

Agenda 3rd Lab Meeting: Negotiating Strategic Change

Transforming Leadership Lab: Women, Men, Power and Potential

29-31 August 2017, Tokyo, Japan

DAY ONE: Tuesday, 29 August

- 08:30 – 08:40** Welcome: David Dole(ADBI), Mareike Zenker(GIZ) & Claudia Buentjen(ADB)
- Overview of Lab Sessions in Cambodia, Berlin, Tokyo and beyond.
- 08:40 – 09:00** Role Captains lead discussions in each of the negotiation teams
- 09:00 – 09:15** Each of the negotiation teams proceed to their assigned negotiation room. Negotiations begin when all the role players are present. The Mayor opens the discussion.
- 09:15 – 10:30** Negotiation on Gender Case
- Seven-person teams conduct videotaped negotiations in separate rooms.
- 10:30 – 10:45** Once negotiations end, while remaining in the negotiation room, participants complete the Power Scan sheet individually and submit to one of the facilitators.
- 10:45 – 11:00** **Coffee break**
- 11:00 – 11:30** In each negotiation room, teams will regroup with their videographer to choose 5 minutes of video that they wish to share with all the negotiation groups in the afternoon.
- 11:30 – 12:00** Participants will assemble in plenary room and gather in seven (7) discreet role groups with their Role Captain.
- Debrief the experience in that role and then allow each person to exit their role.
 - Personal time for reflection and journaling regarding your negotiation experience.
- 12:00 – 13:00** **LUNCH**
- 13:00 – 14:15** Assemble in plenary room. Each negotiation team shares video clips and lessons learned.
- They will also discuss the Power Scan summary and the concept of substantive, procedural, and psychological satisfaction regarding their roles.



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14:15 – 15:00 Message Framing Challenges
Plenary Session

15:00 – 15:30 **Coffee break followed by group photo**

15:30 – 17:00 Reflections on the Leadership Journey

Dinner hosted by ADBI (Restaurant Peoney, 37th floor, Kasumigaseki Common gate)

DAY TWO: Wednesday, 30 August

08:30 – 09:00 Large Group reflection

09:00 – 10:30 Group Networking/ Open Space

- Small groups and individuals work on their project proposals.

10:30 – 10:45 **Coffee break**

10:45 – 12:00 Pitching Your Project

- After a facilitator-led discussion of the purpose and methods of pitching your project, over the course of the next day and half, each individual or project group will be given 15-20 minutes to give their pitch to a 3 person panel.
- The following criteria will be used to judge the quality of each presentation:
 - Potential to increase gender equity and gender diversity
 - Ability to address the 3 types of satisfaction
 - Concrete next steps
 - Sustainability

12:00 – 13:00 **LUNCH**

13:00 – 16:00 Pitching Your Project

16:00 – 16:15 **Coffee break**

16:15 – 17:00 Large Group Dialogue

Evening cruise

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DAY THREE: Thursday, 31 August

- 08:30 – 10:30** Pitching Your Project (continued, as needed)
- 10:30 – 10:45** **Coffee break**
- 10:45 – 12:00** Project Concept Enhancements
- All participants review, update and modify their project proposal based on feedback
- 12:00 – 13:00** **LUNCH**
- 13:00 – 14:00** Large Group Dialogue
- 14:00 – 16:00** Mapping a Timeline for Change: Personal contract for action
- Developing Workplans
 - Timelines
 - Budgets
- 16:00 – 16:15** **Coffee break**
- 16:15 – 17:00** A Recap of the Journey: From Phnom Penh to Berlin to Tokyo and a Glimpse into the Future
- Diversity night**