



## BUSINESS OUTREACH CONFERENCE

### Finding Business Opportunities in ADB/WB Financed Projects and Government Procurement under FTAs

*Ha Noi, June 26, 2025*

## AGENDA

Time	Activity	Presenter
8:00 – 8:30	Registration	
8:30 – 8:45	Welcome and Introduction of Participants	<b>Ms. Nguyễn Hoài Linh</b> WB Senior Knowledge and Learning Officer
	Opening Remarks	<b>Ms. Nguyễn Thị Thúy Hằng</b> PPA Deputy Director General <b>Mr. Chitoshi Izumi</b> ADB Regional Procurement Head <b>Mr. Kalesh Kumar</b> WB Procurement Hub Coordinator
8:45 – 9:20	Overview on ADB Portfolio in Viet Nam, Cambodia and Lao PDR	<b>Mr. Chitoshi Izumi</b>
9:20 – 9:50	Overview of WB Portfolio in Viet Nam, Cambodia and Lao PDR	<b>Mr. Nguyễn Xuân Hoàng</b> WB Senior Procurement Specialist
9:50 – 10:00	Q&A	All Participants
10:00 – 10:15	Coffee Break	
10:15 – 10:50	Procurement Opportunities under FTAs	<b>Mr. Phạm Hùng Anh</b> PPA Head of International Cooperation
10:50 – 11:20	WB Procurement Procedure Updates – Procurement Change Program 2025	<b>Mr. Lê Toàn Thắng</b> WB Senior Procurement Specialist
11:20 – 11:30	Q&A	All Participants
11:30 – 12:30	Lunch Break	
12:30 – 13:40	ADB Procurement Procedure and Bidding Opportunities	<b>Ms. Lương Thị Thanh Ngân</b> ADB Senior Private Sector Development Officer <b>Mr. Chitoshi Izumi</b> ADB Regional Procurement Head
13:40 – 14:10	Finding Business Opportunities and Winning WB-financed contracts	<b>Mr. Trần Trung Kiên</b> WB Senior Procurement Specialist
14:10 – 14:20	Q&A	All Participants
14:20 – 14:30	Closing Remarks	Ms. Nguyễn Thị Thúy Hằng Mr. Chitoshi Izumi Mr. Kalesh Kumar