



ADB: business opportunities for Italian companies

Webinar, 04 March 2024 | 10:00 – 11:45 (CET)

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PROGRAM:

10:00	<p>Welcoming Remarks</p> <ul style="list-style-type: none"> - <i>Lorenzo Galanti</i> Italian Trade Agency General Director <p>Opening Remarks</p> <ul style="list-style-type: none"> - <i>Giovanni Porcu</i> Embassy of Italy in Manila Deputy Head of Mission and Head of the Commercial Office - <i>Giacomo Marabiso</i> Confindustria Advisor, Singapore Office Confindustria
10:10	<p>ADB and Italy</p> <ul style="list-style-type: none"> - <i>Bertrand Furno</i> Asian Development Bank Executive Director, Constituency Office for Belgium, France, Italy, Portugal, Spain and Switzerland
10:25	<p>Procurement Framework</p> <ul style="list-style-type: none"> - <i>Olivier Leonard</i> Asian Development Bank Principal Procurement Specialist, Portfolio, and Financial Management Department
10:45	Q&A
11:00	<p>Panel Discussion: Opportunities by Sector</p> <p>Moderated by <i>Rehan Kausar</i>, Asian Development Bank Director, Portfolio Management Division</p> <ol style="list-style-type: none"> 1. <i>Bertrand Goalou</i>, Principal Transport Specialist, Transport Sector Office – Emerging Areas, ADB 2. <i>Allison Woodruff</i>, Portfolio Management Head, Water and Urban Development Sector Office, ADB 3. <i>Jaimes Kolantharaj</i>, Senior Energy Specialist, Energy Sector Office, ADB 4. <i>Olivier Leonard</i>, Principal Procurement Specialist, ADB 5. <i>Andrea Meola</i>, Business Development Director, Consulting Division, CESI S.p.A. 6. <i>Vittoria Villa</i>, Head of Sales & Marketing, Italferr S.p.A. 7. <i>Stefano Canova</i>, Senior Business Development Executive, IRD Engineering S.r.l.
11:40	<p>TENDER LAB Initiative</p> <ul style="list-style-type: none"> - <i>Stefano Cristaldi</i> Enterprise Training Officer, Italian Trade Agency
11:45	Individual Meetings