

# **Business Opportunities Fair**

**Central and West Asia Department  
Urban Development and Water Division  
(CWUW)**

**March 2013**

**ADB**

# 10 Countries in the Region



# Business Lines

1. Municipal Utilities (WSS, SWM)
2. Urban Transport
3. Urban Renewal (Economic Clusters; Wholesale Markets; Logistics)

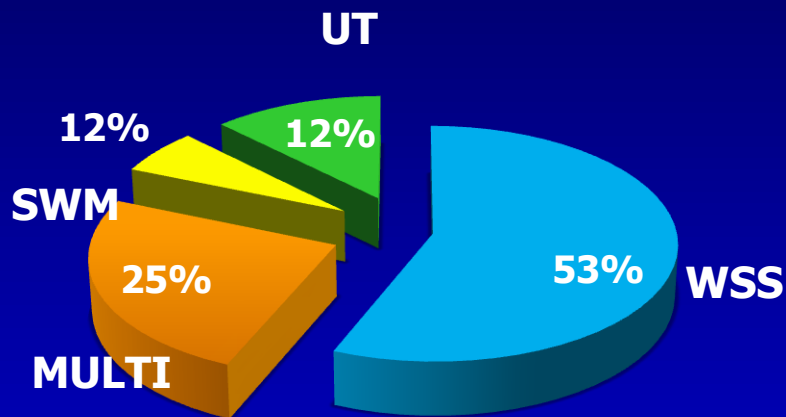
## Type of Engagement:

- Selected infrastructure investments
- Institutional and management change – new service providers

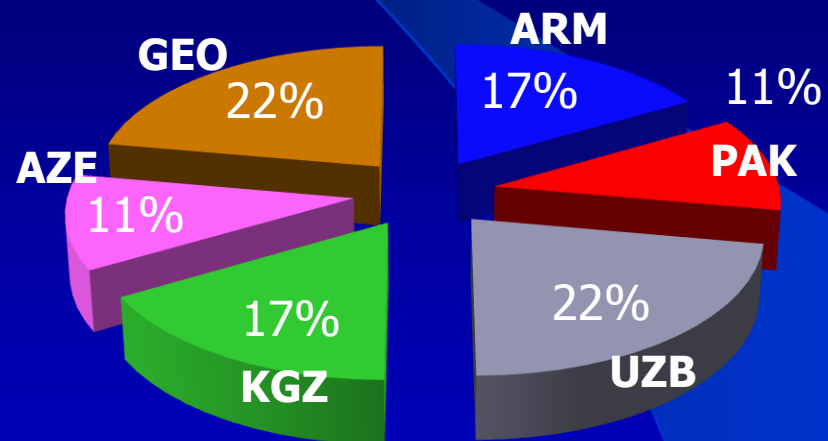
# Current Portfolio

As of 28 February 2013

CWUW Portfolio by SECTOR



CWUW Portfolio by COUNTRY



# Current Portfolio

As of 29 February 2013

Country	Sector	Program/Project Name	Period	\$ mln
ARM	WSS	SF - Water Supply & Sanitation Sector	2007-2013	36
ARM	MULTI	MFF - Sustainable Urban Development Investment T1	2011-2016	49
ARM	WSS	Water Supply and Sanitation Sector Phase II		40
AZE	WSS	MFF - Water Supply & Sanitation Improvement Program T1	2009-2016	75
AZE	WSS	MFF - Water Supply & Sanitation Improvement Program T2	2011-2016	300
GEO	UT	MFF - Sustainable Urban Transport Investment Program T1	2010-2016	88
GEO	UT	MFF - Sustainable Urban Transport Investment Program T2	2010-2016	80
GEO	MULTI	MFF - Urban Services Improvement Investment Program T1	2011-2016	82
GEO	MULTI	MFF - Urban Services Improvement Investment Program T2	2011-2016	40
KGZ	MULTI	SF - Issyk-Kul Sustainable Development Project	2009-2015	30
(continued)				820

