

## ADB Business Opportunities Seminar European Roadshow

PARIS

23 MARCH 2026

8:00 AM - 6:00 PM (CET)

### AGENDA

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8:30am	Registration, Coffee & Networking
9:00am - 9:10am	Welcoming remarks by Business France ( <i>speaker TBC</i> ) Opening remarks by <a href="#">Mr. Bertrand FURNO</a> , Executive Director for France, Belgium, Israel, Italy, Portugal, Spain & Switzerland, ADB
9:10 – 9:20am	Presentation by the ADB European Representative Office <a href="#">Mr. Seung-Min LEE</a> , Deputy Representative
9:20- 10:15am	Presentation of ADB Operations, Procurement and Doing Business with ADB <a href="#">Ms. Sharlene SHILLINGFORD-MCKLMON</a> / <a href="#">Mr. Stéphane BESSADI</a>
10:15 – 10.45am	Presentation of the French Development Agency (AFD) – “Key Prospects for the ADB – AFD Partnership” ( <i>tentative title</i> ) <a href="#">Mr. Cyrille BELLIER</a> , <i>Directeur du Département des Orients</i>
10:45-11:00AM	Business Support by ADB liaison to French firms – <a href="#">Ms. Anna AUSTRIA LEMAY</a> , Commercial Liaison to ADB, Business France
11:00- 11:15AM	~COFFEE BREAK~
11:15 – 11:45AM	<b>Simultaneous Sectoral Sessions</b> : ADB Opportunities in the Transport Sector ADB Opportunities in Water & Urban Development - <a href="#">Mr Luca DI MARIO</a> , Senior Urban Development Specialist ADB Opportunities in Climate Change, Resilience & Environment – <a href="#">Mr. Alex HARVEY</a> , Senior Climate Change Specialist

12:00nn – 12:30pm	<b>Simultaneous Sectoral Sessions</b> : ADB Opportunities in the Energy Sector- <a href="#">Mr. Adnan TAREEN, Principal Energy Specialist</a> ADB Opportunities in Agriculture, Food & Natural Resources ADB Opportunities in the Digital Sector
12:30 – 2:00pm	<b>NETWORKING LUNCH</b>
2:00 – 3:00pm	<b>Procurement : The New Merit Point Criteria** (for goods &amp; works)</b> - <a href="#">Sharlene SHILLINGFORD-MCKLIMON</a> / <a href="#">Stéphane BESSADI</a>
2:00 – 6:00pm	One-on-one meetings