



# 10th BUSINESS OPPORTUNITIES FAIR 2019



## URBAN SECTOR EAST ASIA

**Andrew McIntyre**  
East Asia Regional Department, ADB  
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# PRC 2019-2021 - Urban



- \$1,111.0 million
- 20% of total ADB investment in PRC
- More livable, green, inclusive, competitive, healthy and smart, small and medium-sized cities developed.
- Cutting edge technology & capacity building
- Regional Cooperation and Integration
- Worlds Best Practice - Learning from / Contributing to
- Require close link with PRC firms and knowledge of PRC processes.



# MONGOLIA 2019-2021 - Urban



- \$262.0 million
- 27% of total ADB investment in Mongolia
- Urban infrastructure & coverage of basic urban services improved in *Ger* areas, *Aimag* centers, *soums*
- Focus on improvement of livelihoods and integration with other sectors.
- Primarily located in UB, but also other *Soum* centers.



# Current Opportunities



- Staff Consultants & Miscellaneous TA
- PMO Support & Capacity Building TA
- Civil Works and Goods on all projects

Country	Project	Opps.
PRC	Yunnan Lincang Border Economic Cooperation Zone Development Project	PMO, CW, Goods, RCI
	PPP Demonstration Program to Transform Delivery of Elderly Care Services in Yichang	Transaction Advisors
	Xinjiang Changji Integrated Urban-Rural Infrastructure Demonstration	PMO & TA

*Note: Projects are indicative and timelines subject to change*



# Loans expected next 18 months



- PMO Support & Capacity Building TA
- Civil Works and Goods

Country	Project	Value
PRC	XINJIANG HETIAN COMPREHENSIVE URBAN DEVELOPMENT & ENVIRONMENTAL IMP.	100.000
	HEILONGJIANG GREEN URBAN AND ECONOMIC REVITALIZATION (ADD. FINANCE)	150.000
	JILIN YANJI CARBON CLIMATE-RESILIENT URBAN DEVELOPMENT PROJECT	130.000

*Note: Projects are indicative and timelines subject to change*



# Loans programmed for 2020



- Consultant preparation (TRTA mostly selected)
- Future PMO support, TA, Civil Works and Goods

Country	Project
MON	AIMAG AND SOUM CENTERS REGIONAL DEVELOPMENT INVESTMENT PROGRAM (MFF - T1)
	ULAANBAATAR URBAN SERVICES & GER AREAS DEVELOPMENT INVESTMENT PROGRAM (MFF - T3)
PRC	CHONGQING GREEN TRANSFORMATION & DEVELOPMENT
	SHANXI CHANGZHI INDUSTRIAL TRANSFORMATION AND ECONOMIC UPGRADING

*Note: Projects are indicative and timelines subject to change*



# 2019 TRTAs



- Used for preparing loans (2021)
- Consultant services – design, key technical areas

Country	Project
MON	CAPACITY BUILDING FOR SUSTAINABLE LIVELIHOOD SUPPORT IN GER AREAS
PRC <i>(Facility TA)</i>	GUANGXI WUZHOU NEW URBANIZATION INNOVATION AND INTEGRATION
	JILIN SONGHUA LAKE ECOLOGICAL AND ENVIRONMENTAL IMPROVEMENT
	SHANDONG JINING WATER SUPPLY AND DRAINAGE INTEGRATION

*Note: Projects are indicative and timelines subject to change*



# 2019 KSTAs



- Require specific technical knowledge
- Often JFPR opportunities in Mongolia
- Program often changes annually – check COBP

Country	Project
PRC	RESEARCH ON QINGHAI'S INTEGRATION INTO BELT AND ROAD TOURISM
	URBAN FLAGSHIP STUDIES

*Note: Projects are indicative and timelines subject to change*





# Priorities



- More integrated infrastructure – green, inclusive, healthy, resilient
- Finance + Partnerships
- Innovative approaches and new operating modalities are called for to help DMCs keep pace with global trends
- Sharing of global experiences and practices and concrete working models with demonstrated results are sought by developing member countries
- High quality analytics in planning, design and implementation are needed for value addition in ADB programs and projects



# Issues for Consideration



- Understand the local context, key stakeholders and their roles, and challenges, domestic project approval procedures
- Prepare detailed proposals according to guidelines
- Team leader should have strong management and technical skills, with ADB knowledge
- Liaise with local or International partners to leverage skills
- Commitment to quality and on-time delivery
- ADB procedures, policies and practices
- Know Strategy 2030, updated COBPs and ADB site



# THANK YOU

## Andrew McIntyre

+63 999 999 6717

[amcintyre@adb.org](mailto:amcintyre@adb.org)