



# 10th BUSINESS OPPORTUNITIES FAIR 2019



## Urban Development and Water

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27 March 2019



# Overview



- South Asia/Operational Priority/Project Scope
- Lending and Non-lending Pipelines
- Key Opportunities
- Issues for your consideration



# South Asia



- ❖ 6 countries: Bangladesh, Bhutan, India, Maldives, Nepal, Sri Lanka
- ❖ Operational Priority
  - *Easing infrastructure constraints for development*
  - *Providing climate and disaster resilient infrastructure and services in line with ADB Strategy 2030*
- ❖ Project Scope
  - *Infrastructure Development such as water supply, drainage, sewerage and other urban infrastructure*
  - *Implementation support and capacity building*



# Lending Pipeline, 2019–2021

Project Name	Country	Type	Amount (US\$ M)	Contact
2019				
Second City Region Development Project	BAN	Loan	150.0	A. Vogl
Urban Infrastructure Improvement Preparatory Facility	BHU	PRF	11.0	M. Tada
Visakhapatnam-Chennai Industrial Corridor Devt Program – T2	IND	Loan	255.0	A. Matsunaga
Tamil Nadu Urban Flagship Investment Program – T2	IND	Loan	266.0	R. Slangen

*Note: Projects are indicative and timelines subject to change*



# Lending Pipeline, 2019–2021



Project Name	Country	Type	Amount (US\$ M)	Contact
2020				
Delhi Water Supply Improvement Inv Program T1	IND	Loan	158.0	P. de Almeida
Rajasthan Secondary Town Development investment Program T1	IND	Loan	250.0	N. Pokhrel
Madhya Pradesh Urban Services Improvement Project (Phase 2)	IND	Loan	300.0	J. Huang
Jharkhand Urban Infrastructure Improvement Project	IND	Loan	200.0	S. Joshi
Kerala Urban Water Supply Improvement Project	IND	Loan	200.0	J. Huang
Greater Male Waste to Energy Project	MLD	Loan	30.0	R. Slangen/L. Di Mario

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# Lending Pipeline, 2019–2021

ADB

Project Name	Country	Type	Amount (US\$ M)	Contact
2021				
Integrated Water Supply Development Project	SRI	Loan	150.0	M. Tada
Second Kathmandu Valley Water Supply Improvement Project	NEP	Loan	150.0	S. Mehta
Renovation of Old Rural Water Supply Schemes of Himachal Pradesh	IND	Loan	100.0	A. Vogl
Andhra Pradesh Drinking Water Supply Project	IND	Loan	150.0	A. Matsunaga
Khulna Sewerage Project	BAN	Loan	150.0	J. Nam
Punjab Urban Infrastructure Investment Program	IND	Loan	200.0	S. Joshi

*Note: Projects are indicative and timelines subject to change*



# Nonlending Pipeline, 2019–2020



Project Name	Country	Type	Amount (US\$ M)	Contact
2019				
Support to Design and Implement Smart Livable Cities in South Asia	RETA	TRTA	2.00 (TBC)	D. Levine
Support for Strengthening Social & Environmental Safeguards Implementation in urban Infra in South Asia	RETA	TRTA	1.00 (TBC)	N. Pajarillaga
Preparing Urban Projects	IND	TRTA	1.00 (TBC)	L. Di Mario

*Note: Projects are indicative and timelines subject to change*



# Nonlending Pipeline, 2019–2020



Project Name	Country	Type	Amount (US\$ M)	Contact
2020				
Capacity Development for Jharkhand Urban Infra Inv Prog	IND	TRTA	0.500	S. Joshi
Urban Sector Projects in Low-Income States	IND	TRTA	1.500	Tbd
Supporting Andhra Pradesh Water Supply Project	IND	TRTA	1.000	A. Matsunaga
Urban Corridor Development	NEP	KSTA	0.750	V. Castro-Wooldridge
Secondary Towns Sustainable Dev Project	SRI	TRTA	1.000	Tbd

*Note: Projects are indicative and timelines subject to change*



# Key Opportunities



## A. Working with ADB (using grant resources)

### Consulting services for project preparatory and advisory technical assistance

- Firms (for example, support to ADB due diligence or assist in EA's documentation including bid documents)
- Individuals (for example, support to ADB due diligence)

### Consulting services for project implementation

- Firms (for example, engineering or institutional reform)
- Individuals (for example, capacity building, procurement support or safeguards implementation)



# Key Opportunities

## B. Engagement with ADB clients

- *Civil Works*
- *Civil Works (Design-built-operation)*
- *Consulting Services (Planning, Design and Construction Supervision)*
- *Advisory Services (Project Management Consultants)*
- *Capacity Building Program*



# Issues for your consideration



## Challenging region

- Experts with regional experiences
- Need of capable local partner(s)

What are you expected to do?

- Proposing integrated solutions; and
- Easing constraints for promoting innovative technology/approach

You may keep in your mind:

- Attention on nature of the work
- Clear image on your value addition
- Country Operations Business Plan (COBP)



We look forward to doing business  
with you!

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