

Business Opportunities Fair

**Central and West Asia Department
Urban Development and Water Division
(CWUW)**

March 2012

ADB

10 Countries in the Region



Business Lines

1. Municipal Utilities (WSS, SWM, District Heating)
2. Urban Transport
3. Urban Renewal (Economic Clusters; Wholesale Markets; Logistics)

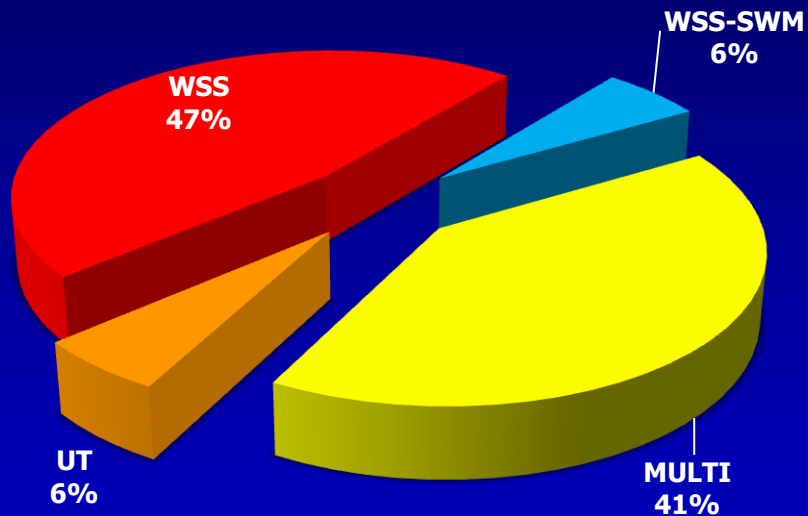
Type of Engagement:

- Selected infrastructure investments
- Institutional and management change – new service providers

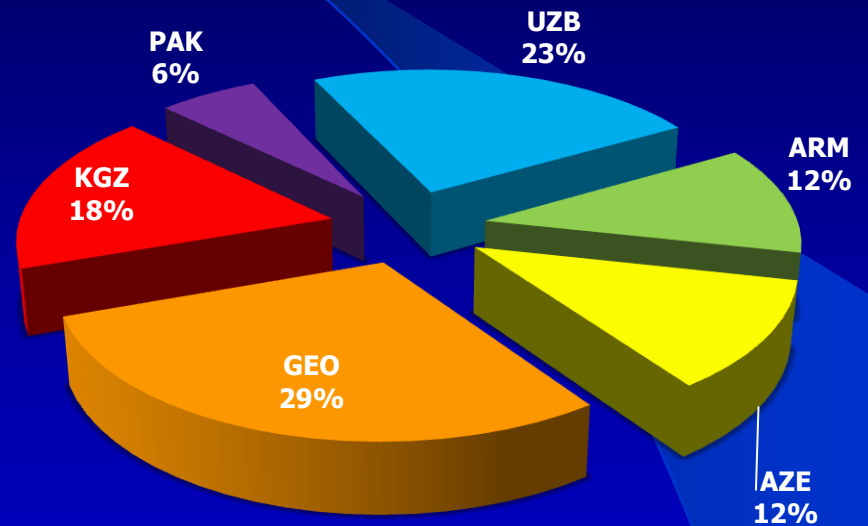
Current Portfolio

As of 29 February 2012

CWUW Portfolio by Sector



CWUW Portfolio by Country



Current Portfolio

As of 29 February 2012

Country	Sector	Program/Project Name	Period	\$ mln
ARM	WSS	SF - Water Supply & Sanitation Sector	2007-2013	36
ARM	MULTI	MFF - Sustainable Urban Development Investment - PFR1	2011-2016	49
AZE	WSS	MFF - Water Supply & Sanitation Improvement Program – PFR 1	2009-2016	75
AZE	WSS	MFF - Water Supply & Sanitation Improvement Program – PFR 2	2011-2016	300
GEO	MULTI	SF - Municipal Services Development Program	2008-2013	38
GEO	MULTI	SF - Municipal Services Development Program - Phase 2	2009-2013	30
GEO	UT	MFF - Sustainable Urban Transport Investment Program - PFR 1	2010-2016	88
GEO	MULTI	MFF - Urban Services Improvement Investment Program – PFR 1	2011-2016	82
GEO	MULTI	MFF - Urban Services Improvement Investment Program – PFR 2	2011-2016	40
KGZ	MULTI	SF - Issyk-Kul Sustainable Development Project	2009-2015	30
(continued)				768

