

**Anticorruption Initiative for Asia and the Pacific**  
**Training on Preventing Corruption in Public Procurement**

*Astana Hall, Hilton Astana Hotel, Kazakhstan*

**6-7 November 2018**

6 November 2018		
Timing	Topic	Content
8:30 – 9:00	Registration	
9:00 – 9:10	Opening Remarks by Ms. Cholpon Mambetova, Integrity Specialist, Office of Anticorruption and Integrity, Asian Development Bank	
	Welcome Remarks by Mr. Olzhas Bektenov, Deputy Chairmen of the Agency of the Republic of Kazakhstan for Civil Services Affairs and Anti-Corruption	
9:10 – 10:30	Workshop Introduction and Context Setting	<ul style="list-style-type: none"> <li>• Key contributors to non-compliance</li> <li>• How procurement is affecting all of us</li> <li>• Impact of corruption in public procurement</li> <li>• Understand the current level of understanding and exposure to public procurement</li> <li>• Notable examples and cases in the news</li> <li>• Most vulnerable industries</li> </ul>
10:30 – 11:00	Coffee and Tea Break	
11:00 – 12:30	Key Procurement Concepts	<ul style="list-style-type: none"> <li>• Definition of procurement</li> <li>• General principles</li> <li>• Value for Money</li> <li>• Introduction to the Procurement Cycle</li> <li>• The results chain</li> <li>• Procurement approach to improving value for Money</li> <li>• Structuring and format of ToR (requirements)</li> <li>• Procurement strategy</li> </ul>
12:30 – 1:30	Lunch Break	
1:30 – 3:00	Doing the Hands-on Procurement Bid Evaluation	<ul style="list-style-type: none"> <li>• Procurement of services</li> <li>• Team activity – key considerations when planning procurement</li> <li>• Planning and sourcing the procurement</li> <li>• What is bid evaluation</li> <li>• Why do we evaluate bids?</li> <li>• Characteristics of bid evaluations</li> </ul>
3:00 – 3:30	Coffee and Tea Break	
3:30 – 4:55	Bid evaluation, negotiation, fraud concepts	<ul style="list-style-type: none"> <li>• Team activity – brainstorm on bid evaluations</li> <li>• Who should evaluate bids?</li> <li>• How to evaluate technical bids and commercial bids?</li> <li>• Types of negotiations</li> <li>• Win/lose, win/win</li> <li>• Phases of negotiations</li> <li>• Error vs fraud</li> </ul>
4:55 – 5:00	Wrap Up of Day 1	
6:00 – 8:00	Dinner at Park Kitchen Restaurant, Hilton Astana Hotel, and Sightseeing	

7 November 2018		
Timing	Topic	Content
9:00 – 9:10	Recap	<ul style="list-style-type: none"> <li>Recap of the previous day discussions</li> </ul>
9:10 – 10:30	Fraud Detection Concepts	<ul style="list-style-type: none"> <li>Introduction to professional skepticism</li> <li>Team exercise – professional scepticism</li> <li>Characteristics of professional skepticism</li> <li>How bribes and ethical violations occur</li> <li>How expenses are recorded in the books</li> <li>Why do we miss red flags</li> </ul>
10:30 – 11:00	Coffee and Tea Break	
11:00 – 12:30	Vulnerabilities in the procurement process	<ul style="list-style-type: none"> <li>Team exercise – red flags in public expenditure/public sector</li> <li>Procurement process, stages and red flags</li> <li>Team exercise – bid documents</li> <li>Team exercise – bidding process (3 activities to be completed by each table)</li> </ul>
12:30 – 1:30	Lunch Break	
1:30 – 3:00	Vulnerabilities in the procurement process	<ul style="list-style-type: none"> <li>Team exercise – bidding process (3 activities to be completed by each table) (contd.)</li> <li>Bidding process red flags</li> <li>Evaluation red flags</li> <li>Contract red flags</li> </ul>
3:00 – 3:30	Coffee and Tea Break	
3:30 – 4:45	Final case study	<ul style="list-style-type: none"> <li>Team exercise – detecting cartelisation, collusion and bid rigging</li> </ul>
4:45 – 5:00	Wrap Up of Day 2 and Closing	
6:00 – 8:00	Dinner at Park Kitchen Restaurant, Hilton Astana Hotel, and Sightseeing	

**Anticorruption Initiative for Asia and the Pacific**  
**Public Integrity Network Meeting on**  
**Preventing Corruption in Public Procurement**

