

# 2025 International Procurement Workshop Agenda

26-27 November 2025

## DAY 1: Wednesday, 26 November 2025

10:00 – 10:20 hours [Opening Session]

MC: PPS (Mr. Bongki Shin, Deputy Director)

**Keynote Speaker:** Mr. Baek Seung-bo, PPS Administrator

**Keynote Speaker:** Ms. Galiya Ismakova, Ph.D, ADB Procurement Director

### Photo Session

10:25 – 10:50 hours [Special Session]

#### **Updates to ADB's Procurement Directive – Key Changes**

ADB announced that beginning 1 January 2026, all internationally advertised contracts financed by the Bank will be evaluated using merit point criteria (MPC). This landmark reform is part of a procurement approach that strengthens ADB's commitment to quality, sustainability, and value for money in its projects, while also introducing broader changes to create more local jobs and increase early engagement with suppliers across Asia and the Pacific.

#### **Korea's Procurement Policy and e-Procurement System**

Under Korea's central procurement framework, the primary aim of domestic procurement is to ensure that government needs are met efficiently and cost-effectively, while enabling government agencies to perform effectively through timely supply of quality goods and services. The scale of Korea's public procurement, which annually amounts to billions of dollars, provides significant opportunities for implementing national policies. Korea's Procurement Policy emphasizes transparency, efficiency, and socio-economic impact, while the e-Procurement System (KONEPS) has been established to streamline procurement processes, improve accessibility, and enhance monitoring and accountability across government agencies.

**Speakers:** ADB (Yangzom, Procurement Specialist); PPS (Mr. Sunghwan KIM, Director of Planning and Finance Division)

**\*\*Q&A\*\*** managed by each speaker right after their presentation

### 10:50 – 11:00 hours: Coffee break

11:00 – 12:30 hours [Session 1]

#### **New Approaches to Digitalization and Policy Support Initiatives in Public Procurement**

In the evolving digital procurement framework, the integration of AI and digital technologies aims to enhance efficiency, transparency, and effectiveness in government operations. By using advanced analytics, automation, and intelligent decision-support systems, agencies can procure high-quality goods and services on time and at optimal cost. Given the scale of public procurement, digital and AI solutions provide opportunities to streamline processes, reduce risks, and support strategic national policies, and increasingly the procurement authorities around the world promote these initiatives to achieve broader socio-economic outcomes.

**Moderator:** ADB (Yangzom, Procurement Specialist)

**Speakers:** PPS (Mr. Minsoo CHOI, Deputy Director, e-Procurement Planning Division) (Digitization and AI)

**Panel discussion:** PPS (Mr. Minsoo CHOI, Deputy Director), India (Shri Sandeep Kumar Singhal, DDG, Contract Governance Group, NIC), Indonesia (Mr. Januar Indra, Acting Director, LKPP)

**12:30 – 14:00 hours: Lunch**

**14:00 – 14:30 hours: Global Public Procurement Marketplace (GPPM) Booth Tour**

The exhibition hall will feature excellent procurement and innovative products, offering a variety of interactive experiences tailored to the interests and preferences of the attendees.

All participants will have the opportunity to explore a range of high-tech products through booth tours. They will also be able to engage directly with company representatives and receive detailed product explanations.

**14:30 – 14:40 hours: Break**

14:40 – 16:20 hours [Session 2]

**Emerging areas in Public Procurement**

*How is Innovative Procurement growing in the public procurement field?*

Innovative procurement is increasingly gaining attention in the public procurement field worldwide. Traditionally focused on cost efficiency and compliance, public procurement is now evolving to become a strategic tool for stimulating innovation. By leveraging government demand, procurement processes can encourage the development of new technologies, products, and services, fostering solutions that deliver tangible benefits to citizens. Governments around the world are adopting demand-driven approaches, integrating digital tools, and collaborating with private sector partners to accelerate innovation and achieve socio-economic impact through their procurement practices.

14:40 – 15:40 hours

**Session 2A: Socio-economic dimension of Sustainable Procurement – Procurement with Purpose**

This session explores how public procurement can drive inclusive growth, focusing on innovative strategies that promote local employment, support small and medium enterprises, and advance social equity through targeted procurement policies.