SF: Supplementary financing, MFF: Multitranche Financing Facility

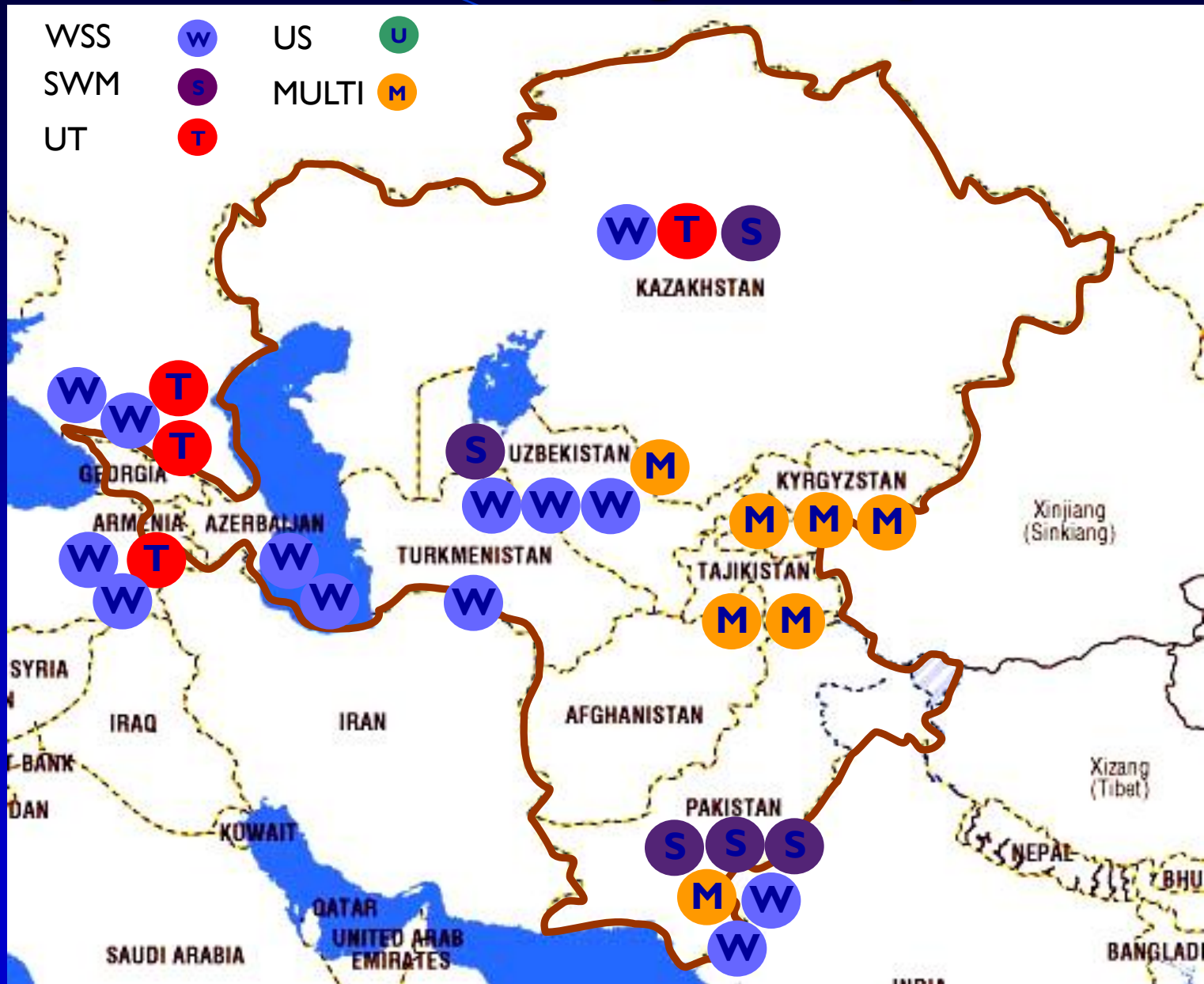
Current Portfolio

As of 29 February 2012

Country	Sector	Program/Project Name	Period	\$mln
				768
KGZ	MULTI	SF - Emergency Assistance for Recovery & Reconstruction	2010-2014	102
KGZ	WSS	SF - Community Based Infrastructure Services Sector Project	2008-2013	30
PAK	WSS-SWM	MFF - Sindh Cities Improvement - PFR 1	2008-2013	39
UZB	WSS	SF - Surkhandarya Water Supply and Sanitation	2008-2014	31
UZB	WSS	MFF - Water Supply & Sanitation Sector – PFR 1	2009-2015	58
UZB	WSS	MFF - Water Supply & Sanitation Sector – PFR 2	2010-2016	141
UZB	WSS	MFF - Water Supply & Sanitation Sector – PFR 3	2011-2016	56
Total				1,225

