

# Supporting Economic Corridor Development through Partnerships

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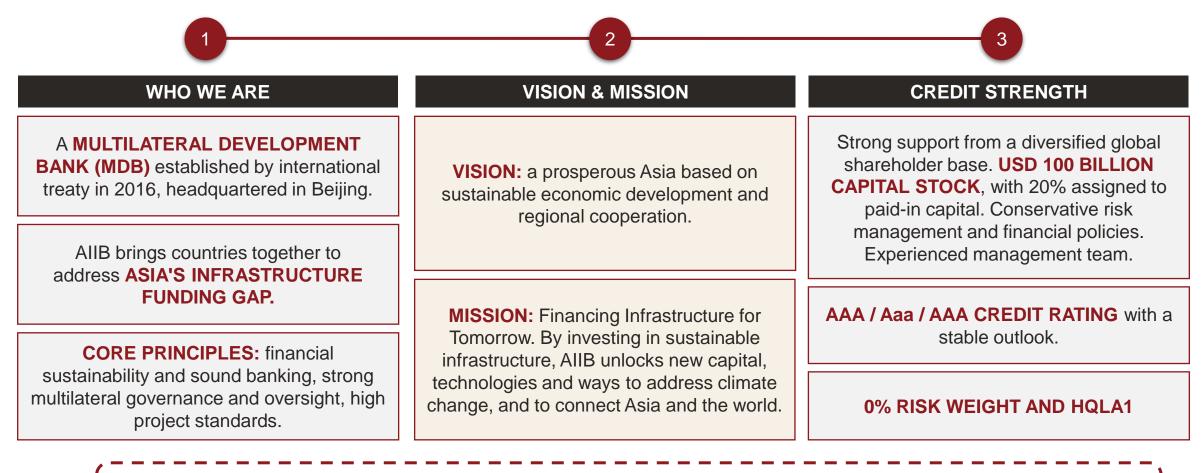


1.

# **About AllB**

# A Project-Focused MDB that Invests in Infrastructure for Tomorrow (i4T)

Setting us apart from fellow MDBs, The Asian Infrastructure Investment Bank (AIIB) is a project finance bank. Our business model is based on partnerships and mobilization, focused on investing in sustainable, hard infrastructure.



At AIIB, we work to achieve **impact at scale**, add **value** along the **project cycle**, and serve a **broad range of members**.

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# **Connectivity & Regional Cooperation is One of Our Thematic Priorities**

As a **connectivity-focused MDB in Asia**, improving infrastructure connectivity & promoting regional cooperation is AIIB's core mandate. Our Corporate Strategy sets a **25-30% target for Cross-Border Connectivity approvals** by 2030.



### GREEN INFRASTRUCTURE

Promoting green infrastructure, and supporting members to meet their local and national environmental and development goals, especially their commitments under the Paris Agreement and the United Nations' SDGs



### CONNECTIVITY & REGIONAL COOPERATION

Facilitating better transport, digital, energy and water connectivity within Asia, and between Asia and the rest of the world. AIIB also supports projects that facilitate trade, cross-border investment, tourism, financial and digital integration across Asian economies and beyond.



INFRASTRUCTURE

Recognizing the important role technology plays, AIIB will support projects where the application of technology delivers better value, quality, productivity, efficiency, resilience, sustainability inclusion, transparency and better governance along the project cycle.



### PRIVATE CAPITAL MOBILIZATION

AIIB supports projects that directly or indirectly mobilize private financing into sectors within AIIB's mandate. This includes developing infrastructure as an asset class in Asia.

### Private Sector Projects

50% of financing approvals by 2030

### **Climate Financing**

50% financing approvals by 2025

### **Cross-Border Connectivity**

**25% - 30%** financing approvals by **2030** 

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# AIIB's Partnership-Driven Approach

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## AllB Takes a Partnership-Driven Approach to Regional Cooperation

We identify and work closely with key Regional Cooperation (RC) partners / initiatives / programs, to enhance our upstream support for connectivity infrastructure, with a focus on Cross-Border Connectivity (CBC) including ECD



Recognizing the need for **multi-year** "regional / multi-country" rolling pipelines, AIIB has been contributing to concrete projects that strengthen regional cooperation and promoting economic growth. Regionally recognized pipelines AIIB has contributed to:

- ASEAN's rolling priority pipeline
- CAREC's projects
- GMS's Regional Investment Framework (RIF) 2023-25
- SASEC's projects

AllB's Through collaborative partnerships, AllB works towards the systematic development of CBC projects. We also have two ongoing partnership initiatives to develop regional / multi-year CBC rolling pipelines in two different regions.

