



## Business Opportunity Fair (BOF) for Private Sectors on Bidding Opportunities

Day 1: 10 December 2025

Venue: Angkor Palace Resort & Spa

(No. 555, Phum Kruos, Khum Svay Dangcum, Siem Reap)

### Tentative Agenda

Time	Description	Resource Persons
08:30 - 09:00	Registration	All
09:00 - 09:05	National Anthem	All
09:05 - 09:10	Welcoming remarks by ADB	<b>Mr. Vijay Kumar Akasam</b> Head of Country Operations, ADB
09:10 - 09:15	Welcoming Remarks by WB	<b>Mr. A K Kalesh Kumar</b> Procurement Hub Coordinator, WB
09:15 - 09:25	Opening remarks by MEF	<b>H.E. Chhuon Samrith</b> Under Secretary of State, MEF
09:25 - 09:35	Group Photo	All
09:35 - 10:15	MEF Procurement Portfolio and Bidding Opportunities	<b>MEF</b>
10:15 - 10:45	ADB Procurement Portfolio and Bidding Opportunities	<b>Mr. Sokunthea Sok</b> Principal Procurement Officer, ADB
10:45 - 11:00	Questions & Answers	All participants
11:00 - 11:15	Tea/Coffee Break	All
11:15 - 11:45	Overview of World Bank Procurement Portfolio in Cambodia	<b>Mr. Latharo Lor</b> Senior Procurement Specialist, WB

11:45 - 12:00	Questions & Answers	All participants
12:00 - 13:00	Lunch	All
13:30 - 14:00	New Procurement Regulations: Merit Point Criteria, Local Labor Engagement	<b>Mr. Chitoshi Izumi</b> Procurement Hub Coordinator, ADB
14:00 - 14:15	Questions & Answers	All participants
14:15 - 14:45	Finding Business Opportunities and Application of Rated Criteria in World Bank Procurement	<b>Mr. A K Kalesh Kumar</b> Procurement Hub Coordinator, WB
14:45 - 15:00	Questions & Answers	ADB/WB
15:00 - 15:30	Panel discussion with contractors/suppliers, "Challenges of ADB/WB procurement/contract management"	<b>MEF, ADB, and WB</b>
15:30 - 15:40	Training Evaluation	All participants
15:40 - 16:00	Closure	<b>Mr. Chitoshi Izumi</b> Procurement Hub Coordinator, ADB <b>H.E. Chhuon Samrith</b> Under Secretary of State, MEF



## Procurement Trainings for Government PMU Staff

Day 2: 11 December 2025

Venue: Angkor Palace Resort & Spa  
(No. 555, Phum Kruos, Khum Svay Dangcum, Siem Reap)

### Tentative Agenda

Time	Description	Resource Persons
08:30 – 09:00	Registration	All Participants
09:00 – 09:05	National Anthem	All Participants
09:05 – 09:10	Welcoming Remarks by ADB	<b>Mr. Vijay Kumar Akasam</b> Head of Country Operations, ADB
09:10 – 09:15	Welcoming Remarks by WB	<b>Mr. A K Kalesh Kumar</b> Procurement Hub Coordinator, WB
09:15 – 09:25	Opening Remarks by MEF	<b>H.E. Chhuon Samrith</b> Under Secretary of State, MEF
09:25 – 09:35	Group Photo	All Participants
09:35 – 10:15	MEF Update on Procurement Policy and Procedures	<b>Mr. Non Wattanak,</b> Director of DPPM, GDICDM, MEF
10:15 – 10:45	Updates to Procurement Regulations: Merit-Based Evaluation Criteria and Local Labor Engagement	<b>Mr. Chitoshi Izumi</b> Procurement Hub Coordinator, ADB
10:45 – 11:00	Questions & Answers	All Participants
11:00 – 11:15	Tea/Coffee Break	All Participants
11:15 – 11:45	WB Update on Procurement Policy and Procedures	<b>Mr. Latharo Lor</b> Senior Procurement Specialist, WB

11:45 – 12:00	Questions & Answers	All Participants
12:00 – 13:00	Lunch	All Participants
13:30 – 14:00	Discussion on Rating Criteria and Lessons from World Bank Procurement	<b>Mr. A K Kalesh Kumar</b> Procurement Hub Coordinator, WB
14:00 – 14:15	Questions & Answers	All Participants
14:15 – 14:45	Panel Discussion with PMUs: "How to Improve End-to-End Procurement Duration?"	<b>MEF, ADB, and WB</b>
14:45 – 14:55	Training Evaluation	All Participants
14:55 – 15:15	Closure	<b>Mr. A K Kalesh Kumar</b> Procurement Hub Coordinator, WB <b>H.E. Chhuon Samrith</b> Under Secretary of State, MEF