

DAY ONE - Wednesday, 02 March

- 08:30 Registration and Coffee
- 09:00 **ZONES A & B: Opening Remarks by Principal Director, Central Operations Services Office**
- A brief description of ADB's operational structure and strategic priorities.
- 9:30 **ZONES A & B: The ADB PROCUREMENT SYSTEM**
- An introduction to applicable ADB policies and procedures for procurement of goods, works, and for the recruitment of consultants informing participants on the advantages of ADB-financed contracts, where to locate ADB opportunities, and how to maximize the participants' ability to win ADB-financed contracts.
- 9:30 - **Recruitment of Consultants**
- 11:00 Coffee Break
- 11:15 - **Procurement of Goods and Works**
- 12:15 Lunch Break
- 2:00 **OPPORTUNITIES BY SECTOR**
- Brief presentations by regional sector specialists on ongoing and upcoming business opportunities within each of ADB's five regional departments followed by open forum of approximately 30 minutes.
- ZONE A: Agriculture and Natural Resources**
ZONE B: Energy
- 3:30 Coffee Break
- 3:45 **ZONE A: Public Management and Finance**
ZONE B: Water and Municipal Infrastructure
- 5:30 **NETWORKING COCKTAILS - Executive Dining Room**

DAY TWO - Thursday, 03 March

- 9:00 **OPPORTUNITIES BY SECTOR (continued)**
- Brief presentations by regional sector specialists on ongoing and upcoming business opportunities within each of ADB's five regional departments followed by open forum of approximately 30 minutes.
- ZONE A: Transport and ICT**
ZONE B: Health and Education
- 10:30 Coffee Break
- 10:45 **ADB GENERAL (Zones A & B)**
- Brief presentations on general requirements for doing business with ADB followed by panel discussions of approximately 30 minutes. Climate Change, Environment and Social Safeguards, Design & Monitoring Framework, and Anticorruption & Integrity
- 12:15 Lunch Break
- 2:00-3:30 **PROCUREMENT CLINIC (Zone A)**
- An interactive discussion of common procurement issues.
- 2:00-5:00 **CONSULTANTS' CLINIC (Zone B)**
- An interactive discussion of common consultants' issues including a detailed presentation on CMS (Consultant Management System).

***NOTE: Procurement Experts of the Bank will be available on Days 1 and 2 to meet with participants on a first come, first served basis. Additional meetings with sector experts from project departments may be arranged upon confirmation of registrations, depending on availability.**