

## ADB BUSINESS OPPORTUNITIES SEMINAR Focus on Education

Wednesday 14<sup>th</sup> of February 2024

Venue: Kulttuurikasarmi (Narinkka 2, Helsinki)

### AGENDA (TBC)

- 09:30 am**      **Registration of participants**
- 10:00 am**      **Opening Remarks**  
Mr. Samu Seitsalo, Director, Finnish National Agency for Education  
**Welcome Remark**  
Mr. Seung Min Lee, Deputy Representative, European Representative Office, ADB  
**Greetings from MFA**  
Ms. Sannamaaria Vanamo, Ambassador for Education, Ministry for Foreign Affairs of Finland
- 10:15 am**      **Doing Business with ADB - ADB Procurement System**  
Soma Misra, Procurement Specialist, Procurement, Portfolio and Financial Management Department (PPFD), ADB
- 11:00 am**      **Doing Business with ADB – Contd**  
Soma Misra, Procurement Specialist, Procurement, Portfolio and Financial Management Department (PPFD), ADB  
Q&A
- 12:00 to 13:20**      Lunch
- 13:30 pm**      **Introduction of ADB Sector Operation and Business Opportunities**  
Robert Schoellhammer, Advisor, Sector Group, ADB
- 14:00 pm**      **Presentation on ADB's Education Sector Portfolio**  
Per Borjegen, Principal Education Specialist, HSD Sector Group, ADB



- Typical consultancy services, goods, and works components during education project preparation and implementation.
- Services for analytical work and knowledge products.
- Education sector pipeline for 2024 and beyond

- 14:50 pm**      **Panel discussion with Finish firms that have done business with ADB to talk about their experiences.** (45 minutes), *TBC*  
*EDUFI/ADB, TBC*
- 15:35 pm**      **Closing Remarks**  
Mr. Jaakko Skantsi, Finnish National agency for Education
- 15:40 pm**      **Networking and coffee**
- 16:30 pm**      **The end of the event**