



# Business Opportunities

## Training for Civil Society Organizations

### ADB BUSINESS OPPORTUNITIES TRAINING FOR CIVIL SOCIETY ORGANIZATIONS

28 July 2025, 8:30am to 3:00pm  
ADB Pacific Subregional Office, Level 12, FHL Tower  
Corner of Gordon St and Thurston St, Suva, Fiji

#### Overview

The Asian Development Bank (ADB) is proud to announce a Business Opportunities Training for Civil Society Organizations (CSOs) on 28 July 2025 as a joint collaboration between [ADB's NGO and Civil Society Center \(NGOC\)](#) and the [Procurement, Portfolio, and Financial Management Department \(PPFD\)](#), hosted by the [Pacific Subregional Office](#).

These sessions are created for CSOs. The session will cover ADB as an institution, ADB's work with civil society, and how CSOs can identify and bid on international development projects with ADB.

During the session, participants will have the opportunity to:

- learn about ADB's engagement with CSOs;
- understand ADB's procurement framework and discover what business opportunities are available for CSOs;
- learn about procurement methods and how to register for and navigate ADB's Consultant Management System (CMS); and
- meet with ADB staff in procurement, consulting, project management, and related operations.

***Participants are encouraged to bring an internet-enabled tablet or laptop to the session as there will be a hands-on component for CMS registration, plus an online CMS helpdesk.***

#### Agenda

8:30–9:00 a.m.	Registration
9:00–9:15 a.m.	<b>Welcome and Introduction</b> <b>Emma Walters</b> , Senior Social Development Specialist, NGO and Civil Society Center, Climate Change and Sustainable Development Department, ADB
9:15–9:45 a.m.	<b>Entry points for CSO engagement and the ADB Civil Society Approach</b> <b>Emma Walters</b> , Senior Social Development Specialist, NGO and Civil Society Center, Climate Change and Sustainable Development Department, ADB



9:45–10:15 a.m.	<b>Introduction to the ADB pipeline and opportunities in the region</b> <i>Jenny Yan Yee Chu, Procurement Specialist, Procurement, Portfolio, and Financial Management Department, ADB</i>
10:15–10:45 a.m.	<b>Introduction to ADB's procurement system and consulting services process – Part A</b> <i>Steven Gillard, Principal Procurement Specialist, Procurement, Portfolio, and Financial Management Department, ADB</i>
10:45–11:00 a.m.	<b>Morning tea</b>
11:00–11:30 a.m.	<b>Introduction to ADB's procurement system and consulting services process – Part B</b> <i>Steven Gillard, Principal Procurement Specialist, Procurement, Portfolio, and Financial Management Department, ADB</i>
11:30 a.m.–12:00 p.m.	<b>Q&amp;A</b> <i>Emma Walters, Senior Social Development Specialist, NGO and Civil Society Center, Climate Change and Sustainable Development Department, ADB</i>
12:00–1:00 p.m.	<b>Lunch</b>
1:00–2:00 p.m.	<b>CMS training session via video link</b> <i>Angie M. Ignacio and Cristina Dela Pena, Information Technology Department, ADB</i>
2:00–2:45 p.m.	<b>Discussion – Experience sharing from CSOs and recommendations</b> <i>Facilitated by Beatrice Olsson, Senior Country Coordination Officer, Pacific Subregional Office, ADB</i>
2:45–3:00 p.m.	<b>Closing and evaluations</b> <i>Emma Walters, Senior Social Development Specialist, NGO and Civil Society Center, Climate Change and Sustainable Development Department, ADB</i>

\*Online CMS helpdesk available from 1:00–3:00pm