SF: Supplementary financing, MFF: Multitranches Financing Facility

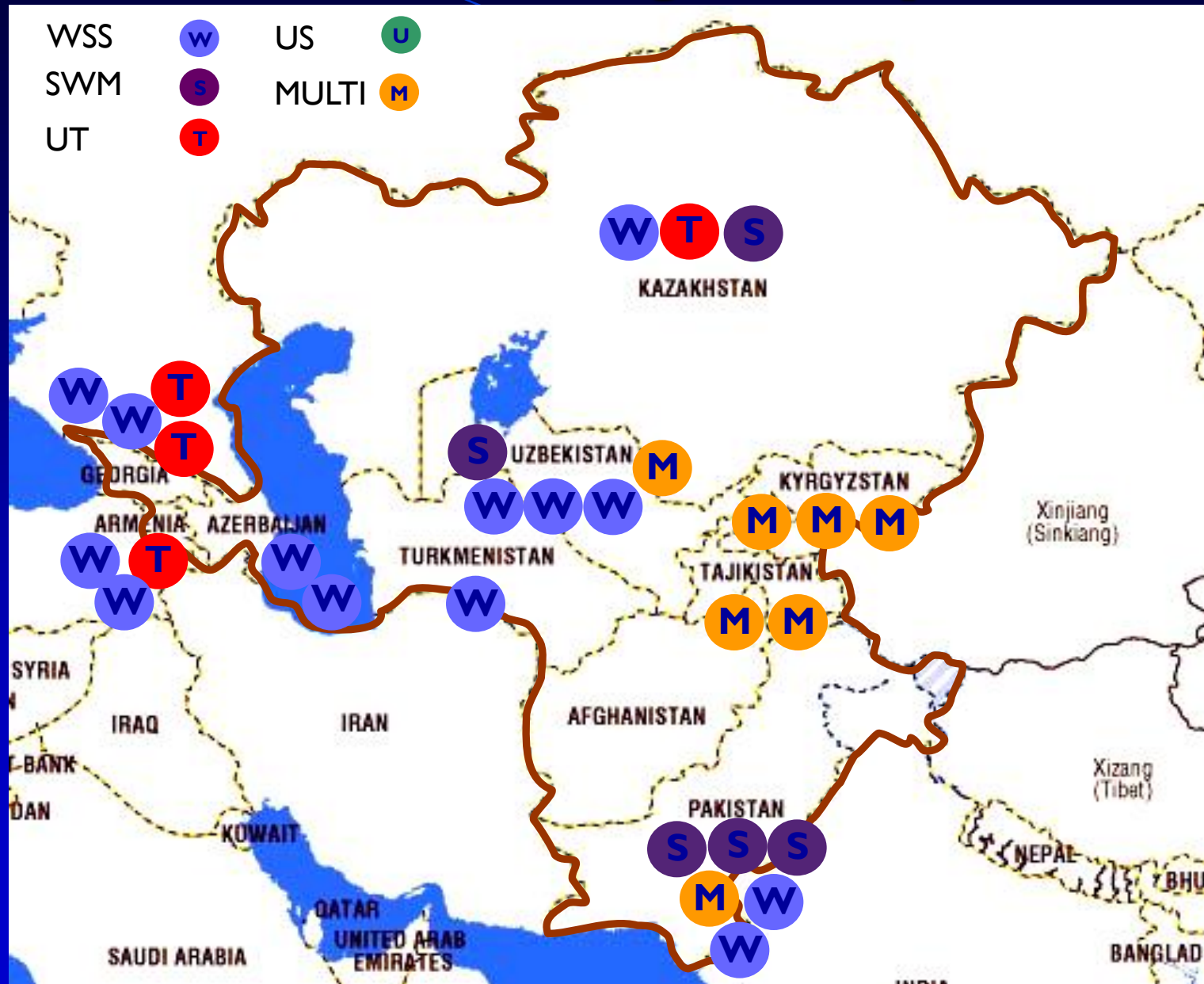
# Current Portfolio

As of 29 February 2013

Country	Sector	Program/Project Name	Period	\$mln
				820
KGZ	MULTI	SF - Emergency Assistance for Recovery & Reconstruction	2010-2014	102
PAK	WSS-SWM	MFF - Sindh Cities Improvement Investment Program T1	2008-2013	39
PAK	WSS-SWM	MFF - Sindh Cities Improvement Investment Program T2	2012-2017	80
UZB	WSS	SF - Surkhandarya Water Supply and Sanitation	2008-2014	31
UZB	WSS	MFF - Water Supply & Sanitation Services T1	2009-2015	58
UZB	WSS	MFF - Water Supply & Sanitation Services T2	2010-2016	141
UZB	WSS	MFF - Water Supply & Sanitation Services T3	2011-2016	56
<b>Total</b>				<b>1,327</b>

SF: Supplementary financing, MFF: Multitranchise Financing Facility

# 2013-2014 Project Pipeline





# 2013-2014 Pipeline Projects

As of 28 February 2013

Country	Sector	Program/Project Name	Expected Approval	\$ mln
ARM	UT	Sustainable Urban Development Investment Program T2	Sep 2013	50.0
ARM	UT	PATA-Urban Development in Secondary Cities (UFPF)	Feb 2013	0.66