SF: Supplementary financing, MFF: Multitranches Financing Facility

2012-2013 Project Pipeline



2012 Pipeline Projects

As of 29 February 2012

Country	Sector	Program/Project Name	Expected Approval	\$ mln
ARM	WSS	SF – Second WSS Project	21 Mar 2012	40
KAZ	UT	Astana Light Rail Transit	III June 2012	320
PAK	MULTI	SF – Punjab Wholesale Market (Rawalpindi)	II June 2012	70
PAK	WSS-SWM	MFF - Sindh Cities – T2	1 June 2012	80
ARM	WSS	SF – Solid Waste Management – PFR 1	9 Sept 2012	30
UZB	WSS	MFF – WSS Phase 2 – T1	II Sept 2012	131
AZE	WSS	MFF – WSS – T3	IV Nov 2012	100
GEO	WSS	MFF – WSS – T3	IV Nov 2012	80

(continued)

2012 Pipeline Projects (cont.)

As of 29 February 2012

Country	Sector	Program/Project Name	Expected Approval	\$mln
GEO	UT	MFF – Sustainable Urban Transport Investment Program -PFR2	II May 2012	80
KGZ	MULTI	SF - University of Central Asia	II April 2012	25
TAJ	MULTI	SF - University of Central Asia	II April 2012	25
UZB	WSS	MFF – WSS Investment Program – T4	III April 2012	40
PAK	WSS	SF – Punjab Cities Improvement (Sialkot)	II June 2012	80
Total				1,101

SF: Supplementary financing, MFF: Multitranches Financing Facility

2012-2013 Project Program

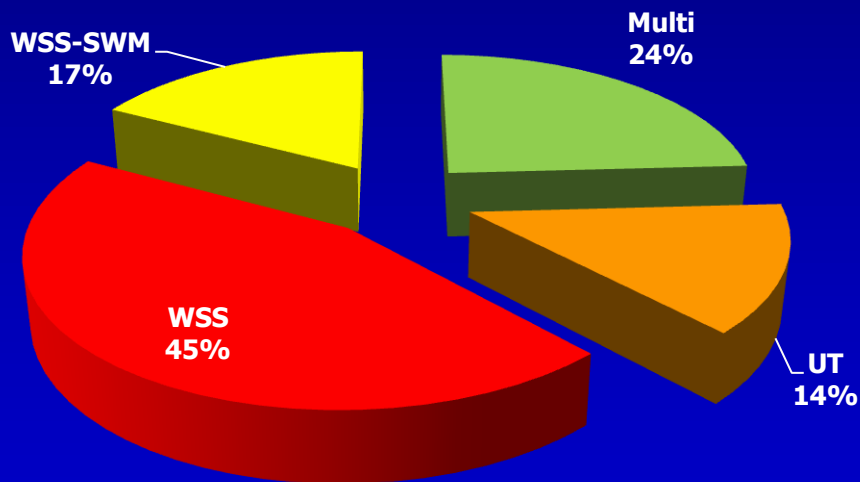
Strategy

- Expand activity in South Caucasus and Central Asia
- Scale-up urban transport projects
- Longer-term: More variety in financing modalities (PPP)

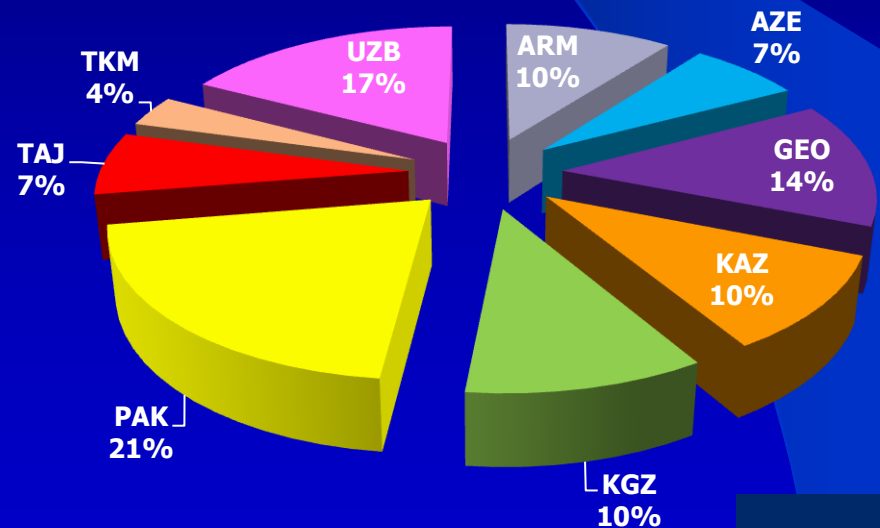
2012-2013 Project Pipeline

- Predominantly WSS but a growing urban transport sector
- Pakistan still largest recipient but a more balanced portfolio