# Case Study I: ASEAN 3-Year Program with ASEAN Sec & MCDF

AIIB, in partnership with the ASEAN Secretariat and MCDF, has launched the 3-Year Joint Program to facilitate upstream project preparation for CBC / ECD in the ASEAN region.

Objective	Enhance the capacity of AMS to materialize bankable cross-border connectivity (CBC) projects under MPAC 2025 Total Size: USD 2.56 mil Duration: 3 years (2023 – 2025)		AIB	
	Duration: 5 years (2025 – 2025)		Participants	The ASEAN Secretariat (ACD), AIIB, and MCDF
	lating of the ASEAN's Rolling Priority Pipeline		Duration	3 years ('23 – '25) with possibility for extension
2	Early project preparation support			<ul> <li>Strong focus on delivery of CBC projects with stand-by TA</li> </ul>
3	Capacity building activities	Core Value Proposition	<ul> <li>Targeted capacity building (CB)</li> <li>Concerted engagement with CBC platforms in</li> </ul>	
4	Showcase events and workshops		the region.	



Under the 3-Year Joint Program, AIIB works to materialize bankable CBC projects in line with MPAC 2025 by providing **dedicated upstream technical assistance (TA)**, followed by **downstream financing**.

# Case Study II: Joint CBC Study on Central Asia with IsDB and MCDF

AIIB, IsDB & MCDF are co-supporting a **CBC study** to identify **niche areas of intervention**, to explore a business case for a programmatic regional approach that supports the **development of CBC which enhances ECD** in Central Asia.





**Core Value Proposition** 

- Enhance multi-country coordination and capacity of 0 **Central Asian countries** to originate high-standard CBC projects which facilitate ECD.
- Identify bankable CBC projects with strong buy-in from 0 Central Asian countries.
- Partnership-driven approach which offers additional 0 resources, local contextual knowledge, and convening power.

All parties jointly engage with consultants & key stakeholders, including Central Asian countries and relevant DPs



### Approach



- Priority CBC project list with bankability analysis.
- Regional consultation for country buy-in / ownership. 0

#### **Phase II: Upstream TA Solutions** Pre-concept support 0

- Capacity enhancement
- Updating of CBC project list
- Project database  $\bigcirc$

### The Joint Study seeks to be:

### Focused – Identification of CBC projects that contribute to ECD in targeted connectivity sectors based on findings of a mapping exercise.

**Partnership-driven** – Leveraging / pooling resources and support among the three parties and working closely with other DPs.