ARM	SW	Solid Waste Management Improvement Investment Program T1	Mar 2014	20.0
AZE	WSS	MFF – WSS T3	Jun 2013	100.0
AZE	UT	Baku Urban Transport T1	Jun 2013	350.0
GEO	UT	MFF – Sustainable Urban Transport Investment Program T3	Sep 2013	50.0
GEO	MULTI	Urban Services Improvement Investment Program T3	Nov 2013	98.0
KAZ	UT	Astana Sustainable Urban Transport Project	Nov 2013	350.0
KGZ	WSS	CDTA-Water Supply and Sanitation Strategy	Sep 2013	0.75
(continued)				1,019.41

SF: Supplementary financing, MFF: Multitranchise Financing Facility



# 2013-2014 Pipeline Projects

As of 28 February 2013

Country	Sector	Program/Project Name	Expected Approval	\$mIn
KGZ	WSS	Rural Water Supply and Sanitation Project	Sep 2013	20.0
PAK	MULTI	SF – Punjab Wholesale Market (Rawalpindi)	Sep 2013	72.0
PAK	WSS-SWM	MFF - Sindh Cities – T3	Jun 2013	78.0
PAK	WSS	CDTA-Khyber Pakhtunkhwa Urban Policy and Institutional Reforms		0.80
PAK	WSS	KP Water Supply and Sanitation		65.0
UZB	SWM	Solid Waste Management Investment Program	Aug 2013	60.0
UZB	WSS	MFF – WSS Sector – T4	May 2013	42.0
<b>Total</b>				<b>1,357.21</b>

