



Business Opportunities

Training for Civil Society Organizations

ADB BUSINESS OPPORTUNITIES TRAINING FOR CIVIL SOCIETY ORGANIZATIONS

25 July 2025, 8:30 a.m. to 12:30 p.m.
ADB Pacific Liaison and Coordination Office,
Level 20, 45 Clarence Street, Sydney NSW 2000 Australia

Overview

The Asian Development Bank (ADB) is proud to announce a Business Opportunities Training for Civil Society Organizations (CSOs) on 25 July 2025 as a joint collaboration between [ADB's NGO and Civil Society Center \(NGOC\)](#) and the [Procurement, Portfolio and Financial Management Department \(PPFD\)](#), hosted by the [Pacific Liaison and Coordination Office](#).

These sessions are created for CSOs. The session will cover ADB as an institution, ADB's work with civil society, and how CSOs can identify and bid on international development projects with ADB.

During the session, participants will have the opportunity to:

- learn about ADB's engagement with CSOs;
- understand ADB's procurement framework and discover what business opportunities are available for CSOs; and
- learn about procurement methods and ADB's Consultant Management System (CMS).

Agenda

8:30–9:00 a.m.	Registration
9:00–9:15 a.m.	Welcome and Introduction <i>Emma Walters, Senior Social Development Specialist, NGO and Civil Society Center, Climate Change and Sustainable Development Department, ADB</i>
9:15–9:45 a.m.	Entry points for CSO engagement and the ADB Civil Society Approach <i>Emma Walters, Senior Social Development Specialist, NGO and Civil Society Center, Climate Change and Sustainable Development Department, ADB</i>
9:45–10:15 a.m.	Introduction to ADB pipeline and opportunities in the region <i>Pivithuru Indrawansa, Principal Project Officer (Infrastructure), Pacific Department, ADB</i>



- 10:15–10:45 a.m. [Introduction to ADB’s procurement system and consulting services process – Part A](#)
Steven Gillard, *Principal Procurement Specialist, Procurement, Portfolio, and Financial Management Department, ADB*
- 10:45–11:00 a.m. [Morning tea](#)
- 11:00–11:30 a.m. [Introduction to ADB’s procurement system and consulting services process – Part B](#)
Steven Gillard, *Principal Procurement Specialist, Procurement, Portfolio, and Financial Management Department, ADB*
- 11:30 a.m.–12:15 p.m. [Q&A](#)
Emma Walters, *Senior Social Development Specialist, NGO and Civil Society Center, Climate Change and Sustainable Development Department, ADB*
- 12:15–12:30 p.m. [Evaluation and Close](#)

