



12TH ASIAN DEVELOPMENT BANK BUSINESS OPPORTUNITIES FAIR 2024 9-10 OCTOBER 2024 | 9 A.M. to 5 P.M. | ADB HEADQUARTERS, MANILA

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Nadia Abbas
Principal IT Procurement
and Contracts Specialist
CSD

Corporate Procurement Portfolio Overview

Smart Partnering in Corporate Service IT Procurement



San Man Mu
Principal non-IT Procurement
and Contracts Specialist
CSD

Non-IT Business Opportunities



Gaurav Jain
Senior Workplace
Management Specialist
CSD

CSWH Operation Business
Opportunities



Alain Duminy
Director

IT Department

IT Business Opportunities

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Opportunities in Corporate Procurement

Corporate Services Procurement & Contracts Administration 10 OCTOBER 2024



Agenda

Corporate Procurement Services Overview – Nadia Abbas Business opportunities

- Manpower San Man Mu
- CSWH Operations Gaurav Jain
- IT Procurement Nadia Abbas
- ITD Alain Duminy
- Supplier Onboarding and Registration

Closing Remarks – San Man Mu









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The Corporate Services Portfolio Overview

NADIA ABBAS
Corporate Services Procurement-IT









Corporate Services Procurement & Contracts Administration Unit(CSPC)







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Our Portfolio

2023 \$149_M 2021 2022 2020 \$138_M \$133м \$134м

2024 \$206M







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Process



Straightforward Process

- ✓ Invitation to Participate
- ✓ Submission of Proposal
- ✓ Technical & Financial Evaluation
- ✓ Contract Engagement







TIES FAIR 2024

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Technology



Centralized in the ADB eProcurement System

- One stop shop for procurement activities - End to End
- ✓ Onboarding Supplier
- ✓ Sourcing
- ✓ Request to Invoice









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Requirements



Standard Documentation

- √ For Registration
- ✓ For Procurement of New Engagements
- ✓ For Amendments and Renewals

















Environmental Stewardship

Ethical Sourcing and Partnering

Diversity and Inclusivity

Transparency and Accountability

Innovation and Collaboration