



BUSINESS OPPORTUNITIES SEMINAR

Jointly Organized by
Mongolian National Chamber of Commerce and Industry,
Asian Development Bank and the World Bank

Conference Hall - Mongolian National Chamber of Commerce and Industry

20 May 2022

MNCCI Building, Mahatma Gandhi Street, 15th Khoroo, Khan-Uul District, Ulaanbaatar

PROGRAM

Time	Activity/Topic	Remarks
08:30-09:00	Registration	
09:00-09:15	Opening Remarks <ul style="list-style-type: none">• <i>MNCCI President - Amartuvshin Otgondavaa</i>• <i>ADB Mongolia Resident Mission Country Director – Pavit Ramachandran</i>• <i>WB Country Manager for Mongolia – Andrei Mikhnev</i>	
09:15-09:35	Current Business Environment of Mongolia <ul style="list-style-type: none">• <i>MNCCI Secretary General - Bayasgalan Saranjav</i>	
09:35-09:55	Overview of ADB Sovereign Operations in Mongolia <ul style="list-style-type: none">• <i>Itgel Lonjid, Senior Social Sector Officer, ADB</i>	
09:55-10:15	Overview of WB Sovereign Operations in Mongolia – World Bank Financed Projects in Mongolia <ul style="list-style-type: none">• <i>Gantuya Paniga – Operations Analyst, WB</i>	
10:15-10:30	Tea/Coffee Break	
10:30-11:15	Business Opportunities in ADB Administered and Financed Projects – What You Should Know as a Bidder <ul style="list-style-type: none">• <i>Hiet Tran – Senior Procurement Specialist, ADB</i>	
11:15-12:00	Business Opportunities in WB Funded Projects – Tips and Tricks - How to Win Contracts Financed by the WB <ul style="list-style-type: none">• <i>Anna Wielogorska – Lead Procurement Specialist, WB</i>	
12:00-12:15	ADB Safeguards – Project Experience Sharing	

	<ul style="list-style-type: none"> • <i>Arnaud Heckmann, Principal Urban Development Specialist, ADB</i> 	
12:15-12:30	<p>WB Safeguards – ESF Requirements and Implication for Project Delivery</p> <ul style="list-style-type: none"> • <i>Ross Butler – Senior Social Development Specialist, WB</i> 	
12:30-13:30	Lunch Break	
13:30-14:00	<p>Projects and Programs Reflected in the Great Reset Policy</p> <ul style="list-style-type: none"> • <i>Anar B, Investment Policy Department, Ministry of Economy and Development</i> 	
14:00-14:30	<p>WB Non-Sovereign Operations in Mongolia – IFC’s Operations in the Mongolian Financial Sector</p> <ul style="list-style-type: none"> • <i>Batmunkh Batbold – Senior Financial Sector Specialist, Project Leader, WBG IFC</i> 	
14:30-15:00	<p>ADB Non-Sovereign Operations in Mongolia - ADB’s Support to Private Sector and Public-Private Partnership</p> <ul style="list-style-type: none"> • <i>James Anderson - Senior Private Sector Business Development Expert</i> • <i>Rosemary Castillo Ong – Senior Public-Private Partnership Specialist, ADB</i> 	
15:00-15:15	Tea/Coffee Break	
15:15-16:50	<p>Open Discussion</p> <ul style="list-style-type: none"> • Knowledge Sharing (Voluntary) • Q&A 	
16:50-17:00	<p>Closing Remarks</p> <ul style="list-style-type: none"> • <i>MNCCI Secretary General - Bayasgalan Saranjav</i> 	
END OF PROGRAM		