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**8 November 2018**

<b>8:00 – 9:00</b>	<b>Registration of Participants</b>
9:00 – 9:15	<p>Opening Remarks by:</p> <p>Ms. Gulshara Abdykalikova, State Secretary of the Republic of Kazakhstan</p> <p>Mr. Alik Shpekbayev, Chairman of the Agency of the Republic of Kazakhstan for Civil Services Affairs and Anti-Corruption</p> <p>Mr. Alikhan Smailov, Minister of Finance of Kazakhstan</p>
9:15 – 9:20	Welcome Remarks by Lorraine Wang, Advisor, Office of Anticorruption and Integrity, ADB
9:20 – 9:30	Video about Kazakhstan
9:30 - 10:20	<p><b>Session 1: Challenges in Fighting Corruption in Public Procurement</b></p> <p><i>Facilitator: Ms. Lena Diesing, Policy Analyst within Procurement Unit at the Public Sector Integrity Division, OECD</i></p> <p>Speaker: Mr. Olzhas Bektenov, Deputy Chairman, Agency of the Republic of Kazakhstan for Civil Services Affairs and Anti-Corruption</p> <p>Speaker: Ms. Nitiyaporn Imjai, Fiscal Analyst, Senior Professional Officer, Comptroller General’s Department, Thailand</p> <p>Speaker: Mr. Kenny Fok, Assistant Director, Independent Commission Against Corruption, Hong Kong, China</p> <p><i>Questions and answers</i></p>
<b>10:20 – 10:50</b>	<b>Photo Session and Coffee Break</b>
10:50 - 11:40	<p><b>Session 2: Effective Tools to Prevent Corruption in Public Procurement</b></p> <p><i>Facilitator: Ms. Liviana Zorzi, Programme Analyst on Transparency and Accountability, Governance Team, UNDP Bangkok Regional Hub</i></p> <p>Speaker: Ms. Claire Martin, Project Leader - Public Accountability, Transparency International Secretariat, “25+ Years of Integrity Pacts: New Lessons Emerging and the Move to Clean Contracting”</p> <p>Speaker: Ms. Lorraine Wang, Advisor, Office of Anticorruption and Integrity, ADB, “ADB’s Proactive Integrity Reviews”</p> <p>Speaker: Ms. Sandra Pernar, Senior Regional Coordinator, Open Government Partnership</p> <p><i>Questions and answers</i></p>
11:40 – 12:30	<b>Session 3: Corruption Risks in Public Procurement</b>

	<p><i>Facilitator: Cholpon Mambetova, Integrity Specialist, Office of Anticorruption and Integrity, ADB</i></p> <p>Speaker: Ms. Lena Diesing, Policy Analyst within Procurement unit at the Public Sector Integrity Division, OECD</p> <p>Speaker: Mr. Peder Blomberg, UNDP International Consultant, <i>"UNDP Guidebook on Tackling Integrity Risks in Government Contracts- An Overview"</i></p> <p>Speaker: Mr. Zhaidar Inkerbayev, Acting Head of the Public Procurement Committee of the Ministry of Finance of the Republic of Kazakhstan, <i>"Anti-Corruption Measures in Public Procurement"</i>.</p> <p><i>Questions and answers</i></p>
<b>12:30 - 1:30</b>	<b>Lunch and Networking</b>
1:30 – 2:20	<p><b>Session 4: Technologies for Preventing Corruption in Public Procurement</b></p> <p><i>Facilitator: Mr. Olzhas Bektenov, Deputy Chairman of the Agency of the Republic of Kazakhstan for Civil Services Affairs and Anti-Corruption</i></p> <p>Speaker: Mr. Seokyoong Cho, Assistant Director, Public Procurement Services of Korea, <i>"Anticorruption Cases through KONEPS" Korea</i></p> <p>Speaker: Mr. David Jaiani, Head of IT Department, Procurement Agency, Georgia, <i>"Georgian eGP eTools, Modules and eServices Mitigating Possible Corruption Risks"</i></p> <p>Speaker: Isabelle Adam, Government Transparency Institute <i>"Mobilizing Big Data to Prevent Corruption in Public Procurement"</i></p> <p><i>Questions and answers</i></p>
2:20 – 3:10	<p><b>Session 5: Civil Society as an Anticorruption Ally to Safeguard Procurement</b></p> <p><i>Facilitator: Ms. Claire Martin, Project Leader - Public Accountability, Transparency International Secretariat</i></p> <p>Speaker: Mr. Kittidej Chantangkul, Manager, Anti-corruption Organization of Thailand</p> <p>Speaker: Mr. Giorgi Lomtadze, Head of Public Procurement Project, IDFI, Georgia</p> <p>Speaker: Mr. Ram Janakiram, Partnership for Transparency Fund</p> <p><i>Questions and answers</i></p>
<b>3:10 – 3:40</b>	<b>Coffee Break and Networking</b>
3:40 – 4:50	<p><b>Session 6: Role of Anticorruption Agencies in Preventing Corruption in Public procurement</b></p> <p><i>Facilitators: ADB/OECD/UNDP/TI</i></p> <p>Group Discussions (40 minutes)</p> <p>Group Presentations (30 minutes)</p>
<b>4:50 - 5:00</b>	<b>Closing</b>
	<p>Closing remarks by the Agency of the Republic of Kazakhstan for Civil Services Affairs and Anti-Corruption</p> <p>Closing remarks by Cholpon Mambetova, Integrity Specialist, Office of Anticorruption and Integrity, ADB on behalf of the Secretariat</p>
<b>6:30 – 9:00</b>	<b>Dinner hosted by the Government of Republic of Kazakhstan</b>