**Moderator:** Mr. Jonghwa Choe, Chief Director, Division of Strategic Planning & Administration, Science & Technology Policy Institute (STEPI)

**Presentation:** ADB (Shyam Mehndiratta, Senior Procurement Officer, Sustainable Procurement, ADB India experience)

**Panel discussion:** PPS (Mr. Minsup Kim, Deputy Director of New Growth Market Support Division); Thailand (Mr. Thanachoke Rungthipanon, SME and Local Supplier Participation in Public Procurement); Lao PDR (Mr. Soulivanh Chansombuth (PhD), Implementing Green Procurement)

**\*\*Q&A\*\***

**15:40 – 16:00 hours: Coffee break**

16:00 – 17:00 hours

**Session 2B: Strategic Procurement – Governance and Innovation Perspectives in Public Procurement**

This session examines how sustainability is embedded through both environmental considerations and robust institutional/governance mechanisms. This will also explore how innovation can enhance transparency, accountability, and strategic oversight in procurement systems.

**Moderator:** Ms. Jung Eun Bae, Director, Office of Korea Ecolabel Innovation, Korea Environmental Industry & Technology Institute (KEITI)

**Presentation on accountability mechanism:** Georgia (Prof.-Dr. Kakha Demetrashvili, Institutional Reforms, Inter-agency Coordination, Monitoring and Control- Practices and Challenges)

**Panel discussion:** PPS (Mr. GO SUNGJOO, Deputy Director of New Growth Procurement Planning Division), Maldives (Aminath Naaheen, Legal and Institutional Reforms, i.e., MAPS), Bhutan (Ms. Rinzin Lhamo, Anti-corruption and Grievance mechanism), Uzbekistan (Mr. Sarvar Nazarov, Director), ADB (Galiya Ismakova, Procurement Director)

**\*\*Q&A\*\***

## **Day 2: Thursday, 27 November 2025**

MC: ADB (Yangzom, Procurement Specialist)

9:00 – 10:20 hours

### **Case Studies**

Country Presentation and Q&A

Presentation 1: India's Government e-Market Place (Sanjeev Mathur, Scientist-F)

Country Presentation and Q&A

Presentation 2: ADB's Assessment of Thailand Government electronic Procurement System (Mr. Thanachoke Rungthipanon, Director)

Country Presentation and Q&A

Presentation 3: Current Status of e-GP implementation in the Maldives (Hussain Mushrif Rasheed, ARIBA e-GP Implementation Functional Consultant)

**Moderator:** ADB (Shyam Mehndiratta, Senior Procurement Officer)

## **10:20 – 10:40 hours: Coffee break**

10:40 – 12:00 hours

### **Case Studies**

Country Presentation and Q&A

Presentation 4: Uzbekistan's Professionalization of Procurement – Way Forward (Mr. Khumoyun Khayrullaev, Division Head)

Country Presentation and Q&A

Presentation 5: Bhutan's Professionalization of Procurement – Achievement and Challenges (Tshering Denkar, Procurement Officer)

Country Presentation and Q&A

Presentation 6: Indonesia's e-GP Reforms and Achievement (Anita Carrollin, Associate Policy Analyst)

**Moderator:** ADB (Bayarmaa Tsetsgee, Associate Procurement Officer)

## **12:00 – 13:30 hours: Lunch**

*(Distribute assignment sheet for group discussion [add or delete your name])*

13:30 – 14:45 hours

*Moderator: Yangzom to provide instructions on group discussion*

**Group Discussion on Selected Priority Topics** *(Facilitators to help the group to identify key/common challenges they have faced and agree viable actions to address them based on the experiences around the table)*

1. Digital Transformation in Public Procurement, Enhancing the Role of e-procurement Platforms

**Facilitator:** ADB (Galiya Ismakova, Procurement Director)

2. Complaints Mechanism as a Tool for Strengthening Governance and Accountability in Public Procurement

**Facilitator:** ADB (Shyam Mehndiratta, Senior Procurement Officer)

3. Understanding Merit Point Criteria, Capacity and Challenges, Way Forward

**Facilitator:** ADB (Yangzom, Procurement Specialist)

4. Professionalization and Institutional Strengthening to Build Procurement Excellence

**Facilitator:** ADB (Bayarmaa Tsetsgee, Associate Procurement Officer)

**14:45 – 15:00 hours: Coffee break**

15:00 - 15:45 hours

Representatives from each group will share the discussion results: key challenges and required policy/reform actions identified. Actions can be specific to the country and highlighted [in Country Capacity Development Plans] if development partners (ADB, PPS etc.) support is required.

15:45 - 16:00 hours

Evaluation/Satisfaction Survey

Closing Speeches

**Speaker:** PPS

**Thanks:** ADB

Group Photo