

SEMINAR ON INTERNATIONAL RULES AND PRACTICES FOR SECURE INTERNATIONAL TRADE

This seminar will guide the participants through the typical trade and supply chain finance cycle identifying the correct trade product for different stages and situations and how to apply them for best results and development impact. The seminar will be case study-driven and focused on the correct application of international trade finance rules and standards, including discussion on Basel implications, supply chain finance, and initiatives on environmental safeguards in trade finance transactions.

17 June 2019

Hyatt Regency Tashkent | Navoi Street 1A, Tashkent, 100000, Uzbekistan

Background

The ADB's Trade Finance Program (TFP) provides guarantees and loans to over 200 partner banks to support trade, enabling more companies throughout Asia to engage in import and export activities. Since 2009, ADB's TFP has supported more than 15,000 small and medium-sized enterprises across developing Asia—through over 21,000 transactions valued at over \$36 billion—in sectors ranging from commodities and capital goods, to medical supplies and consumer goods. In 2018, TFP grew almost 40% to support \$6.2 billion in trade through 4,470 transactions.

TFP's products are divided into three – guarantee; funded; and distribution or cofinance – all in support of trade transactions. Under guarantee products are provision of (i) credit guarantee by covering up to 100% of bank risk; and (ii) risk participation agreement that automatically binds TFP to up to 85% of bank risk. Under funded products are (iii) revolving credit facility by providing loans directly to banks to support pre- and post-shipment transactions; and (iv) funded risk participation agreement that automatically binds TFP to up to 50% of bank risk. Under the distribution or cofinance product is the (v) risk distribution agreement, wherein TFP leverages capital resources and credit limits by sharing risks.

TFP complements its financial support with knowledge products, which currently includes a study that quantifies market gaps for trade finance; initiatives to increase the role of women in banking; efforts to enhance environmental and social safeguards in trade; and initiatives to fight financial crime through greater transparency in the global financial system. TFP also provides workshops and seminars to increase knowledge and expertise in matters related to finance, trade, risk management and fraud prevention, including the provision of online trade finance certifications in partnership with the ICC Academy.

Seminar Agenda

08.00 – 08.30	Registration
08.30 – 08.40	Welcome and Opening Remarks
08.40 – 09.40	Key foundations of Trade Finance: overview, trends, implications <i>Vincent O'Brien, Member Executive Committee of ICC Banking Commission</i> <ul style="list-style-type: none">• Trends in Trade Finance – key highlights from the ICC Global Trade Finance Survey• Agreeing International Contracts – understanding obligations and documentation• Trade Finance Product Workflow – Letters of Credit, Guarantees and Standbys• ICC Trade Rules – introduction UCP600, Incoterms, URDG, ISP98
9:40 – 10.00	Tea/Coffee Break
10:00 – 11.00	Trade Finance Products in Action <i>Vincent O'Brien</i>
11.00 – 12.00	Introduction to Trade-Based Money Laundering and Sanctions Compliance <i>Jacob Anderson, Senior Bank Advisor, Business and Finance Consulting (BFC)</i>
12.00 – 13.30	Lunch
13.30 – 14.00	Credit Risk in Trade Finance and the Basel Capital Frameworks <i>Andreas Raithelhuber, Senior Bank Advisor, Business and Finance Consulting (BFC)</i>
14.00 – 15.00	Benefits of Unfunded Trade Finance Instruments and ADB Support <i>Andreas Raithelhuber</i>
15:00 – 15.15	Tea/Coffee Break
15.15 – 16.15	Start Up Your Supply Chain Finance Business <i>Cliff Entrekin, Managing Director, Convergence Capital Group</i>
16.15 – 16.45	ADB Private Sector Financial Institutions' Product Portfolio <i>Asif Cheema, Principal Investment Specialist, ADB</i>
16.45 – 17.00	ADB Trade Finance Program: operations and update <i>Nana Khurodze, Investment Specialist, ADB's Trade Finance Program</i>
17:00 – 17:30	Closing and Presentation of Certificates

Registration

Click the link to register:

<https://adb.eventsair.com/TFP-seminar-tashkent/june-2019/Site/Register>