CWUW Portfolio by Sector



CWUW Portfolio by Country



2012-2013 Pipeline – Pakistan

Year	Project/Program	Sector	Procurement	\$million
2012	Punjab Wholesale Market (Rawalpindi)	MULTI	CW/Eq/CS	70.0
	Sindh Cities – MFF T2	WSS-SWM	CW/Eq/CS	80.0
	Punjab Cities Improvement (Sialkot)	WSS	CW/Eq/CS	80.0
Subtotal				230.0
2013	Khyber Pakhtunkhwa WSS	WSS	CW/Eq/CS	65.0
	Punjab Cities – MFF T3	WSS-SWM	CW/Eq/CS	80.0
	Sindh Cities – MFF T4	WSS-SWM	CW/Eq/CS	80.0
Subtotal				225.0
TOTAL				455.0

CW – Civil Works, Eq – Equipment, CS – Consulting Services

2012-2013 Pipeline

Central Asian Republics (CARs)

Year	Project/Program	Sector	Procurement	\$million
2012	AZE: WSS – MFF T3	WSS	CW/Eq/CS	100.0
	KAZ: Astana Light Rail Transit	UT	CW/Eq/CS	320.0
	KGZ: University of Central Asia Phase 1	MULTI	CW/Eq/CS	25.0
	TAJ: University of Central Asia	MULTI	CW/Eq/CS	25.0
	UZB: WSS Phase 2 – MFF T1	WSS	CW/Eq/CS	131.0
	UZB: WSS Investment Program – MFF T4	WSS	CW/Eq/CS	40.0
	Subtotal			641.0
2013	AZE: WSS -MFF T3	WSS	CW/Eq/CS	100.0
	KAZ: Solid Waste Management Project	WSS-SWM	CW/Eq/CS	100.0
	KAZ: WSS -MFF T2	WSS	CW/Eq/CS	100.0
	KGZ: University of Central Asia - Additional Financing 1	MULTI	CW/Eq/CS	24.0
	KGZ: Issyk-Kul WSS - Additional Financing	MULTI	CW/Eq/CS	20.0
	Subtotal			344.0
	(continued)			985.0

CW – Civil Works, Eq – Equipment, CS – Consulting Services

2012-2013 Pipeline

Central Asian Republics (CARs)

Year	Project/Program	Sector	Procurement	\$million
				985.0
2013	TAJ: University of Central Asia - Additional Financing 1	MULTI	CW/Eq/CS	16.0
	TKM: WSS Improvement Project	WSS	CW/Eq/CS	50.0
	UZB: WSS Phase 2 - MFF T2	WSS	CW/Eq/CS	64.0
	UZB: Solid Waste Management Project	WSS-SWM	CW/Eq/CS	150.0
	UZB: Markets and Logistics Project	MULTI	CW/Eq/CS	60.0
	Subtotal			340.0
	TOTAL			1,325.0

CW – Civil Works, Eq – Equipment, CS – Consulting Services

2012-2013 Pipeline

South Caucasus Countries (SCCs)

Year	Project/Program	Sector	Procurement	\$million
2012	ARM: Second WSS Project	WSS	CW/Eq/CS	40.0
	ARM: Solid Waste Management – PFR 1	WSS	CW/Eq/CS	30.0
	GEO: WSS – MFF T3	WSS	CW/Eq/CS	80.0
	GEO: Sustainable Urban Transport Investment Program - MFF PFR2	UT	CW/Eq/CS	80.0
	Subtotal			230.0
2013	ARM: Sustainable Urban Transport - MFF T2	UT	CW/Eq/CS	58.0
	GEO: Sustainable Urban Transport - MFF T3	UT	CW/Eq/CS	100.0
	GEO: WSS - MFF T4	WSS	CW/Eq/CS	60.0
	Subtotal			218.0
TOTAL				448.0

CW – Civil Works, Eq – Equipment, CS – Consulting Services

CWUW Contacts

The logo for the Asian Development Bank (ADB), consisting of the letters 'ADB' in a white, serif font centered within a dark blue square.

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