast Asia (SEA)

Moderator: Jens Holst, Director, Confederation of Danish Industries