**Coordinated dialogue mechanism** – Ensuing buy-in from Central Asian governments and synergies with DPs

# Resource Mobilization (RM) Partnerships

## AllB Works Closely with Partners to Mobilize Resources & Build Capacity for ECD

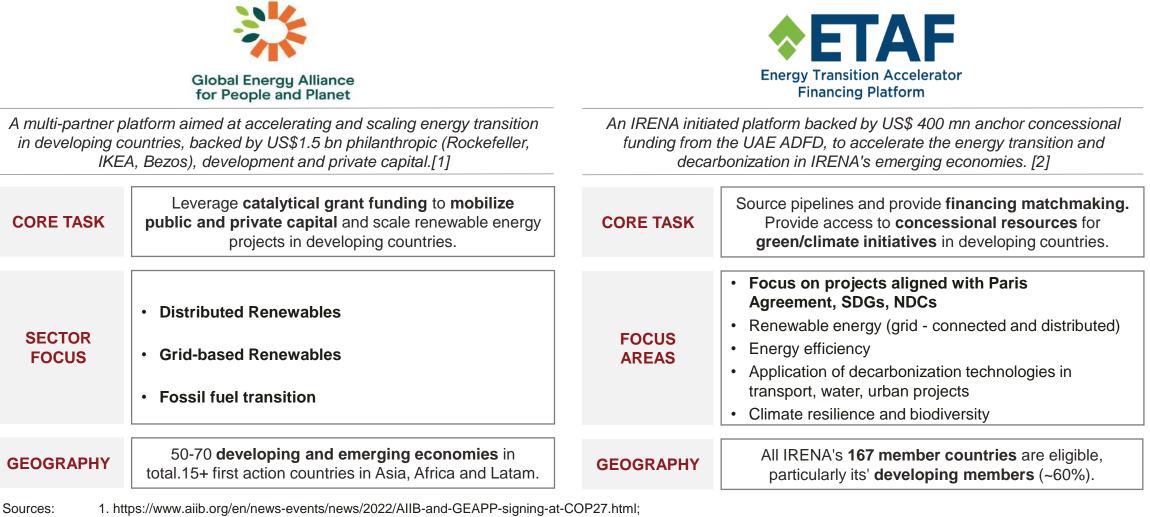
By engaging with peer MDBs, development partners, international institutions and philanthropic foundations, AIIB finds new ways to co-finance projects, identify new financing tools and enhance knowledge sharing / capacity building.

### AllB is proactively engaging with the following Operational Partners, among others:

MCDF	<b>Global</b> Infrastructure Facility	CIDCA CIDCA CIDCA CIDCA
Multilateral Cooperation Center for Development Finance (MCDF)	Global Infrastructure Facility (GIF)	China International Development Cooperation Agency (CIDCA)
A multilateral financial mechanism designed to promote high-quality infrastructure and connectivity investments in developing countries in compliance with international financial institution (IFI) standards.	A G20 initiative, the GIF is a global collaboration platform that integrates efforts to boost private investment in sustainable, quality infrastructure projects in developing countries and emerging markets.	A bilateral agency, responsible for policies and coordination of China's foreign aid. Partners include recipient countries, development partner financiers and UN agencies, etc.
AIIB serves as an Implementing Partner, as well as the Administrator of the MCDF, and hosts the MCDF Secretariat.	AIIB is a Technical Partner of the GIF. The Global Infrastructure Facility Special Fund was established for grants received by AIIB under this role.	AIIB and CIDCA have signed an MoU to jointly accelerate the attainment of the United Nations Sustainable Development Goals (SDGs). CIDCA's grants resources will support preparation & financing of AIIB projects.

# **AllB Green Partnerships Spotlight: GEAPP and ETAF**

The two partnership initiatives complement AIIB's financing instruments by providing concessional resources and innovative finance solutions (incl. blended finance), in both AIIB's public and private sector projects.

