



## ASIAN DEVELOPMENT BANK BUSINESS OPPORTUNITIES SEMINAR

### European Roadshow

Paris, France

23 March 2026

8:30 AM – 6:00 PM

### AGENDA

Time	Program
8:30 – 9:00 AM	Registration, Coffee & Networking
9:00 – 9:10 AM	<b>Welcoming Remarks</b> – Ms. Laurence DE TOUCHET, Director of Export Programs, Business France <b>Opening Remarks</b> – Mr. Bertrand FURNO, Executive Director for France, Belgium, Israel, Italy, Portugal, Spain & Switzerland, ADB
9:10 – 9:20 AM	<b>Presentation by the ADB European Representative Office</b> Mr. Seung-Min LEE, Deputy Representative
9:20 – 10:15 AM	<b>Presentation of ADB Operations, Procurement and Doing Business with ADB</b> Ms. Sharlene SHILLINGFORD-MCKLIMON
10:15 – 10:45 AM	<b>Key Prospects for the ADB - AFD Partnership</b> Mr. Cyrille BELLIER, Head of Department - Europe, Middle East & Asia, French Development Agency
10:45 – 11:00 AM	<b>Business Support by ADB Liaison to French Firms</b> Ms. Anna AUSTRIA LEMAY, Commercial Liaison to ADB, Business France
11:00 – 11:15 AM	Coffee Break
11:15 – 11:45 AM	<b>Simultaneous Sectoral Sessions:</b> ADB Opportunities in the Energy Sector – Mr. Adnan TAREEN, Principal Energy Specialist ADB Opportunities in Climate Change, Resilience & Environment – Mr. Alex HARVEY, Senior Climate Change Specialist



Time	Program
	ADB Opportunities in Agriculture, Food & Natural Resources – Ms. Marie L’HOSTIS, Water Resources Specialist
12:00 – 12:30 PM	<b>Simultaneous Sectoral Sessions:</b> ADB Opportunities in the Transport Sector – Mr. Masahiro NISHIMURA, Principal Transport Specialist ADB Opportunities in Water & Urban Development - Mr. Massimo PETRONE, Principal Urban Development Specialist
12:30 – 2:00 PM	Networking Lunch
2:00 – 3:00 PM	<b>Procurement: The New Merit Point Criteria (for goods &amp; works)</b> Ms. Sharlene SHILLINGFORD-MCKLIMON
2:00 – 6:00 PM	<b>One-on-One meetings</b>