SF: Supplementary financing, MFF: Multitranche Financing Facility

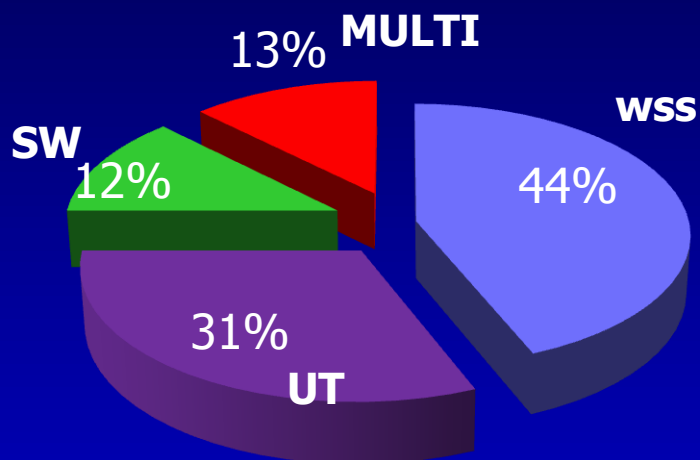
# 2013-2014 Project Program

## Strategy

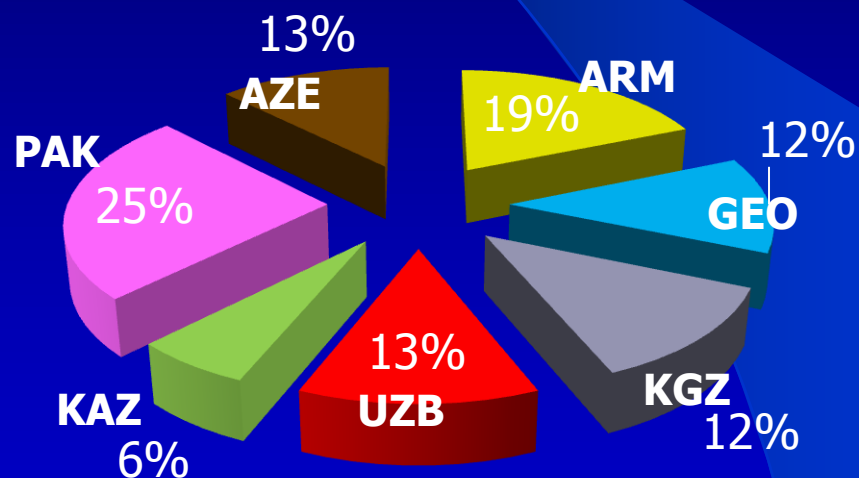
- Expand activity in South Caucasus and Central Asia
- Scale-up urban transport projects
- Longer-term: More variety in financing modalities (PPP)

# 2013-2014 Project Pipeline

**CWUW Portfolio by SECTOR**



**CWUW Portfolio by COUNTRY**



# 2013 Pipeline – Pakistan

Year	Project/Program	Sector	Procurement	\$million
<b>2013</b>	SF-Punjab Wholesale Market (Rawalpindi)	MULTI	CW/Eq/CS	72.0
	MFF-Sindh Cities – MFF T3	WSS-SWM	CW/Eq/CS	78.0
	Khyber Pakhtunkhwa WSS	WSS	CW/Eq/CS	0.80
	KP Water Supply and Sanitation	WSS	CW/Eq/CS	65.0
<b>Subtotal</b>				<b>215.80</b>

CW – Civil Works, Eq – Equipment, CS – Consulting Services

# 2013 Pipeline

## Central Asian Republics (CARs)

Year	Project/Program	Sector	Procurement	\$million
<b>2013</b>	AZE: WSS – MFF T3	WSS	CW/Eq/CS	100.0
	AZE: Baku Urban Transport	UT	CW/Eq/CS	350.0
	KAZ: Astana Sustainable Urban Transport Project	UT	CW/Eq/CS	350.0
	KGZ: CDTA-WSS	WSS	CW/Eq/CS	0.75
	KGZ: Rural WSS	WSS	CW/Eq/CS	20.0
	UZB: Solid Waster Management Investment Program	SWM	CW/Eq/CS	60.0
	UZB: MFF-WSS Sector T4	WSS	CW/Eq/CS	42.0
	<b>Subtotal</b>			<b>922.75</b>

CW – Civil Works, Eq – Equipment, CS – Consulting Services

# 2013-2014 Pipeline

## South Caucasus Countries (SCCs)

Year	Project/Program	Sector	Procurement	\$million
<b>2013</b>	ARM: Sustainable Urban Dev't. Invt. Prog.	UT	CW/Eq/CS	50.0
	ARM: PATA: Urban Dev't. in Secondary Cities (UFPF)	UT	CW/Eq/CS	0.66
	GEO: MFF – SUTIP T3	WSS	CW/Eq/CS	50.0
	GEO: Urban Services Improvement Investment Program – T3	WSS	CW/Eq/CS	98.0
	<b>Subtotal</b>			<b>198.66</b>
<b>2014</b>	ARM: SWM Improvement Investment Program T1	SWM	CW/Eq/CS	20.0
	<b>Subtotal</b>			<b>20.0</b>
<b>GRAND TOTAL</b>				<b>1,357.21</b>

CW – Civil Works, Eq – Equipment, CS – Consulting Services

# CWUW Contacts



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