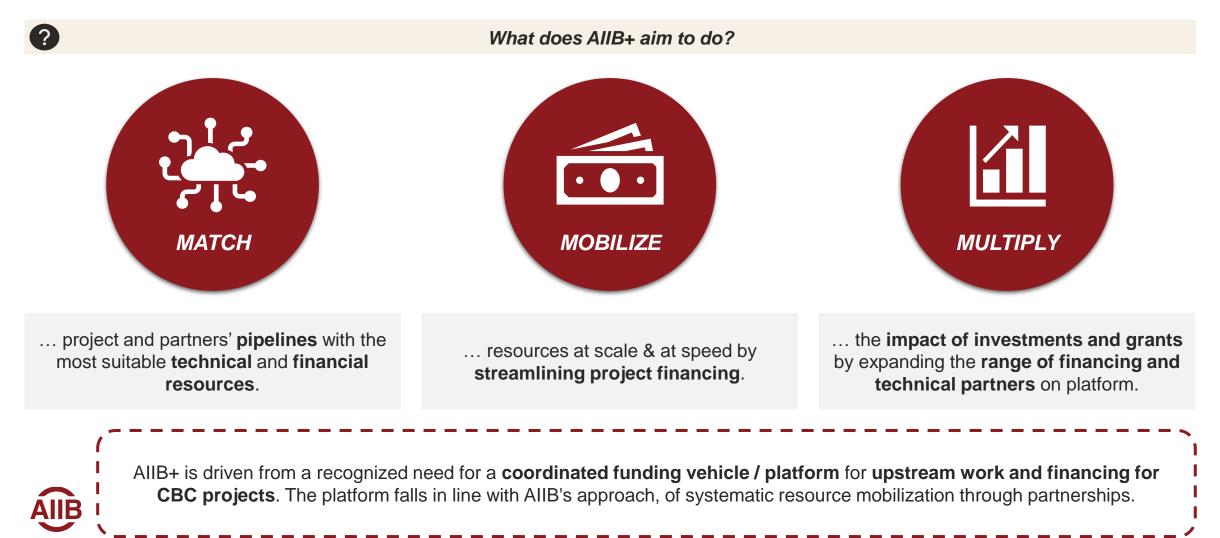


2. https://www.aiib.org/en/news-events/news/2022/AIIB-Commits-USD300-Million-to-ETAF-at-COP27-to-Further-Support-Energy-Transition.html

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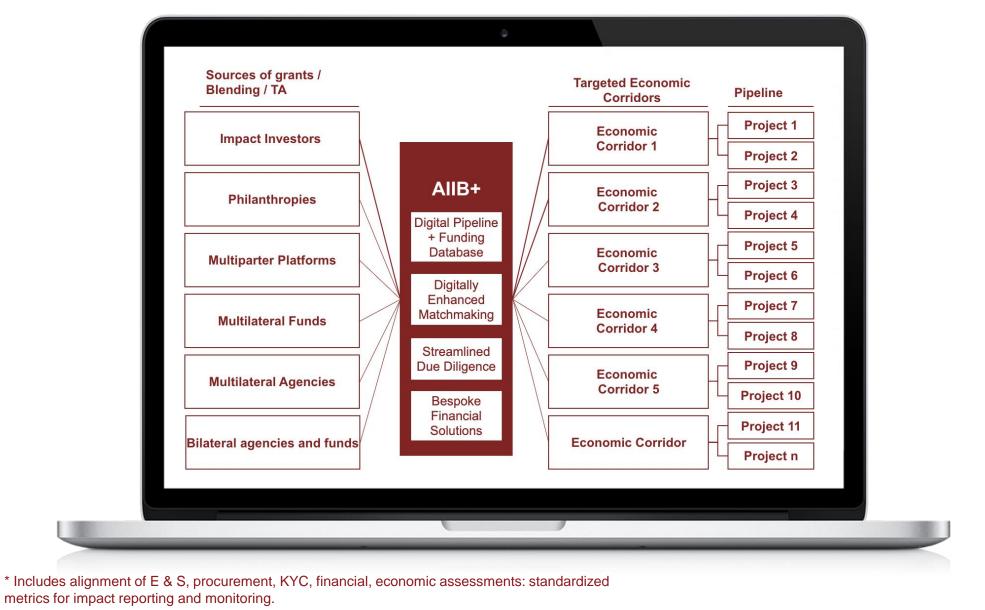
## 'AllB+': AllB's Digital Partnership Platform for Resource Mobilization

A digitally-enhanced partnership platform aimed to boost AIIB's capacity to mobilize & manage external concessional resources at scale, offering coordinated TA support for connectivity projects that often require upstream efforts.



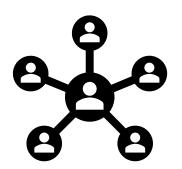
# **How AllB+ Works**

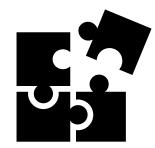
AIIB



# 4. Key Takeaways

## **Suggestions & Next Steps**







DPs should facilitate a **coordination mechanism**, to support **pipeline development** for **Economic Corridor Development (ECD)** with a focus on **resource mobilization**.

The RCI Conference can consider a **match-making session**, to enhance business development for **targeted economic corridors** in the region.

AIIB is willing to play an important role in the annual RCI Conference, in close partnership with ADB moving forward.

For example, there can be a dedicated alliance / platform for each targeted economic corridor, to coordinate donors' activities and provide joint de-risking instruments and capacity enhancement including soft infrastructure – e.g., Almaty-Bishkek Economic Corridor + digitally-enhanced AIIB+ for matching targeted ECD and donors' resources



# **THANK YOU!**

# LET'S CREATE TOMORROW.

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