




**Date** 09 May 2023

**Venue** The Westin Dhaka (Main Gulshan Avenue, Plot-01 Rd 45, Dhaka 1212, Bangladesh)

**Dress Code** Business Attire

Tuesday, 9 May 2023 [9:00 – 14:00]					
Session	Time		Activity / Topic	Speaker	Duration
	09:00	9:30	<b>Registration and Welcome Coffee</b>		30 mins
1	9:30	9:45	<b>Opening Remarks</b>	Ms Mahia Juned, DMD The City Bank	15 mins
2	9:45	10:15	<b>Challenges for SMEs in International Trade - Q&amp;A (10 min)</b>	Ms Afsana Asif, Managing Partner, Asix (Textile and Fashion Manufacturer and Retailer)	30 mins
	10:15	10:30	<b>Coffee Break</b>		15 mins
3	10:30	11:45	<b>International Trade and Finance</b>  <ol style="list-style-type: none"> <li>1. Trends in Global Trade &amp; Finance</li> <li>2. Agreeing the International Contract of Sale &amp; ICC Incoterms 2020</li> <li>3. Payment methods for International Trade</li> <li>4. The role and function of documents in international trade</li> <li>5. Documentary Letters of Credit</li> <li>6. Standby Letters of Credit</li> <li>7. ICC rules of practice.</li> </ol> <b>Q&amp;A (10 min)</b>	Vincent O'Brien, ICC UAE	75 mins
	11:45	12:00	<b>Stretching Break</b>		10 mins
4	12:00	12:40	<b>Case Study: Issuing Import Letter of Credit</b>  <b>Case Study: Examining Documents Export Letter of Credit</b>  <b>Q&amp;A (5 min)</b>	Vincent O'Brien, ICC	40 mins
5	12:40	1:00	<b>Local Issues for Consideration</b>  <b>Q&amp;A (5 min)</b>	Mutual Trust Bank & ICC Bangladesh	20 mins
6	1:00	1:10	<b>Closing Remarks</b>	- Mrs. Parveen Mahmud, Chairperson, Trustee Board, RDRS Bangladesh - Mr. A K Azad, ICC Bangladesh Vice President	10 mins
	1:10	-	<b>Lunch and Networking</b>		

ON-SITE CONTACTS	
<b>Technical Contents of the Workshop</b>	Neha Noronha Relationship Manager, ADB TSCFP nnoronha@adb.org; WhatsApp: +63 99999 95819
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